

# How Can You "Lock In" & Capture Historically Wide Fixed Income CEF Discounts While Collecting High Income and Lowering Risk?

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Closed-End Fund Advisors is a SEC Registered Investment Advisory Firm Specializing in Closed-End Fund, BDC and Interval Fund Research, Trading and Management Founded in 1989



#### 20 Year Discount Chart - Taxable Fixed Income CEFs

All Funds November 30, 1998 to November 30, 2018



Source: CEFData.com



Source: CEFData.com

## Closed-End Fund Advisors

#### **Traditional Taxable Fixed Income Closed-End Funds**



**Wider Average Discounts** 

**Narrower Average Discounts** 



Source: CEFData.com

#### Closed-End Fund Advisors

# **Discount Recovery History**

- > 28 of the last 240 months ended with CEF taxable bond discounts of -8% (or wider)
- ➤ On average it took 7.4 months to narrow +5% or greater and 15 months to average +10% or greater discount narrowing (from -8% or wider).
- For the 2 years following a -8% or wider discount; the average market price TR was +27.4% with a worst case outcome of -1.9% from 10/31/07 to 10/31/2009 (Financial Crisis). This was the ONLY negative 2 year period.
- ➤ 3 Year TR averaged +34.6% (1 period w/o 3 year results) and 5 Year TR averaged +58.4% (7 periods w/o 5 year results).
- ➤ Best Outcomes: (5 Year TR) were if when invested 11/28/08 OR 3/31/09 with a +152% and +144% TR respectively. (Buying when "most fearful")

NOTE: Past results cannot guarantee future results, discount narrowing does not guarantee positive performance as it is anchored to the net asset value (NAV) of a fund which can go up or down.



#### Taxable Bond & BDC Index - Recent Discount Moves

http://cefdata.com/index/details/403/

#### INDEX PERFORMANCE

|            | Current(\$) | Previous Day(%) | 1 Week(%) | 1 Month(%) | 3 Month(%) | 6 Month(%) | 1 Year(%) | 3 Year(%) | 5 Year(%) | MTD(%) | QTD(%) | YTD(%) |
|------------|-------------|-----------------|-----------|------------|------------|------------|-----------|-----------|-----------|--------|--------|--------|
| Price      | 1,071.78    | 0.24            | 1.61      | -0.47      | -6.09      | -4.17      | -2.17     | 7.27      | 4.89      | -0.47  | -5.48  | -3.33  |
| NAV        | 1,099.98    | 0.22            | 0.38      | -0.61      | -1.58      | -0.92      | -0.00     | 5.90      | 4.75      | -0.61  | -2.24  | -0.55  |
| Difference |             | -0.03           | -1.23     | -0.13      | 4.51       | 3.25       | 2.17      | -1.37     | -0.14     | -0.13  | 3.24   | 2.79   |
|            |             |                 |           |            |            |            |           |           | 4         |        |        |        |

\*Periods greater than 1 Year are annualized. \*\* On Inception Date (12/30/16), Index Price was \$1,000 and NAV was \$1,000.00

#### DISCOUNT

#### Premium / Discount (%)



Premium / Discount

| PORTFOLIO Weighted Average Data |                      |                       |   |                      |  |  |  |  |
|---------------------------------|----------------------|-----------------------|---|----------------------|--|--|--|--|
| Discount                        | 1Yr Disc             | 3Yr Disc              | 5Yr Disc                                    | Rel Disc Range (3yr) |  |  |  |  |
| -4.81%                          | -2.27%               | -2.78%                | -3.74%                                      | 38.81%               |  |  |  |  |
| Mkt Yield                       | Lev Adj NAV Yield    | After Tax Yield*      | Est Tax Friction*                           | 3Yr NAV Volatiliy    |  |  |  |  |
| 8.43%                           | 6.27%                | 6.52%                 | 1.91%                                       | 5.74                 |  |  |  |  |
| 1 Yr RoC                        | 3 Yr Dest RoC        | Leverage              | Non Lev Exp Ratio                           | Beta (2yr)           |  |  |  |  |
| 6.04%                           | 3.92%                | 30.13%                | 1.66%                                       | 0.18                 |  |  |  |  |
| Equity Exposure 2.18%           | Bond Exposure 94.59% | # Holdings<br>78      | Cash Weighted Duration 4.47                 |                      |  |  |  |  |
| Comp NAV TR<br>1.01%            | Comp Discount 2.61%  | Net Assets (M)<br>830 | Liqu <mark>idity - 90</mark> d (K)<br>2,728 |                      |  |  |  |  |

\* Based on marginal tax rates of 25% and long-term capital gains rates of 15%.

Source: CEFData.com



#### CEFA/SR TAXABLE FI DISCOUNT CAPTURE COLLAR

HOME VII

DATA AS OF NOVEMBER 30, 2018 . PORTFOLIO HOLDINGS: 24 . LAST MODIFIED: NOVEMBER 28, 2018

#### **DATA DEFINITIONS**

| FULL CEF PORTFOLIO Weighted Average Data              |                                |                                    |  |  |  |  |  |  |
|---|--------------------------------|------------------------------------|--|--|--|--|--|--|
| Discount<br>-12.77%                                   | 1Yr Disc<br>-9.43%             | 5Yr Disc<br>-9.05%                 |  |  |  |  |  |  |
| Comp Discount<br>-5.49%                               | Mkt Yield<br>8.68%             | Lev Adj NAV Yield<br>5.76%         |  |  |  |  |  |  |
| Comp 1YR NAV TR<br>-1.81%                             | 1Yr Price Volatility 9.9       | 3Yr NAV Volatility<br>6.3          |  |  |  |  |  |  |
| Cash Weighted<br>Duration<br>4.48                     | Gross Asset Exposure<br>\$1.51 | 2 Year Beta<br>0.23                |  |  |  |  |  |  |
| 1Yr RoC<br>15.57%                                     | 3Yr Dest RoC<br>11.02%         | Estimated Tax<br>Friction<br>1.79% |  |  |  |  |  |  |
| Leverage<br>31.77%                                    | Leverage Cost<br>1.23%         | Non Lev Exp Ratio<br>1.40%         |  |  |  |  |  |  |
| * Weighted data relative to full portfolio allocation |                                |                                    |  |  |  |  |  |  |

<sup>\*</sup> Weighted data relative to full portfolio allocation \*\* Marginal Tax Rate: 25.00%, LT Gains Tax Rate: 15.00%

| CEF BOND SPECIFIC DATA (100%) Weighted Average Data       |       |  |  |  |  |  |
|---|-------|--|--|--|--|--|
| Earnings Coverage   | 87.8% |  |  |  |  |  |
| Investment Grade  | 33.4% |  |  |  |  |  |
| Non Investment Grade                                      | 58.2% |  |  |  |  |  |
| Unrated Bonds   | 8.4%  |  |  |  |  |  |
| Duration 4.5  |       |  |  |  |  |  |
| * Weighted data relative to CFF Bond and Preferred Equity |       |  |  |  |  |  |

Allocations

Source: CEFData.com

| INCOME               |
|----------------------|
| Pending Distribution |
| 0.14%                |

| TOTAL RETURNS<br>Weighted Average Data |                     |        |        |        |        |  |  |  |
|--|---------------------|--------|--------|--------|--------|--|--|--|
|  | 1MO 3MO 6MO 1YR 3YR |        |        |        |        |  |  |  |
| Price                                  | -0.09%              | -6.06% | -5.94% | -7.08% | 21.32% |  |  |  |
| NAV                                    | -0.64%              | -2.40% | -2.09% | -2.61% | 16.90% |  |  |  |

| GROUP ALLOCATION Weighted Average Data                |       |  |  |  |  |
|---|-------|--|--|--|--|
| High Yield Bond                                       | 25.0% |  |  |  |  |
| Global Income   | 18.0% |  |  |  |  |
| Loan Participation                                    | 18.0% |  |  |  |  |
| Prefered Equity                                       | 17.0% |  |  |  |  |
| Convertible Bonds                                     | 12.0% |  |  |  |  |
| Multisector Bond                                      | 5.0%  |  |  |  |  |
| Emerging Market Income                                | 5.0%  |  |  |  |  |
| * Weighted data relative to full portfolio allocation |       |  |  |  |  |

Updated Summary Data: <a href="http://cefdata.com/portfolios/1443/summary/">http://cefdata.com/portfolios/1443/summary/</a>



#### CEFA/SR Taxable FI Discount Capture Collar HOME SUMMARY

Holdings Correlation - Price

Holdings Correlation - NAV

**Groups Correlation - Price** 

Groups Correlation - NAV

Groups Vs. CEFU PG

#### **GROUPS PRICE CORRELATION (2YR)**

Weighted Correlation: 0.52

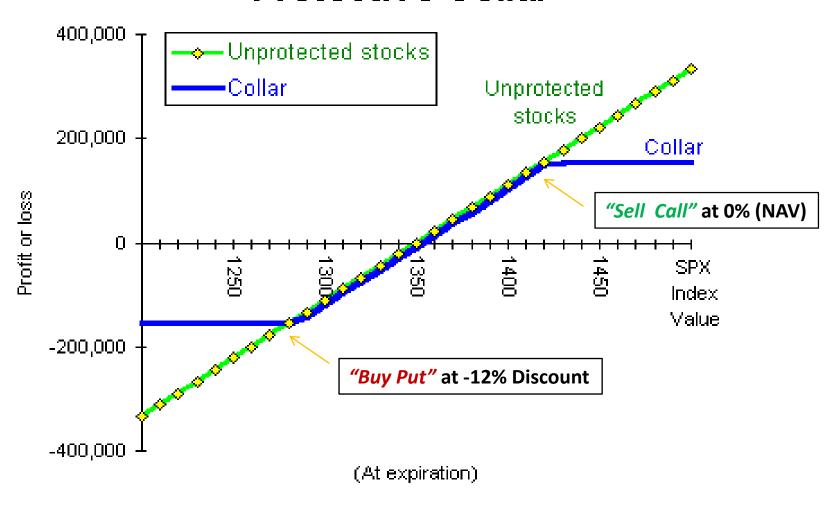
|                           | HY Bond Group | Senior Loan Group | Pref Equity Lev<br>Group | Global Inc Group | Convertible Group | Emerg Market Inc<br>Group | Multisect Bond<br>Group |
|---------------------------|---------------|-------------------|--------------------------|------------------|-------------------|---------------------------|-------------------------|
| HY Bond Group             | -             | 0.54              | 0.60                     | 0.67             | 0.72              | 0.54                      | 0.46                    |
| Senior Loan Group         | 0.54          | -                 | 0.43                     | 0.45             | 0.50              | 0.37                      | 0.35                    |
| Pref Equity Lev<br>Group  | 0.60          | 0.43              | -                        | 0.46             | 0.50              | 0.38                      | 0.46                    |
| Global Inc Group          | 0.67          | 0.45              | 0.46                     | -                | 0.56              | 0.77                      | 0.46                    |
| Convertible Group         | 0.72          | 0.50              | 0.50                     | 0.56             | -                 | 0.48                      | 0.53                    |
| Emerg Market Inc<br>Group | 0.54          | 0.37              | 0.38                     | 0.77             | 0.48              | -                         | 0.32                    |
| Multisect Bond<br>Group   | 0.46          | 0.35              | 0.46                     | 0.46             | 0.53              | 0.32                      | -                       |

Correlation over previous 2 years, using weekly total returns. Data as of 11/30/2018.

Source: CEFData.com

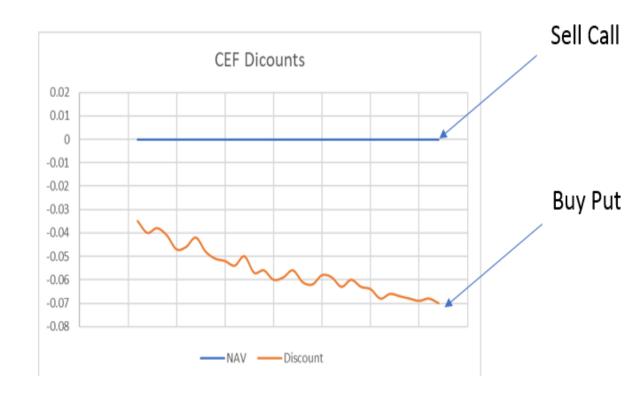


#### Protective Collar





# **CEF Option Collar Expectations**



#### Assuming no basis risk:

- Receive yield
- Earn Discount Appreciation

|         | Price Appreciation | Yield |         |
|---------|--------------------|-------|---------|
| 2.00%   |                    |       | Up      |
| 1.00%   |                    |       | Neutral |
| 0.00%   |                    |       | Down    |
| -1.00%  |                    |       |         |
| -2.00%  |                    |       |         |
| -3.00%  |                    |       |         |
| -4.00%  |                    |       |         |
| -5.00%  |                    |       |         |
| -6.00%  |                    |       |         |
| -7.00%  |                    |       |         |
| -8.00%  |                    |       |         |
| -9.00%  |                    |       |         |
| -10.00% |                    |       |         |
| -11.00% |                    |       |         |
| -12.00% |                    |       |         |

SPIDERROCK Source: SpiderRock



#### **Discount Trends & Tax Loss Selling**

**BOND CEFs** 





### **Summary on Portfolio Concept**

- ➤ "Lock in" -13% Historically Wide Discounts and 8.7% CEF Yield in a CEFA Selected Portfolio of Fixed Income CEFs
- > Can include (BDCs) and interval CEFs to potentially reduce volatility and duration
- ➤ Help protect against "market risk" with a custom HYG option collar by SpiderRock (45% risk reduction)
  - > BUY Put based on CEF Discount and SELL ATM Call Adds about 1.5% yield (covers fees)
  - > Typical "January Effect" +2.8% "Tailwind" for CEF Discounts (average)
- > Every \$ in Managed Account Controls \$1.51 due to leverage and discounts
  - ➤ Current Portfolio Model offers a blended 6% yield on \$1.45MM = \$1MM CEFA Managed & \$450K in CASH or 8.7% if 100% invested.
    - > Account Custodian: TD Ameritrade
    - ➤ Minimum Account \$1MM for Beneficial Tax Treatment of Options
    - ➤ Combined CEFA / SpiderRock Fee: 1.45%

# Speaker's Biography



John Cole Scott, CFS

#### **EXPERIENCE**

CIO of Registered Investment Advisor Focused Exclusively on CEFs, BDCs & iCEFs since 2001

#### **EDUCATION**

College of William & Mary
Bachelor of Science in Psychology 2000

# John Cole Scott, CFS Chief Investment Officer of Closed-End Fund Advisors

Mr. Scott has worked at Closed-End Fund Advisors since 2001. He holds the FINRA 66 License and the Certified Fund Specialist designation (CFS). He is a graduate of The College of William and Mary and has been quoted and interviewed widely in the financial press and presented at conferences and for investment groups on more than 40 occasions.

In 2008 John founded *CEFA's Closed-End Fund Universe (CEFData.com)*, a comprehensive data service covering all US listed closed-end funds, BDCs as well as interval funds. He founded and manages The CEF Network group on LinkedIn and is editor of the firm's blog. John is a past board member of The Richmond Association for Business Economics (RABE), Current Board Member and Finance/Investment committee for The College of William & Mary Alumni Association. He serves on the Investment Committee and as Assistant Treasurer for The New York State Society of The Cincinnati.





# Thank You For Attending Questions?





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