## QUARTERLY CLOSED-END FUND & BDC REVIEW AND OUTLOOK

4th Quarter 2015 Review & 1st Quarter 2016 Outlook

Intermediate/Advanced CEF Skill Level

January 14, 2016

John Cole Scott, CFS Chief Investment Officer Closed-End Fund Advisors, Inc.

Closed-End Fund Advisors is a Registered Investment Advisory Firm Specializing in Closed-End Fund & BDC Research, Trading and Management Founded in 1989.

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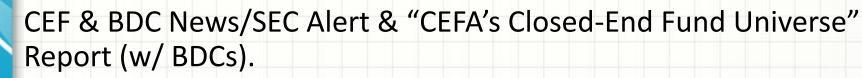
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# What Is CEF Advisors?

- Investment Management, Research & Data
- Independent, Fee Only & Family Owned
- "Scott Letter: Closed-End Fund Report"
- Discretionary Portfolio Management (SMA),
   Unit Investment Trust (UIT) Portfolio Consultant
- Two Covestor Models (Robo Advisor) Muni & BDC



- Consulting with Institutional Investors and CEF Fund Sponsors
- CEFData.com: CEF/BDC Web Modules Daily Data: Est \$1K- \$4K per quarter based on classification (Indv, RIA or FA / Fund Sponsor)

Celebrating 25 Years a Closed-End Fund Specialists



Specializing in CEF/BDC Research, Trading & Portfolio Management

www.CEFadvisors.com

Founded in 1989





#### Closed-End Fund Advisors

#### Asset Class Annual Returns 2005 - 2015

| 2005         | 2006           | 2007           | 2008           | 2009           | 2010           | 2011           | 2012           | 2013           | 2014           | 2015           | 2006 - 2015    |
|--------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| World Stock  | REIT           | MLP            | Corporate Debt | Senior Loan    | BDC            | MLP            | BDC            | US Stock       | REIT           | Preferred      | MLP            |
| 11.73%       | 30.52%         | 12.61%         | -3.52%         | 76.30%         | 50.99%         | 13.87%         | 34.48%         | 32.38%         | 27.15%         | 5.47%          | 13.08%         |
| REIT         | вос            | World Stock    | Muni Bond      | MLP            | MLP            | Muni Bond      | World Stock    | MLP            | US Stock       | REIT           | BDC            |
| 8.38%        | 29.49%         | 7.50%          | -5.09%         | 75.63%         | 35.63%         | 10.63%         | 16.57%         | 27.59%         | 13.68%         | 4.23%          | 9.52%          |
| MLP          | MLP            | US Stock       | HY Bond        | HY Bond        | REIT           | Corporate Debt | US Stock       | Convertible    | Convertible    | Muni Bond      | Convertible    |
| 7.76%        | 27.06%         | 5.57%          | -26.39%        | 57.51%         | 23.89%         | 7.77%          | 15.99%         | 26.60%         | 9.97%          | 3.32%          | 9.31%          |
| BDC          | World Stock    | Covered Call   | Convertible    | Convertible    | Convertible    | REIT           | HY Bond        | World Stock    | Muni Bond      | US Stock       | US Stock       |
| 7.16%        | 26.59%         | 5.07%          | -29.44%        | 45.63%         | 15.68%         | 5.35%          | 15.58%         | 23.41%         | 9.26%          | 1.38%          | 9.14%          |
| Senior Loan  | US Stock       | Corporate Debt | Preferred      | BDC            | HY Bond        | HY Bond        | Senior Loan    | Covered Call   | Covered Call   | Corporate Debt | HY Bond        |
| 5.66%        | 15.78%         | 4.78%          | -32.02%        | 42.78%         | 15.19%         | 4.38%          | 14.33%         | 20.84%         | 7.87%          | -0.06%         | 8.55%          |
| US Stock     | Covered Call   | Convertible    | Covered Call   | World Stock    | US Stock       | US Stock       | Convertible    | BDC            | Corporate Debt | Covered Call   | Senior Loan    |
| 4.91%        | 14.64%         | 3.95%          | -33.38%        | 32.89%         | 15.06%         | 2.11%          | 13.63%         | 16.33%         | 7.47%          | -0.57%         | 7.53%          |
| Muni Bond    | Convertible    | Muni Bond      | US Stock       | Preferred      | Senior Loan    | Covered Call   | REIT           | Senior Loan    | Preferred      | Convertible    | World Stock    |
| 4.16%        | 12.03%         | 2.81%          | -37.00%        | 32.12%         | 14.98%         | 2.02%          | 13.40%         | 11.73%         | 6.86%          | -1.15%         | 7.23%          |
| Covered Call | HY Bond        | HY Bond        | MLP            | Covered Call   | Covered Call   | Senior Loan    | Covered Call   | HY Bond        | MLP            | World Stock    | Covered Call   |
| 3.93%        | 11.77%         | 2.19%          | -37.11%        | 27.91%         | 13.69%         | 1.48%          | 11.22%         | 7.42%          | 4.80%          | -1.84%         | 6.93%          |
| HY Bond      | Senior Loan    | Senior Loan    | World Stock    | US Stock       | World Stock    | Convertible    | Preferred      | <b>REIT</b>    | World Stock    | Senior Loan    | REIT           |
| 2.74%        | 8.82%          | -0.50%         | -40.95%        | 26.45%         | 11.07%         | -3.76%         | 10.81%         | -1.74%         | 3.69%          | -3.45%         | 6.12%          |
| Convertible  | Corporate Debt | BDC            | REIT           | REIT           | Corporate Debt | World Stock    | Corporate Debt | Corporate Debt | Senior Loan    | HY Bond        | Corporate Debt |
| -0.19%       | 5.58%          | -14.17%        | -42.54%        | 21.90%         | 8.72%          | -6.60%         | 9.17%          | -1.02%         | 3.02%          | -4.64%         | 5.59%          |
| Preferred    | Muni Bond      | Preferred      | BDC            | Corporate Debt | Preferred      | BDC            | Muni Bond      | Muni Bond      | HY Bond        | BDC            | Muni Bond      |
| -5.55%       | 5.30%          | -17.69%        | -45.07%        | 17.02%         | 6.36%          | -7.18%         | 7.42%          | -2.55%         | 2.50%          | -4.69%         | 4.82%          |
|              | Preferred      | REIT           | Senior Loan    | Muni Bond      | Muni Bond      | Preferred      | MLP            | Preferred      | BDC            | MLP            | Preferred      |
|              | 1.92%          | -20.97%        | -51.37%        | 14.63%         | 2.45%          | -7.93%         | 4.80%          | -6.75%         | -7.79%         | -34.07%        | -0.09%         |

S Stock – S&P 500 Index; REIT – Wilshire REIT Index; MLP – Alerian MLP Index; BDC – Wells Fargo BDC Index; High Yield Bond – Bank of America Merrill Lynch US HY Index; Preferred – S&P Preferred Stock Index; World Stock – MSCI all Country World Index; Sr Loan - Morningstar US Senior Loan Funds Index; Muni Bond - S&P Municipal Bond Index; Covered Call - S&P 500 Stock Covered Call Index; Convertible - BofA Merrill Lynch All U.S. Convertibles Index; Corporate Seb - S&P 500 Bond Index. Returns data are total returns which include dividends and capital appreciation. "2006 - 2015" column shows yearly average for each sector. You cannot invest directly in an index. Past performance is not an indication of uture results. Current year data for all indexes except "BDC Index" is sourced from index provider documents as of 12/31/2015. Wells Fargo BDC Index is sourced from Google Finance. Historical data is sourced from Bloomberg and Morningstar.



#### Closed-End Fund Advisors Closed-End Fund Discount / Premium 2005 - 2015

| 2005            | 2006             | 2007             | 2008             | 2009             | 2010             | 2011             | 2012             | 2013             | 2014             | 2015             | 2006 - 2015      |
|-----------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| вос             | BDC              | BDC              | MLP              | MLP              | MLP              | HY Bond          | HY Bond          | BDC              | вос              | MLP              | MLP              |
| 15.12%          | 17.77%           | 10.73%           | -4.22%           | 10.99%           | 7.93%            | 4.81%            | 8.27%            | 8.03%            | 1.69%            | -6.10%           | 0.89%            |
| MLP             | Convertible      | US Stock         | REIT             | Investment Grade | HY Bond          | MLP              | MLP              | MLP              | Convertible      | Muni Bond        | HY Bond          |
| 0.68%           | 1.25%            | -1.29%           | -4.29%           | 0.49%            | 2.99%            | 3.36%            | 4.82%            | 1.95%            | -3.17%           | -6.44%           | -1.38%           |
| Covered Call    | HY Bond          | MLP              | Investment Grade | HY Bond          | Muni Bond        | Investment Grade | Investment Grade | Senior Loan      | HY Bond          | Investment Grade | Investment Grade |
| -0.59%          | -0.65%           | -1.82%           | -5.75%           | -2.97%           | 0.57%            | 0.14%            | 4.32%            | -0.12%           | -3.48%           | -6.81%           | -2.55%           |
| HY Bond         | US Stock         | Convertible      | Muni Bond        | Muni Bond        | Investment Grade | Muni Bond        | Preferred        | HY Bond          | MLP              | Preferred        | BDC              |
| -1.64           | -2.10%           | -2.02%           | -6.20%           | -3.31%           | 0.23%            | -0.53%           | 2.87%            | -0.63%           | -4.54%           | -6.89%           | -2.59%           |
| Convertible     | World Stock      | Senior Loan      | Preferred        | Preferred        | Senior Loan      | Senior Loan      | Muni Bond        | Investment Grade | Investment Grade | Convertible      | Muni Bond        |
| -1.68%          | -2.70%           | -2.75%           | -8.28%           | -4.24%           | -0.02%           | -1.27%           | 1.99%            | -2.92%           | -4.93%           | -7.98%           | -2.98%           |
| US Stock        | Muni Bond        | Muni Bond        | Convertible      | World Stock      | Covered Call     | Preferred        | BDC              | Muni Bond        | Muni Bond        | BDC              | Preferred        |
| -3.23%          | -2.74%           | -3.11%           | -8.66%           | -5.31%           | -1.97%           | -1.61%           | 0.81%            | -3.65%           | -6.40%           | -8.61%           | -4.02%           |
| Muni Bond       | Covered Call     | HY Bond          | World Stock      | Convertible      | Convertible      | Convertible      | Senior Loan      | Preferred        | Senior Loan      | Covered Call     | Convertible      |
| -4.17%          | -3.34%           | -3.25%           | -8.85%           | -6.25%           | -2.09%           | -2.40%           | -0.37%           | -3.83%           | -6.49%           | -8.11%           | -4.08%           |
| Senior Loan     | MLP              | World Stock      | US Stock         | Covered Call     | Preferred        | BDC              | Convertible      | REIT             | Covered Call     | HY Bond          | Senior Loan      |
| -4.75%          | -3.52%           | -3.37%           | -8.86%           | -7.30%           | -2.55%           | -2.92%           | -3.25%           | -5.65%           | -6.62%           | -8.41%           | -4.48%           |
| World Stock     | Senior Loan      | Preferred        | HY Bond          | Senior Loan      | BDC              | REIT             | REIT             | Convertible      | Preferred        | Senior Loan      | World Stock      |
| -4.84%          | -4.68%           | -4.14%           | -10.47%          | -8.43%           | -3.37%           | -4.48%           | -5.20%           | -6.22%           | -6.73%           | -8.70%           | -6.56%           |
| nvestment Grade | Preferred        | REIT             | Covered Call     | REIT             | World Stock      | World Stock      | World Stock      | Covered Call     | World Stock      | World Stock      | Covered Call     |
| -4.87%          | -4.82%           | -4.22%           | -11.45%          | -9.66%           | -4.03%           | -5.69%           | -7.47%           | -8.13%           | -9.04%           | -11.00%          | -6.76%           |
| Preferred       | Investment Grade | Covered Call     | Senior Loan      | US Stock         | US Stock         | Covered Call     | Covered Call     | World Stock      | US Stock         | US Stock         | REIT             |
| -5.54%          | -4.93%           | -4.44%           | -11.64%          | -10.56%          | -7.34%           | -7.41%           | -8.83%           | -8.15%           | -9.63%           | -11.00%          | -7.37%           |
| REIT            | REIT             | Investment Grade | BDC              | BDC              | REIT             | US Stock         | US Stock         | US Stock         | REIT             | REIT             | US Stock         |
| -9.82%          | -8.25%           | -5.37%           | -18.23%          | -31.78%          | -9.10%           | -8.27%           | -9.66%           | -9.32%           | -10.63%          | -12.21%          | -7.81%           |

Historical Premium / Discount expressed as average value over each year. 2015 Premium / Discount average value as of December 31, 2015. "2006 - 2015" column shows yearly average for each sector. Data sourced from Closed-End Fund Advisors 'CEFU Report' and Telemet. Past performance is not an indication of future results



### Closed-End Fund Advisors

#### **Closed-End Funds - NAV Total Return Correlation (10 Year)**

|                     | MLP   | BDC   | Convertible | HY Bond | Muni Bond | Senior Loan | Preferred | World Stock | Cov Call | US Stock | REIT  | Investment<br>Grade |
|---------------------|-------|-------|-------------|---------|-----------|-------------|-----------|-------------|----------|----------|-------|---------------------|
| MLP                 | 100%  | 41.9% | 81.7%       | 79.2%   | 38.2%     | 76.3%       | 48.4%     | 71.3%       | 73.1%    | 71.5%    | 52.2% | 59.2%               |
| BDC                 | 41.9% | 100%  | 45.9%       | 39.9%   | 15.4%     | 40.0%       | 13.3%     | 46.2%       | 49.3%    | 42.7%    | 29.9% | 15.9%               |
| Convertible         | 81.7% | 45.9% | 100%        | 96.7%   | 53.1%     | 92.7%       | 73.0%     | 92.0%       | 91.1%    | 93.0%    | 77.1% | 81.5%               |
| HY Bond             | 79.2% | 39.9% | 96.7%       | 100%    | 57.3%     | 96.6%       | 77.7%     | 86.8%       | 84.4%    | 90.6%    | 83.8% | 86.9%               |
| Muni Bond           | 38.2% | 15.4% | 53.1%       | 57.3%   | 100%      | 58.9%       | 48.1%     | 42.0%       | 33.9%    | 36.7%    | 45.3% | 58.6%               |
| Senior Loan         | 76.3% | 40.0% | 92.7%       | 96.6%   | 58.9%     | 100%        | 68.0%     | 78.0%       | 76.5%    | 84.4%    | 77.0% | 77.9%               |
| Preferred           | 48.4% | 13.3% | 73.0%       | 77.7%   | 48.1%     | 68.0%       | 100%      | 74.3%       | 67.4%    | 81.2%    | 79.7% | 93.8%               |
| World Stock         | 71.3% | 46.2% | 92.0%       | 86.8%   | 42.0%     | 78.0%       | 74.3%     | 100%        | 91.9%    | 92.7%    | 73.6% | 80.2%               |
| Cov Call            | 73.1% | 49.3% | 91.1%       | 84.4%   | 33.9%     | 76.5%       | 67.4%     | 91.9%       | 100%     | 95.2%    | 77.1% | 71.9%               |
| US Stock            | 71.5% | 42.7% | 93.0%       | 90.6%   | 36.7%     | 84.4%       | 81.2%     | 92.7%       | 95.2%    | 100%     | 85.0% | 83.2%               |
| REIT                | 52.2% | 29.9% | 77.1%       | 83.8%   | 45.3%     | 77.0%       | 79.7%     | 73.6%       | 77.1%    | 85.0%    | 100%  | 80.5%               |
| Investment<br>Grade | 59.2% | 15.9% | 81.5%       | 86.9%   | 58.6%     | 77.9%       | 93.8%     | 80.2%       | 71.9%    | 83.2%    | 80.5% | 100%                |

Correlation of 3 Month NAV Total Return values between 12/31/2005 and 12/31/2015.

Data sourced from Closed-End Fund Advisors 'CEFU Report' and cefadata.com . Past performance is not an indication of future results



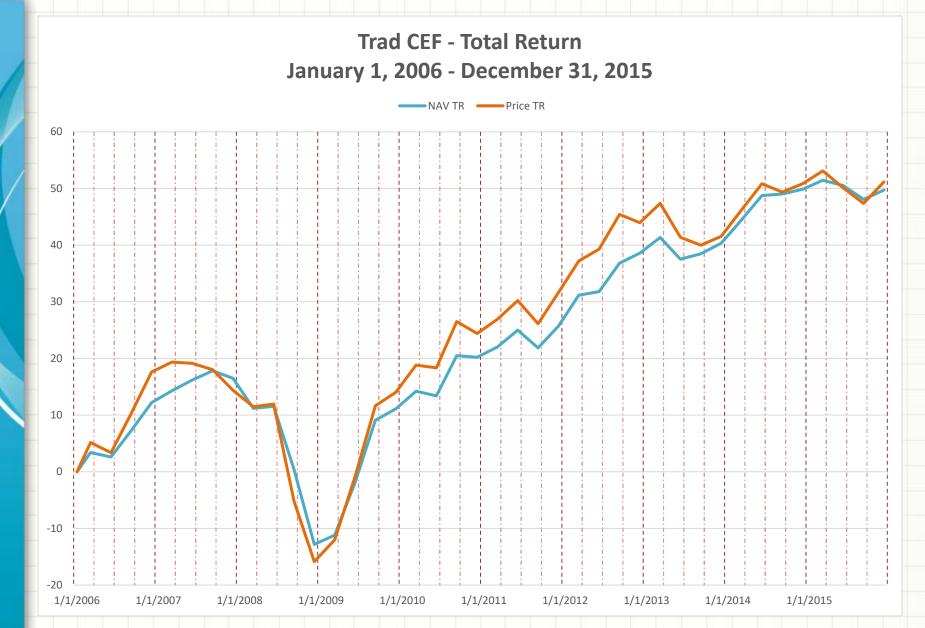
### Closed-End Fund Advisors

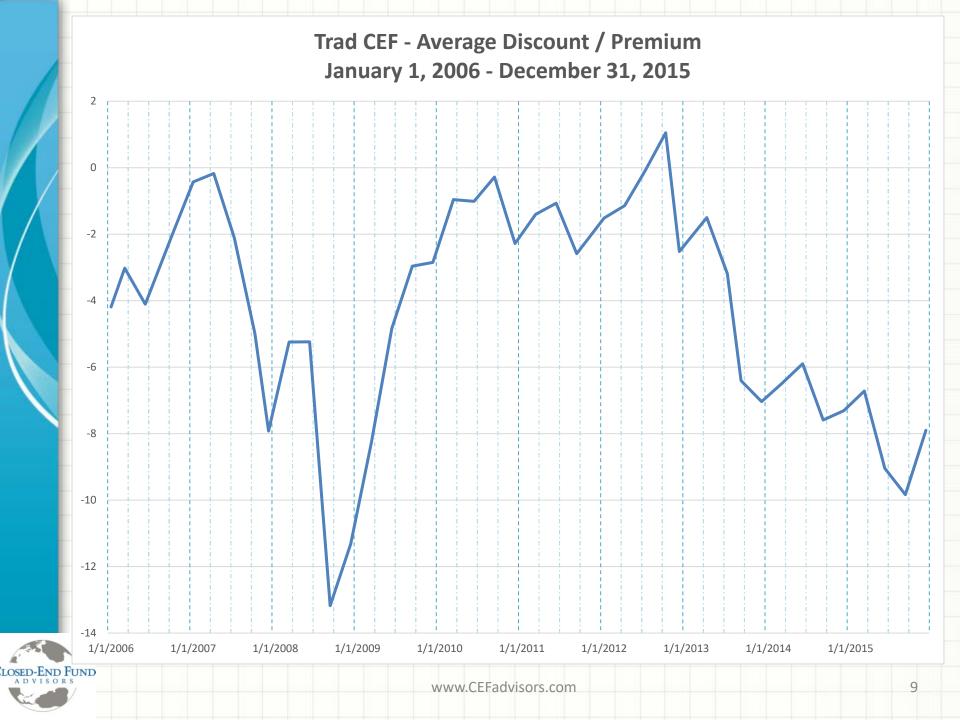
#### **Closed-End Funds - Price Total Return Correlation (10 Year)**

|                     | MLP   | BDC   | Convertible | HY Bond | Muni Bond | Senior Loan | Preferred | World Stock | Cov Call | US Stock | REIT  | Investment<br>Grade |
|---------------------|-------|-------|-------------|---------|-----------|-------------|-----------|-------------|----------|----------|-------|---------------------|
| MLP                 | 100%  | 63.7% | 76.7%       | 74.5%   | 44.0%     | 74.3%       | 40.1%     | 65.2%       | 64.4%    | 69.8%    | 57.9% | 39.2%               |
| BDC                 | 63.7% | 100%  | 80.8%       | 79.9%   | 30.9%     | 83.3%       | 65.2%     | 79.4%       | 78.6%    | 87.7%    | 89.5% | 53.9%               |
| Convertible         | 76.7% | 80.8% | 100%        | 94.8%   | 51.5%     | 94.3%       | 77.5%     | 89.8%       | 93.8%    | 95.4%    | 82.5% | 70.7%               |
| HY Bond             | 74.5% | 79.9% | 94.8%       | 100%    | 65.9%     | 95.8%       | 85.6%     | 82.5%       | 88.1%    | 91.2%    | 85.3% | 81.6%               |
| Muni Bond           | 44.0% | 30.9% | 51.5%       | 65.9%   | 100%      | 56.3%       | 54.6%     | 38.7%       | 43.2%    | 41.2%    | 47.4% | 64.3%               |
| Senior Loan         | 74.3% | 83.3% | 94.3%       | 95.8%   | 56.3%     | 100%        | 79.3%     | 84.5%       | 88.7%    | 92.8%    | 86.1% | 71.3%               |
| Preferred           | 40.1% | 65.2% | 77.5%       | 85.6%   | 54.6%     | 79.3%       | 100%      | 70.7%       | 79.1%    | 78.6%    | 78.4% | 92.6%               |
| World Stock         | 65.2% | 79.4% | 89.8%       | 82.5%   | 38.7%     | 84.5%       | 70.7%     | 100%        | 90.5%    | 91.1%    | 76.7% | 62.4%               |
| Cov Call            | 64.4% | 78.6% | 93.8%       | 88.1%   | 43.2%     | 88.7%       | 79.1%     | 90.5%       | 100%     | 95.0%    | 80.0% | 70.8%               |
| US Stock            | 69.8% | 87.7% | 95.4%       | 91.2%   | 41.2%     | 92.8%       | 78.6%     | 91.1%       | 95.0%    | 100%     | 89.4% | 67.3%               |
| REIT                | 57.9% | 89.5% | 82.5%       | 85.3%   | 47.4%     | 86.1%       | 78.4%     | 76.7%       | 80.0%    | 89.4%    | 100%  | 66.3%               |
| Investment<br>Grade | 39.2% | 53.9% | 70.7%       | 81.6%   | 64.3%     | 71.3%       | 92.6%     | 62.4%       | 70.8%    | 67.3%    | 66.3% | 100%                |

Correlation of 3 Month Price Total Return values between 12/31/2005 and 12/31/2015.

Data sourced from Closed-End Fund Advisors 'CEFU Report' and cefadata.com . Past performance is not an indication of future results

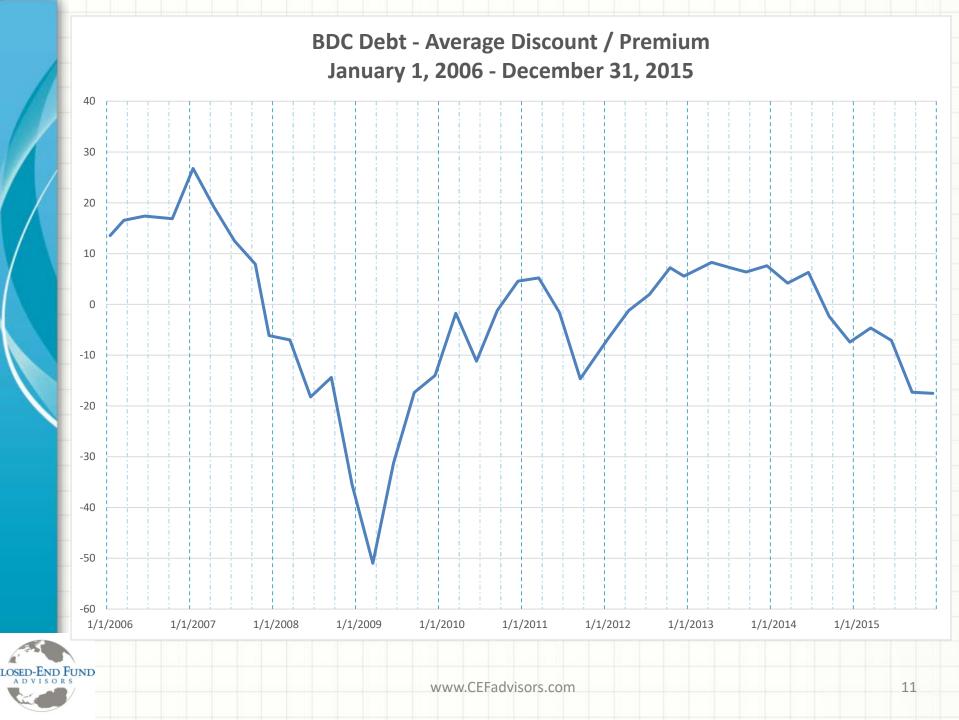


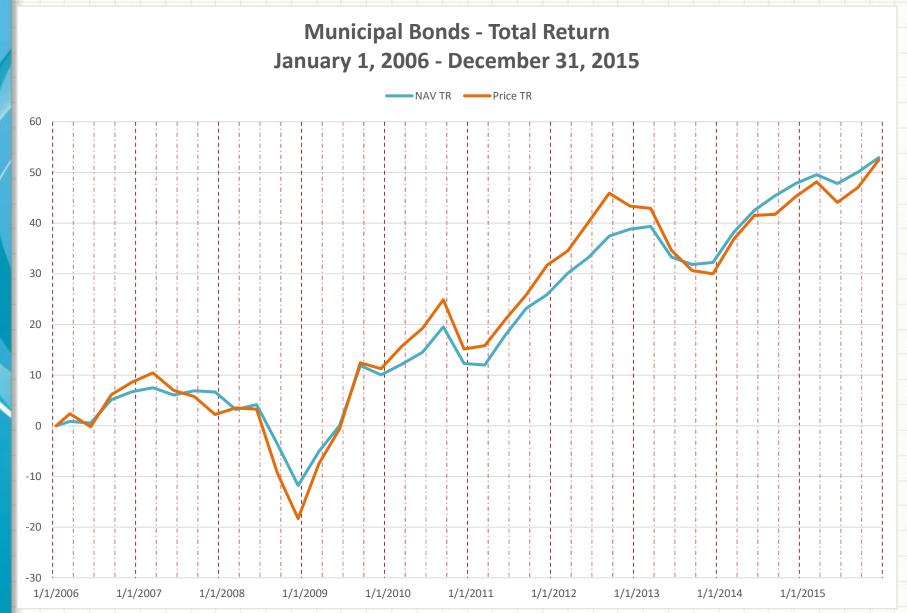


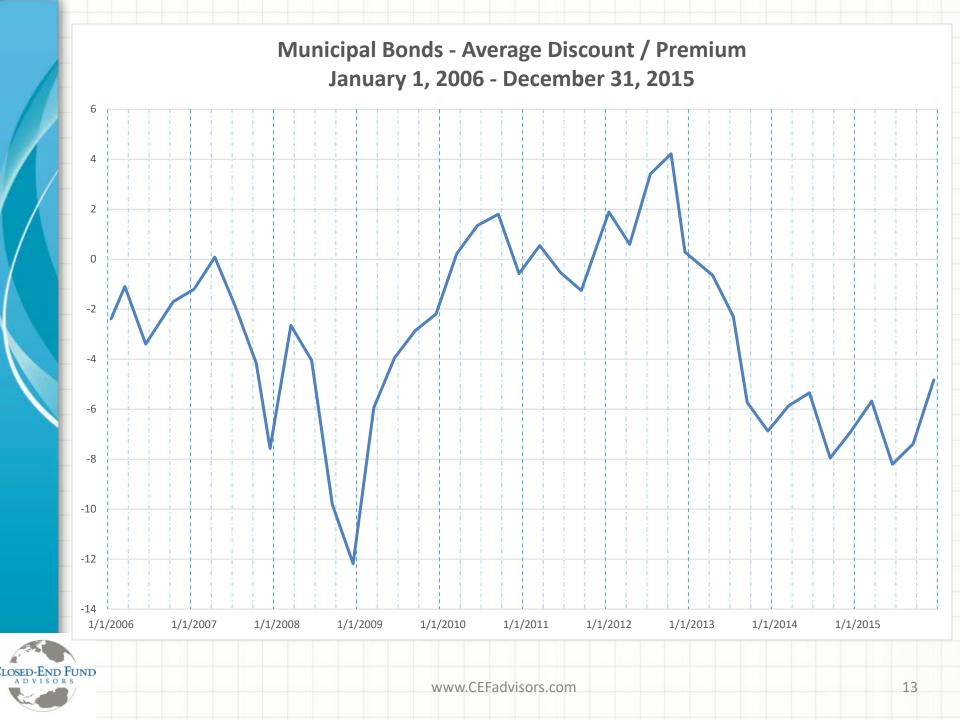
#### BDC Debt - Total Return January 1, 2006 - December 31, 2015

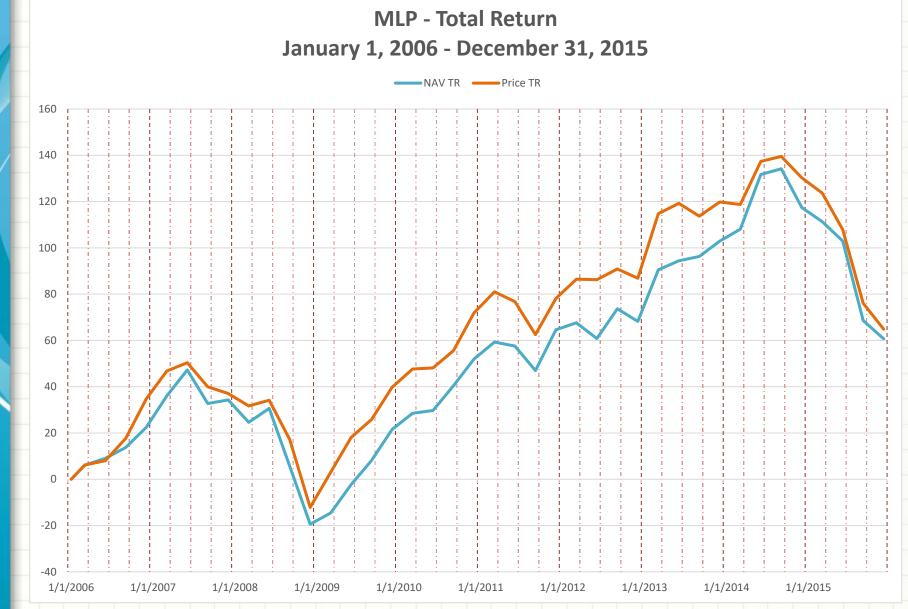
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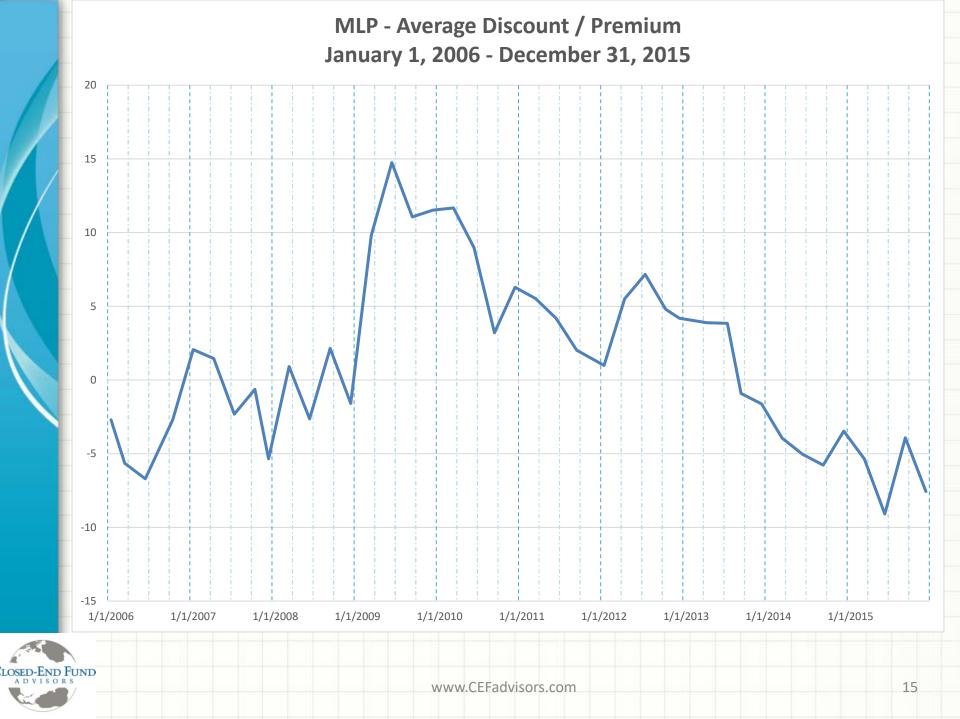












## Current Closed-End Fund/BDC Options & Assets

#### 4Q 2015 Ended with 560 US Traditional Closed-End Funds 52 Business Development Company CEFs

| <ul> <li>38 US Equity CEFs</li> <li>121 (-1) Specialty Equity CEFs</li> </ul> | Assets of Closed-End Funds by<br>Millions of dollars | / Type, End of | Period  |         |         |         |
|---|--|----------------|---------|---------|---------|---------|
| 63 Non US Equity CEFs   |  | 4Q 2015        | 2Q 2015 | 4Q 2014 | 2Q 2014 | 4Q 2013 |
| 222 Total Equity Traditional CEFs   | Total Trad CEF Equity                                | 104,787        | 120,879 | 124,963 | 130,192 | 118,784 |
| ZZZ IULUI EQUILY ITUUILIUIIUI CEFS  | U.S. Equity  | 21,252         | 23,113  | 23,608  | 23,928  | 22,826  |
|   | Non U.S. Equity                                      | 14,676         | 17,190  | 16,758  | 17,936  | 17,884  |
| • 152 (-2) Taxable Bond CEFs  | Specialty Equity                                     | 68,858         | 80,576  | 84,598  | 88,327  | 78,074  |
|   | Total Trad CEF Bond                                  | 128,409        | 134,233 | 137,108 | 140,157 | 132,840 |
| <ul> <li>103 National Municipal Bond CEFs</li> </ul>                          | Taxable Bond   | 61,650         | 69,115  | 69,968  | 74,656  | 72,761  |
| 83 Single State Municipal Bond CEFs   | National Municipal                                   | 47,834         | 46,649  | 48,140  | 46,981  | 43,041  |
|   | Single State Municipal                               | 18,925         | 18,470  | 19,000  | 18,521  | 17,038  |
| 340 Total Bond Traditional CEFs   | Total Traditional CEF                                | 233,195        | 255,112 | 262,072 | 270,349 | 251,624 |
|   | Debt Focused BDC                                     | 29,601         | 29,958  | 28,936  | 24,882  | N/A     |
| <ul> <li>43 Debt Focused BDCs</li> </ul>                                      | Equity Focused BDC                                   | 6,601          | 7,253   | 7,377   | 7,001   | N/A     |
| 9 Equity Focused BDCs   | Total BDC CEF  | 36,202         | 37,212  | 36,312  | 31,884  | N/A     |
| 52 Total BDC Closed-End Funds   | CEF GRAND TOTAL                                      | 269,397        | 292,324 | 298,384 | 302,233 | N/A     |
|   |  |                |         |         |         |         |



Source: CEFA's CEF Universe Report 12/31/15 (cefuniverse.com)

### Traditional & BDC CEF Overview Data for Major Groups

|                        |             |         | Dise | count          |                |      | Yiel | d             |             | Dividend       |                 |              |          |            |           |           |            |                 |                 |                  |
|------------------------|-------------|---------|------|----------------|----------------|------|------|---------------|-------------|----------------|-----------------|--------------|----------|------------|-----------|-----------|------------|-----------------|-----------------|------------------|
| Fund Sector            | Funds       | Current | Rel  | 1-Yr<br>Z-Stat |                | Inc  | Tot  |               | % RoC<br>3m | Inc/<br>Dec(%) | Rel.<br>UNII    | Earn<br>Cov% | Lev<br>% | Std<br>Dev | Rel<br>SD | Exp<br>Rt | Net<br>Ast | Avg<br>Daily \$ | Shares<br>Inst% | Shares<br>Activ% |
| EQUITY FUNDS           | 222 Funds   | -10.06  | 0.3  | -0.24          |                | 3.5  | 9.4  | 7.1           | 29          | -1             |                 | 36           | 14       | 20.3       | 2.4       | 1.76      | \$472      | 2,300           | 26.45           | 14.73            |
| J.S. Equity Funds      | 38 Funds    | -12.19  | 0.6  | -0.22          |                | 3.2  | 8.9  | 7.3           | 21          | 7              |                 | 28           | 12       | 17.3       | 2.1       | 1.66      | \$559      | 1,578           | 18.36           | 13.30            |
| Non U.S. Equity Funds  | 63 Funds    | -12.38  | 0.6  | -0.52          |                | 2.6  | 9.3  | 7.4           | 21          | -8             |                 | 44           | 7        | 19.4       | 2.0       | 1.75      | \$233      | 880             | 33.18           | 27.30            |
| Specialty Equity Funds | 121 Funds   | -8.18   | 0.1  | -0.09          |                | 4.0  | 9.6  | 7.0           | 36          | -1             |                 | 34           | 19       | 21.7       | 2.7       | 1.79      | \$569      | 3,266           | 25.56           | 8.67             |
| BOND FUNDS             | 338 Funds   | -6.49   | 1.3  | 0.77           |                | 6.6  | 7.1  | 4.7           | 4           | -4             | 6.4             | 95           | 29       | 10.9       | 6.7       | 1.60      | \$380      | 1,289           | 17.18           | 9.48             |
| Taxable Bond Funds     | 152 Funds   | -8.51   | 1.4  | 0.28           |                | 7.9  | 9.1  | 6.1           | 10          | -5             | -2.2            | 91           | 26       | 12.3       | 6.8       | 1.82      | \$406      | 1,971           | 28.30           | 15.83            |
| Vational Muni Bond     | 103 Funds   | -5.00   | 1.3  | 1.31           |                | 5.7  | 5.7  | 3.6           | 0           | -4             | 12.9            | 99           | 31       | 9.2        | 5.8       | 1.37      | \$464      | 998             | 11.39           | 5.09             |
| Single State Muni Bond | 83 Funds    | -4.62   | 1.2  | 0.97           |                | 5.2  | 5.2  | 3.3           | 0           | -4             | 13.6            | 99           | 33       | 10.5       | 7.4       | 1.50      | \$228      | 400             | 8.07            | 3.76             |
| Iraditional CEF AVERAG | E 560 Funds | -7.90   | 0.9  | 0.4            |                | 5.3  | 8.0  | 5.6           | 14          | -3             | 44.8            | 72           | 23       | 14.6       | 5.0       | 1.66      | \$416      | 1,690           | 20.68           | 11.55            |
|                        |             |         | Dise | count          |                |      | Yiel | d             |             | Dividend       |                 |              |          |            |           |           |            |                 |                 |                  |
| Fund Sector            | Funds       | Current | Rel  | 1-Yr<br>Z-Stat | 3-Yr<br>Z-Stat | Inc  | Tot  | LevAdj<br>NAV | % RoC<br>3m |                | % NAV<br>Growth | Earn<br>Cov% | Lev<br>% | Std<br>Dev | Rel<br>SD | Exp<br>Rt | Net<br>Ast | Avg<br>Daily \$ |                 | Share:<br>Activ% |
| Debt Focused BDC CEF   | 43 Funds    | -17.51  |      | -1.46          | -1.71          | 11.9 | 11.9 | 5.5           | 0           |                | -2.1            | 103          | 42       | 25.0       |           | 9.66      | \$688      | 4,177           | 30.56           | 11.56            |
| Equity Focused BDC CEF | 9 Funds     | -37.37  |      | -1.37          | -1.48          | 0.9  | 3.0  | 1.5           | 20          |                | -4.5            | -260         | 16       | 26.6       |           | 3.88      | \$733      | 6,253           | 34.31           | 18.02            |
| BDC CEF AVERAGE        | 52 Funds    | -20.95  |      | -1.4           | -1.7           | 10.0 | 10.4 | 4.8           | 2           |                | -2.5            | 72           | 38       | 25.2       |           | 8.66      | \$696      | 4,536           | 31.21           | 12.67            |
| OVERALL CEF AVERAGE    | 612 Eunds   | -9.01   |      | 0.2            |                | 5.7  | 8.2  | 5.6           | 13          |                |                 | 72           | 25       | 15.5       |           | 2.26      | \$440      | 1.932           | 21.76           | 11.6             |

Source: CEFA's Closed-End Fund Universe 12/31/15 (www.cefuniverse.com)

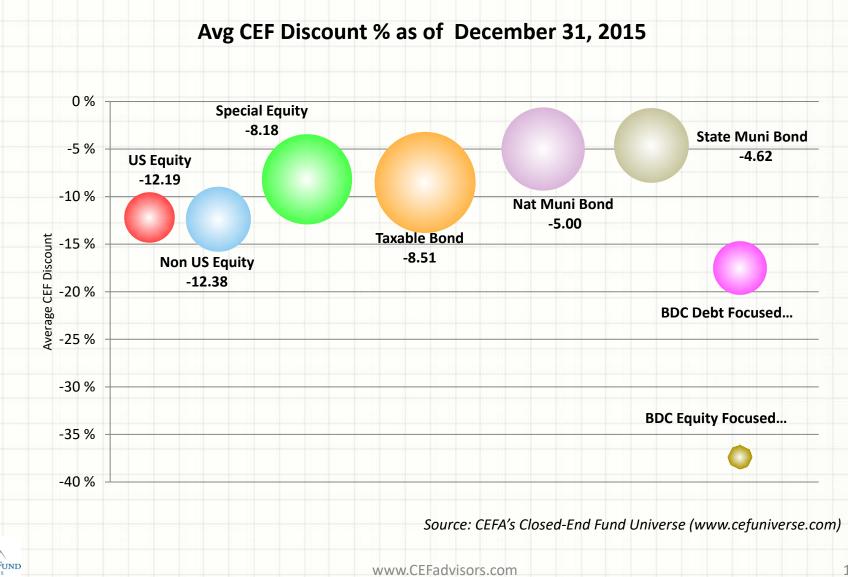


# **CEF Universe Update**

|  | Discount / | ' Premium | 4Q N/    | AV TR                     | 4Q Pr            | ice TR           |
|--|------------|-----------|----------|---------------------------|------------------|------------------|
| Fund Grouping  | Discount   | Premium   | Positive | Negative                  | Positive         | Negative         |
| Equity Traditional CEFs                                | 209        | 13        | 155      | 68                        | 162              | 60               |
|  | (94%)      | (6%)      | (69%)    | (30%)                     | (73%)            | (27%)            |
| Taxable Bond   | 138        | 14        | 38       | 113                       | 121              | 30               |
| Traditional CEFs                                       | (91%)      | (9%)      | (25%)    | (74%)                     | (80%)            | (20%)            |
| Municipal Bond   | 157        | 29        | 185      | 1                         | 186              | 0                |
| Traditional CEFs                                       | (84%)      | (16%)     | (99%)    | (1%)                      | (100%)           | (0%)             |
| BDCs   | 47         | 5         | 31       | 19                        | 4                | 48               |
|  | (90%)      | (10%)     | (60%)    | (37%)                     | (8%)             | (92%)            |
| ALL CEFs   | 551        | 61        | 409      | 201                       | 473              | 360              |
|  | (90%)      | (10%)     | (67%)    | (33%)                     | (77%)            | (23%)            |
| Data as of December 31, 2<br>For BDC funds, we show 30 |            |           |          | urce: CEFA's Closed<br>et | d-End Fund Unive | rse Report<br>18 |

www.CEFadvisors.com

# **Current Closed-End Discounts**

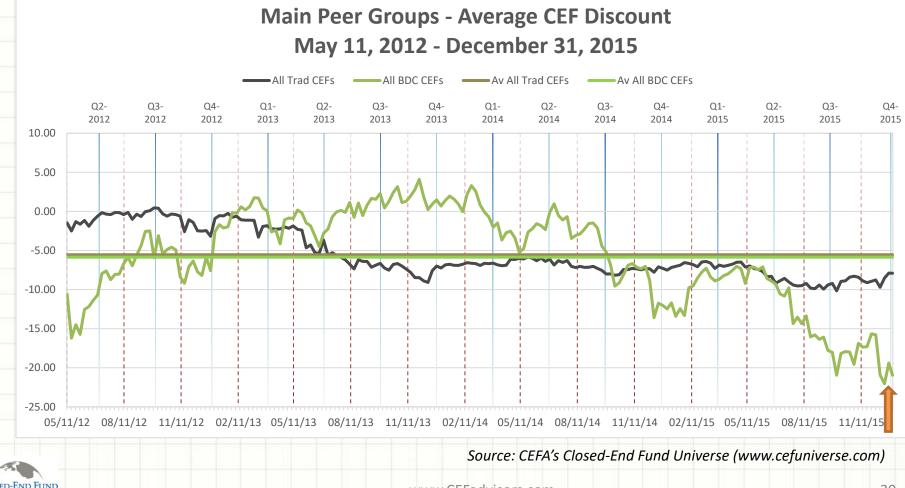


19

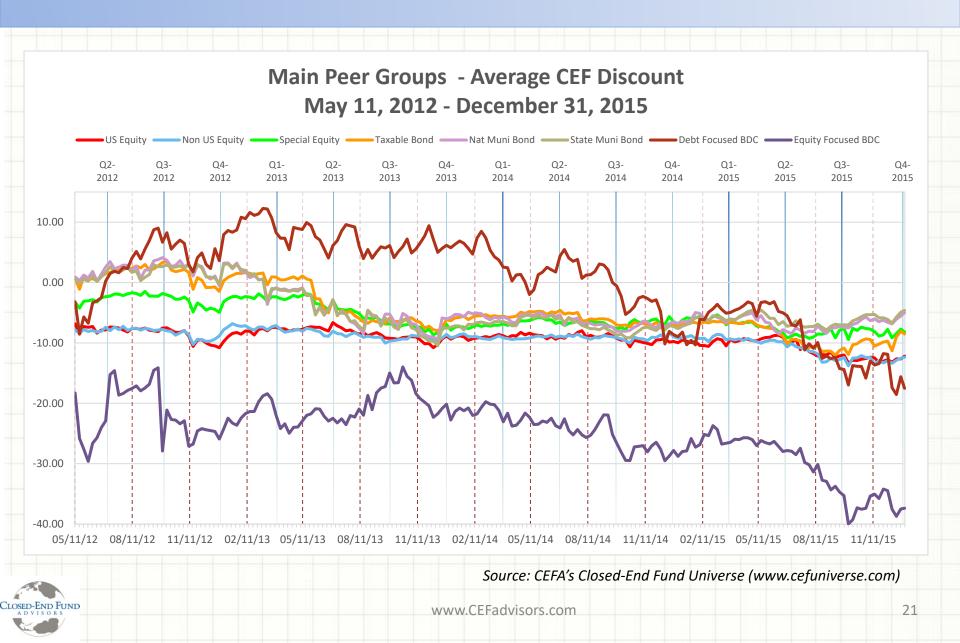
# **Closed-End Discount Trends**

#### **Traditional & BDC**

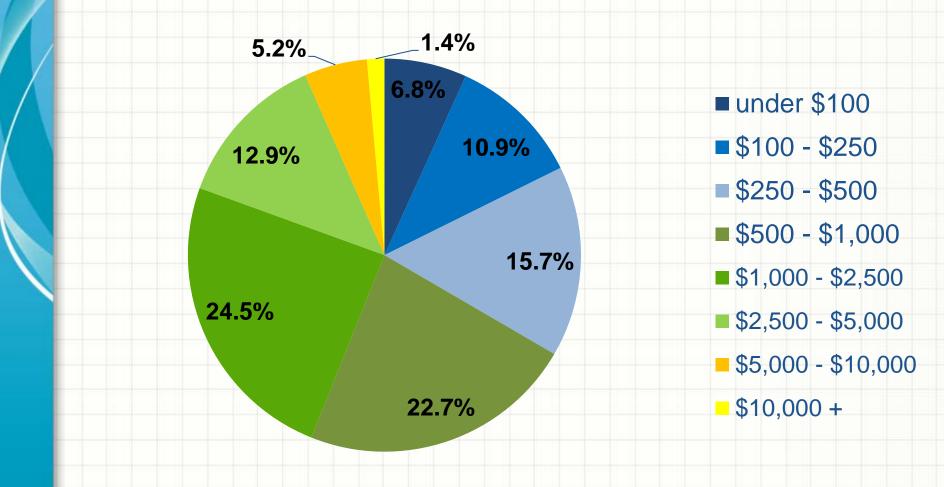
4Q 2015 Ended with an average CEF Discount of -9.01%



# **Closed-End Discount Trends**



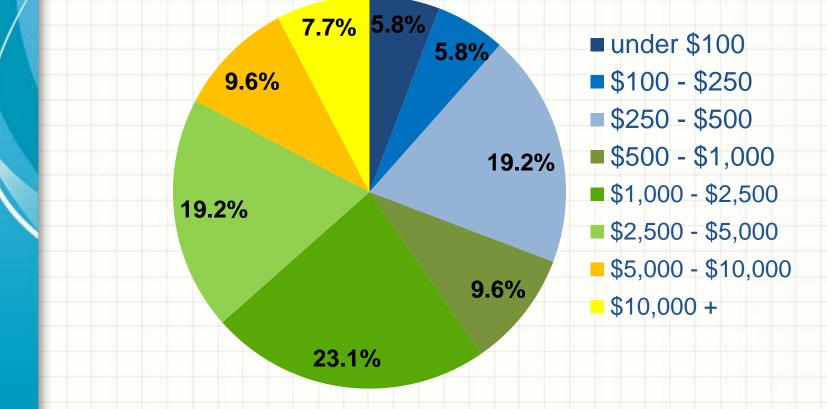
### Traditional Closed-End Funds: By Average Daily Liquidity (thousands)



Note: 560 traditional closed-end funds; data as of 12/31/15, Source: CEFA's Closed-End Fund Universe (www.cefuniverse.com)



### BDCs : By Average Daily Liquidity (thousands)



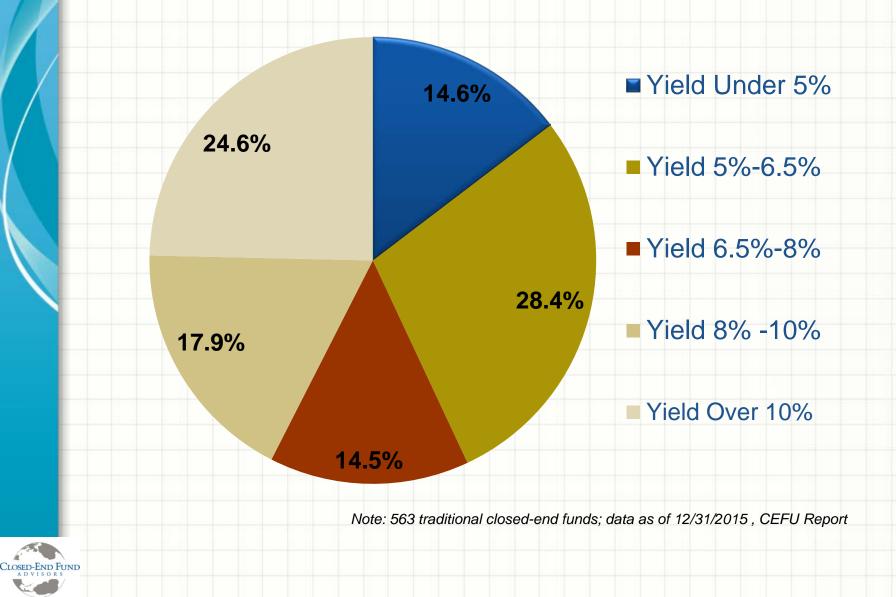
Note: 52 business development company CEF; data as of 12/31/15, Source: CEFA's Closed-End Fund Universe (www.cefuniverse.com

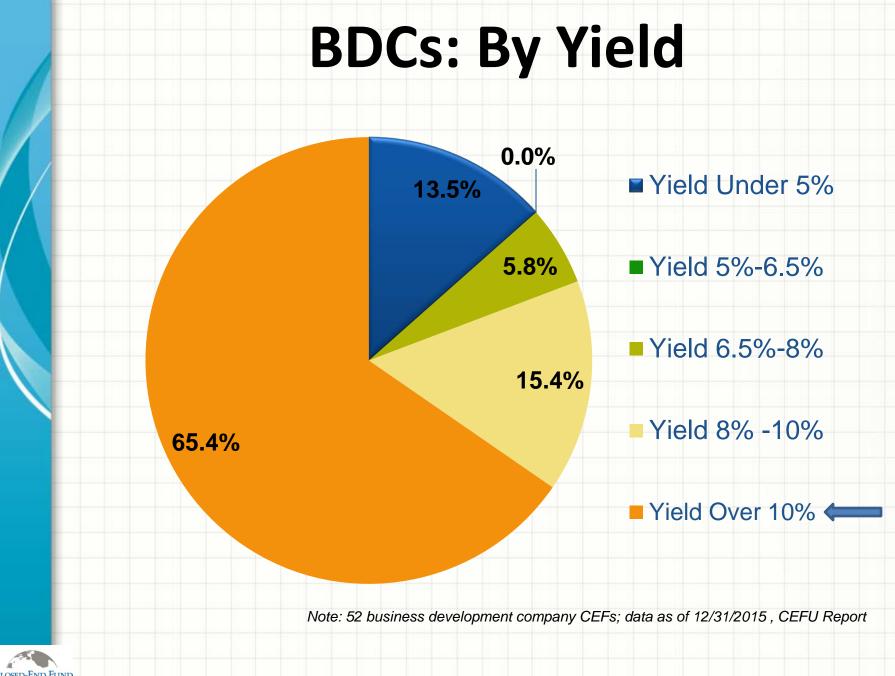


### **CEF Volume Trends – 4Q 2015**

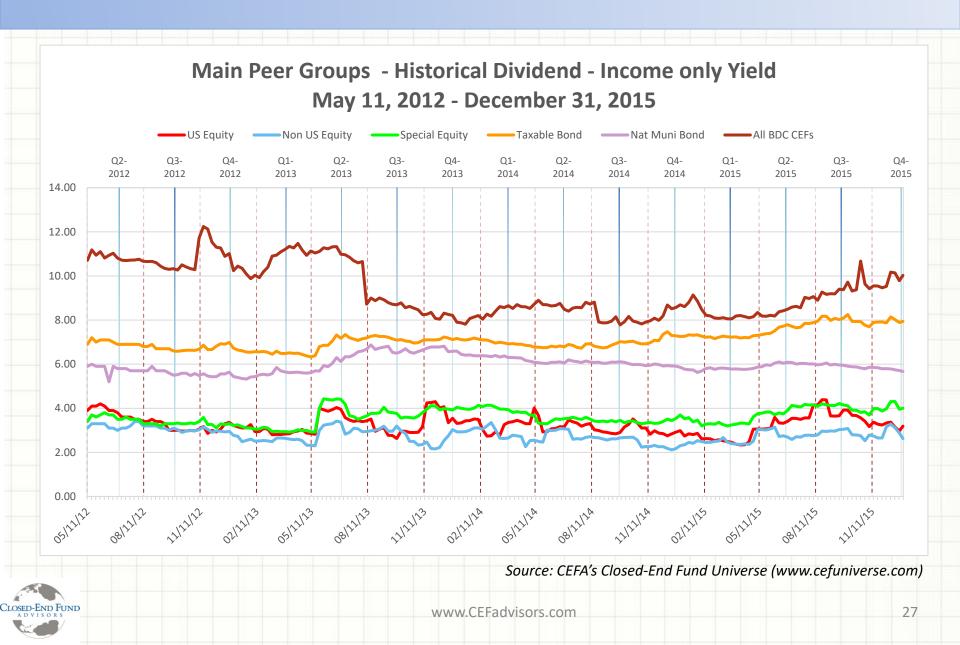
|               | Fund Grouping                | Avg Vol<br>4Q 2015               | Avg Vol<br>3Q 2015        | Volume<br>Trend           |
|---------------|------------------------------|----------------------------------|---------------------------|---------------------------|
|               | US Equity Funds              | 104,965                          | 98,996                    | 6%                        |
|               | Non-US Equity Funds          | 65,926                           | 63,909                    | 3%                        |
|               | Specialty Equity Funds       | 187,787                          | 152,634                   | 23% 🔶                     |
|               | Ave Traditional Equity CEF   | 139,028                          | 118,428                   | 17%                       |
|               | Taxable Bond Funds           | 150,875                          | 126,478                   | 19% 🔶                     |
| l             | National Muni Bond Funds     | 62,621                           | 56,123                    | 12%                       |
|               | State Muni Bond Funds        | 24,866                           | 21,890                    | 14%                       |
|               | Ave Traditional Bond CEF     | 92,866                           | 79,495                    | 17%                       |
|               | Average Traditional CEF      | 111,199                          | 94,944                    | 17%                       |
|               | Debt Focused BDC Funds       | 321,630                          | 317,028                   | 1%                        |
|               | Equity Focused BDC Funds     | 464,393                          | 235,722                   | 97% 📛                     |
|               | Average BDC                  | 346,339                          | 302,956                   | 14%                       |
|               | Average For ALL CEFs         | 131,211                          | 112,560                   | 17%                       |
| OSED-END FUND | Data as of December 31, 2015 | <i>So</i><br>www.CEFadvisors.com | urce: CEFA's Closed-End F | und Universe Report<br>24 |

### **Traditional Closed-End Funds: By Yield**

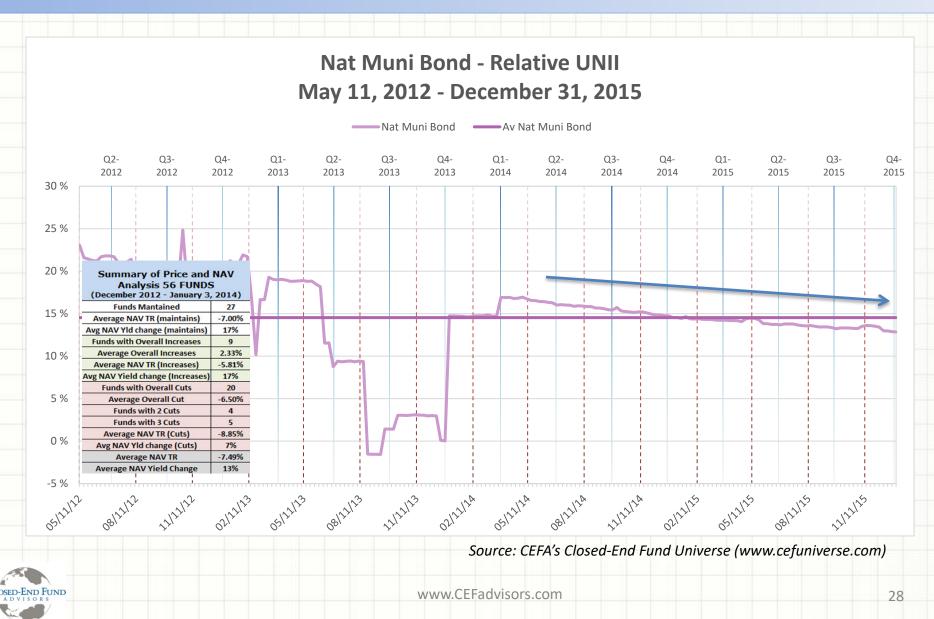




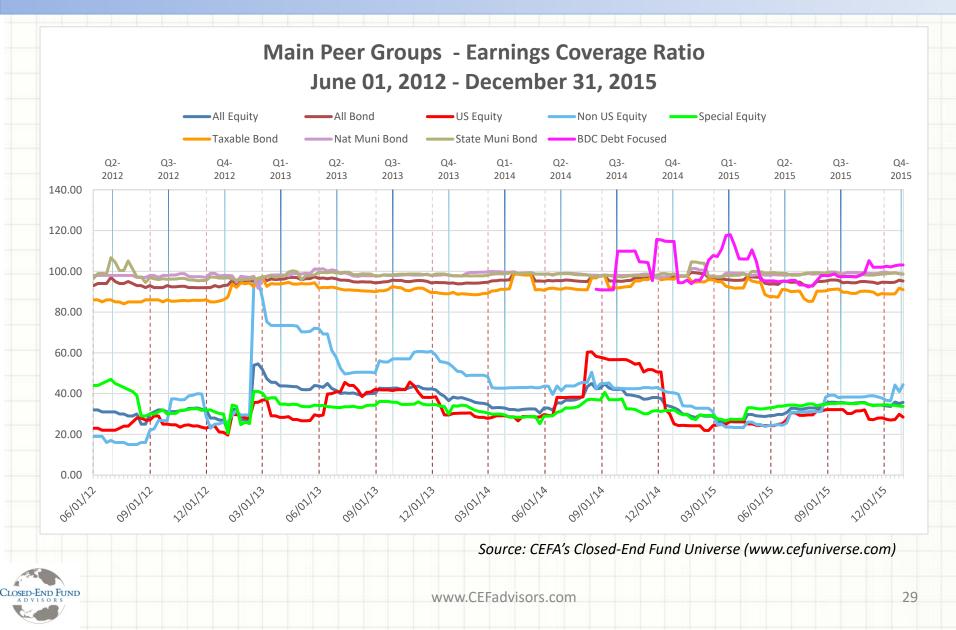
## **Income Only Yield For Closed-End Funds**



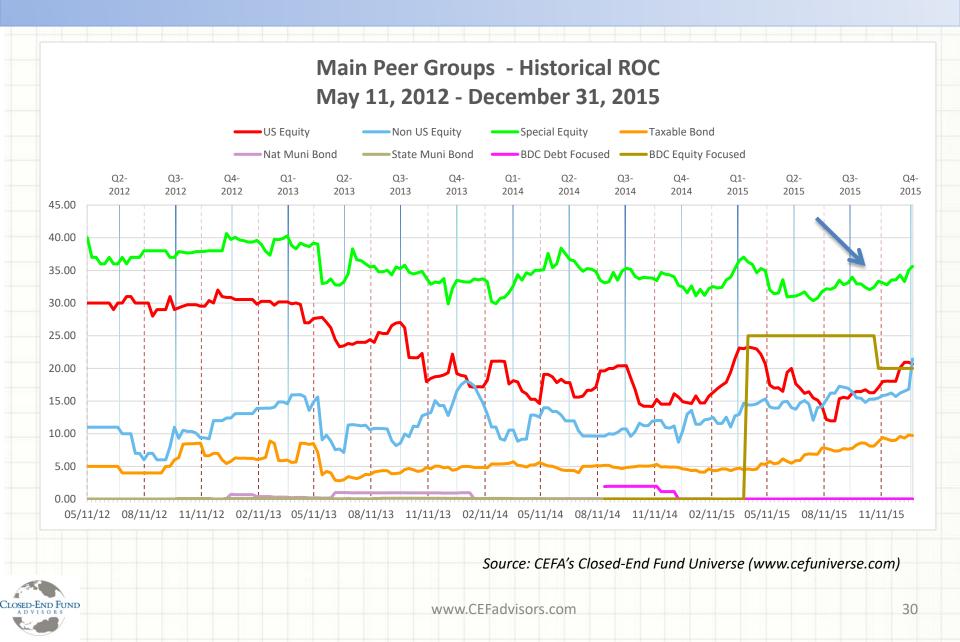
### **Relative UNII for Traditional CEF Municipal Bond Funds**



### Earnings Coverage Ratio For Closed-End Funds



# Return of Capital (90 Day) For CEFs



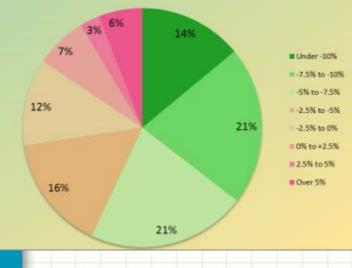
# **Destructive Return of Capital (DRoC)**

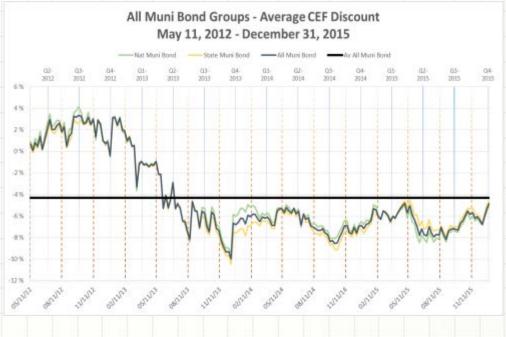
|                             |                                    | (Traditional)                      |                                 |                               |                               |
|-----------------------------|------------------------------------|------------------------------------|---------------------------------|-------------------------------|-------------------------------|
| Fund Grouping               | # Funds with<br>Destructive<br>RoC | % Funds with<br>Destructive<br>RoC | Average<br>Destructive<br>RoC % | 1Yr NAV<br>TR vs NAV<br>Yield | 3Yr NAV<br>TR vs NAV<br>Yield |
| US Equity Funds             | 7                                  | 18%                                | 65%                             | -155%                         | 53%                           |
| Non-US Equity Funds         | 19                                 | 30%                                | 46%                             | -456%                         | -194%                         |
| Specialty Equity<br>Funds   | 41                                 | 34%                                | 65%                             | -356%                         | -235%                         |
| Equity CEF                  | 67                                 | 30%                                | 60%                             | -350%                         | -170%                         |
| Taxable Bond Funds          | 19                                 | 13%                                | 23%                             | -139%                         | -70%                          |
| National Muni Bond<br>Funds | 0                                  | 0%                                 | N/A                             | -12%                          | -18%                          |
| State Muni Bond<br>Funds    | 0                                  | 0%                                 | N/A                             | 2%                            | -10%                          |
| Bond CEF                    | 19                                 | 6%                                 | 23%                             | -64%                          | -35%                          |
| Average CEF                 | 86                                 | 15%                                | 52%                             | -173%                         | -85%                          |
| *Whitepaper                 |                                    | www.CEFadvisors.cor                | n                               |                               | 31                            |

### **Municipal Bond Closed-End Fund Universe**

|                           | National<br>Muni Funds | Single State<br>Muni Funds | Total    |
|---------------------------|------------------------|----------------------------|----------|
| Number of Funds           | 103                    | 83                         | 186      |
| Net Assets (Total)        | \$47,834               | \$18,925                   | \$66,759 |
| Net Assets                | \$464                  | \$228                      | \$359    |
| Earnings Coverage Ratio % | 98.7                   | 98.6                       | 98.7     |
| Premium / Discount %      | -5.00                  | -4.62                      | -4.83    |
| Total Mkt Yield %         | 5.67                   | 5.19                       | 5.46     |
| Leverage Adj NAV Yield %  | 3.63                   | 3.26                       | 3.46     |
| NAV Volatility            | 3.35                   | 3.13                       | 3.25     |
| Leverage %                | 31.5                   | 32.7                       | 32.0     |
| Leverage Cost %           | 0.40                   | 0.41                       | 0.40     |
| Duration                  | 8.92                   | 8.80                       | 8.87     |
| Insured %                 | 17.8                   | 21.5                       | 19.4     |
| Investment Grade %        | 87                     | 92                         | 89       |
| Credit Quality            | А                      | А                          | А        |

#### Municipal Bonds - Discount / Premium







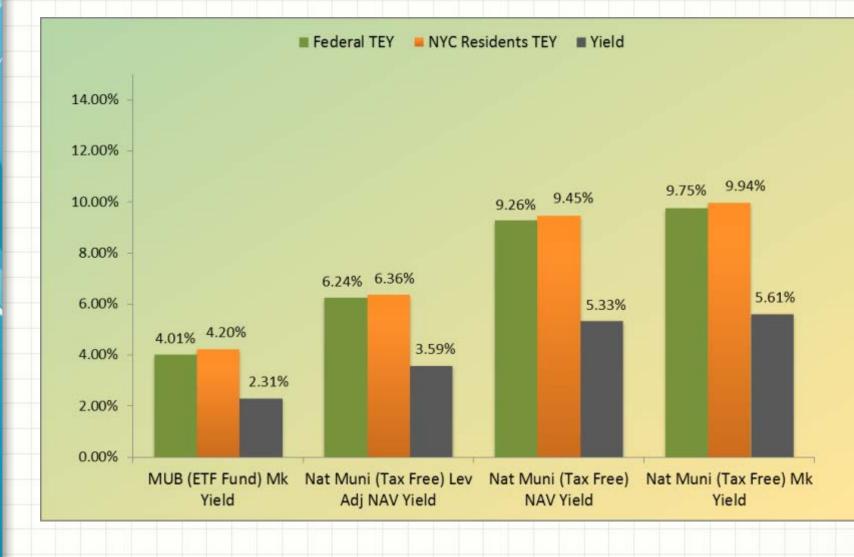
Source: Data as of December 31, 2015 from CEFA's Universe Data

### **Municipal Bond Closed-End Fund Universe**



Source: Data as of December 31, 2015 from CEFA's Universe Data

#### Tax Equivalent Yield Comparison Married Couple with W-2 Income of \$1MM+

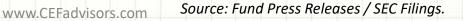


Sources: Telemet, CEFA's Universe Data as of 12/31/15 and tax rates from IRS and NY State.

#### CEF Press Release SEC Filings Summary (2257 CEF PRs in 4Q15)

| Announcement Type                      | 4Q 2015 | 2015 | 2014 | Avg per Q<br>since 2014 |
|--|---------|------|------|-------------------------|
| Rights Issue / Offering                | 2       | 6    | 9    | 2                       |
| Secondary Offering (Trad CEF)          | 0       | 2    | 4    | 1                       |
| Secondary Offering (BDCs)              | 1       | 16   | 16   | 4                       |
|  | 10      | 15   | 16   | 4                       |
| Distribution Policy Change(Trad CEF)   | 1       | 11   | 19   | 4                       |
| Distribution Policy Change (BDCs)      | 1       | 1    | 1    | 0                       |
| 13 Filings (Trad CEF)                  | 78      | 906  | -    | -                       |
| New N-2 Filings                        | 22      | 52   | 31   | 10                      |
| Updated N-2 Filings                    | 28      | 104  | 52   | 20                      |
| Investment Manager /<br>Advisor Change | 0       | 5    | 20   | 3                       |
| Portfolio Manager Change               | 14      | 45   | 60   | 13                      |
| Leverage Amount / Type Change          | 27      | 52   | 47   | 12                      |

ND FUND



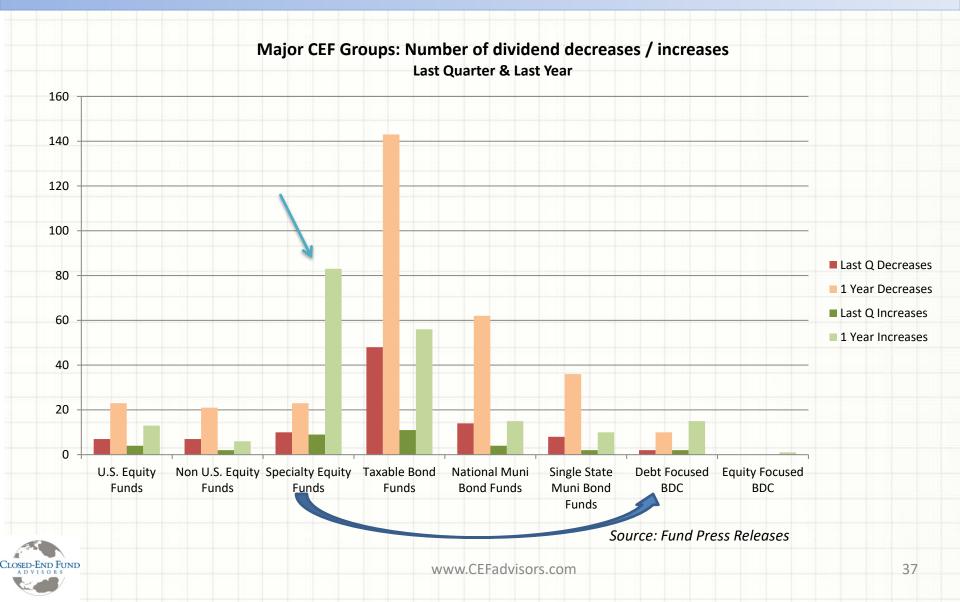
35

### CEF & BDC Dividend Increases vs. Decreases

| Dividend<br>Announcement  | 4Q 2015<br>Number of<br>Announcements | 4Q 2015<br>Average<br>Change | 4Q14 – 3Q15<br>Number of<br>Announcements | 4Q14 – 3Q15<br>Average<br>Change |
|---------------------------|---------------------------------------|------------------------------|---|----------------------------------|
| <b>Dividend Maintains</b> | 1302 (92%)                            | N/A                          | 4992 (91%)                                | N/A                              |
| <b>Dividend Increases</b> | 34 (2%)                               | +6.0%                        | 227 (4%)                                  | +6.7%                            |
| <b>Dividend Decreases</b> | 95 (7%)                               | -7.6%                        | 280 (5%)                                  | -6.9%                            |
|                           |                                       |                              |   |                                  |
| Under 5% Increase         | 24 (71%)                              | +2.1%                        | 156 (69%)                                 | +2.1%                            |
| <b>Over 5% Increase</b>   | 10 (29%)                              | +15.1%                       | 70 (31%)                                  | +16.9%                           |
|                           |                                       |                              |   |                                  |
| Under 5% Decrease         | 46(49%)                               | -2.0%                        | 161 (57%)                                 | -2.6%                            |
| <b>Over 5% Decrease</b>   | 48 (51%)                              | -13.1%                       | 119 (43%)                                 | -12.7%                           |
|                           | R.                                    |                              |   |                                  |

Source: Fund Press Releases

## 4Q 2015 Closed-End Fund Dividend Increases vs. Decreases



## 4Q15, 2015 and 3Q15 Closed-End Fund NAV / Market Price Performance

| Fund Grouping              | 4Q 2015<br>NAV | 4Q 2015<br>Mkt Pr | 2015<br>NAV   | 2015<br>Mkt Pr     | 3Q 2015<br>NAV   | 3Q 2015<br>Mkt Pr |
|----------------------------|----------------|-------------------|---------------|--------------------|------------------|-------------------|
| US Equity Funds            | 3.7%           | 4.9%              | -4.0%         | -5.4%              | -9.6%            | -11.5%            |
| Non-US Equity Funds        | 2.0%           | 3.9%              | -6.6%         | -8.6%              | -13.1%           | -14.7%            |
| Specialty Equity Funds     | -1.7%          | -0.3%             | -11.9%        | -12.4%             | -13.1%           | -11.3%            |
| Avg Traditional Equity CEF | 0.3%           | 1.8%              | - <b>9.1%</b> | -10.1%             | -12.5%           | -12.3%            |
| Taxable Bond Funds         | -1.4%          | 2.6%              | -3.4%         | -4.3%              | -4.5%            | -6.3%             |
| National Muni Bond Funds   | 2.8%           | 5.6%              | 4.6%          | 6.9%               | 2.5%             | 3.7%              |
| State Muni Bond Funds      | 2.8%           | 5.6%              | 4.8%          | 8.1%               | 2.7%             | 2.7%              |
| Avg Traditional Bond CEF   | 1.0%           | 4.3%              | 1.1%          | 2.3%               | -0.6%            | -1.0%             |
| Average Traditional CEF    | 0.7%           | 3.3%              | -2.9%         | -2.6%              | -5.3%            | -5.5%             |
| Debt Focused BDC           | 0.1%           | 0.6%              | 7.4%          | -2.4%              | 0.3%             | -9.7%             |
| Equity Focused BDC         | 0.0%           | 0.4%              | -2.4%         | -16.0%             | -4.2%            | -13.1%            |
| Average BDC                | 0.1%           | 0.5%              | 5.9%          | -6.2%              | 0.5%             | -10.3%            |
| Data as of December        | 31, 2015       | www.CEFa          | Sou           | ırce: CEFA's Close | d-End Fund Unive | erse Report<br>38 |

# **Closed-End Fund Corp Actions Update**

4Q 2015

Source: SEC Filings, Press Releases

| Month<br>Filed | Filing | Closed-End Fund/BDC                            | Investor/Who | Notes                                    |
|----------------|--------|--|--------------|--|
| Dec            | 13D    | Nuv Glbl Eq Inc Fd (JGV)                       | Bulldog      | Inc(6.13%)<br>Trustees nomination        |
| Dec            | 8K     | Fifth St Sr Flt Rt Corp (FSFR)                 | Ironsides    | Investment Advisory<br>Change (Proposal) |
| Dec            | 13D    | Zweig Fund Inc (ZF)                            | Karpus       | Inc(13.3%)<br>Self-tender Proposal       |
| Dec            | 14A    | Gladstone Cap Corp (GLAD)                      | GLAD         | Secondary Offer (up<br>to 25%)           |
| Dec            | PR     | TICC Capital Corp. (TICC)                      | TICC         | Investment Advisory<br>Change (Failed)   |
| Dec            | PR     | John Hancock Investors Tr (JHI)                | JHI          | Repurchase(10%)                          |
| Nov            | 13D/A  | LMP Rel-Est Incm Fd (RIT)                      | Bulldog      | Inc (19.9%)<br>RIT announced Open-End    |
| Nov            | PR     | WA Imd Muni Fd (SBI)                           | SBI          | Repurchase (10%)                         |
|                |        | Source: SEC Filings, Press Releases www.CEFadv | /isors.com   | 39                                       |

# **Closed-End Fund Activist Update**

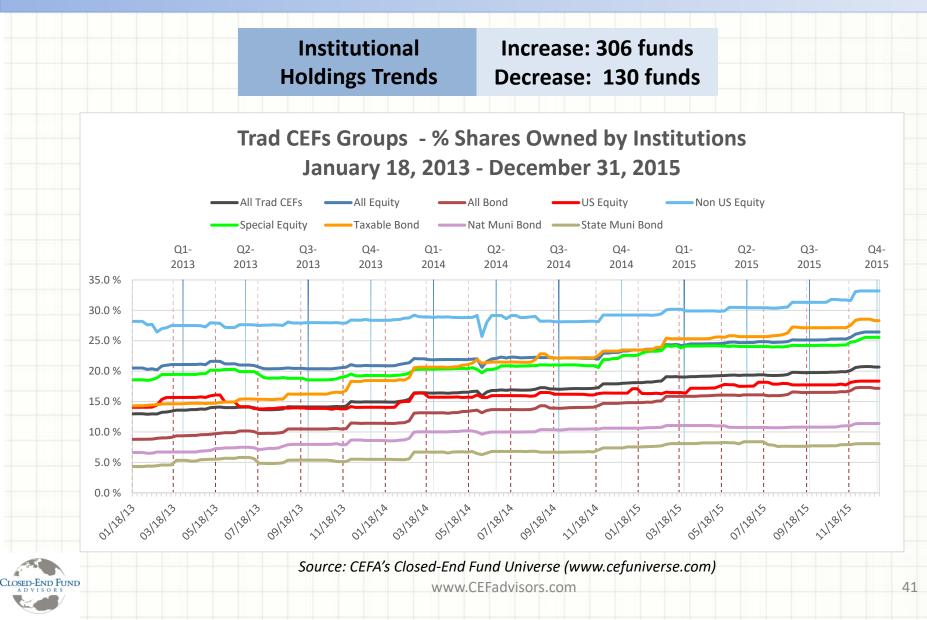
4Q 2015

Source: SEC Filings, Press Releases

| Month<br>Filed | Filing | Closed-End Fund/BDC                           | Investor/Who                            | Notes                                |
|----------------|--------|---|---|--------------------------------------|
| Nov            | PR     | WA Imd Muni Fd (SBI)                          | SBI                                     | Repurchase (10%)                     |
| Nov            | 13D/A  | Full Circle Capital Corp. (FULL)              | Bulldog                                 | Inc (7.7%)                           |
| Nov            | 13D    | Fifth Street Finance Corp. (FSC)              | RiverNorth                              | 5.9% Inv Advisory<br>Agrmnt Change   |
| Nov            | 13D/A  | Zweig Tot Rtn (ZTR)                           | Karpus                                  | Inc (6.53%)                          |
| Oct            | PR     | BDCA Venture Adviser (BDCV)                   | Changed to Crossroads<br>Capital (XRDC) | Inv Advisory Agrmnt<br>Termination   |
| Oct            | PR     | Strategic Globla Incm Fd (SGL)                | SGL                                     | Liquidation                          |
| Oct            | 13D/A  | Alliance Bernstein Income Fund,<br>Inc. (ACG) | Karpus                                  | Inc (8.6%) ACG announced Open-End    |
| Oct            | PR     | WhiteHorse Finance, Inc. (WHF)                | WHF                                     | Rights Offering<br>(\$13.55 / share) |
| Oct            | PR     | Fort Dearborn Incm Sec (FDI)                  | FDI                                     | Open-ending                          |
| Oct            | 13D    | NB Rel-Est Sec Incm Fd (NRO)                  | Bulldog                                 | Inc (8.5%)                           |

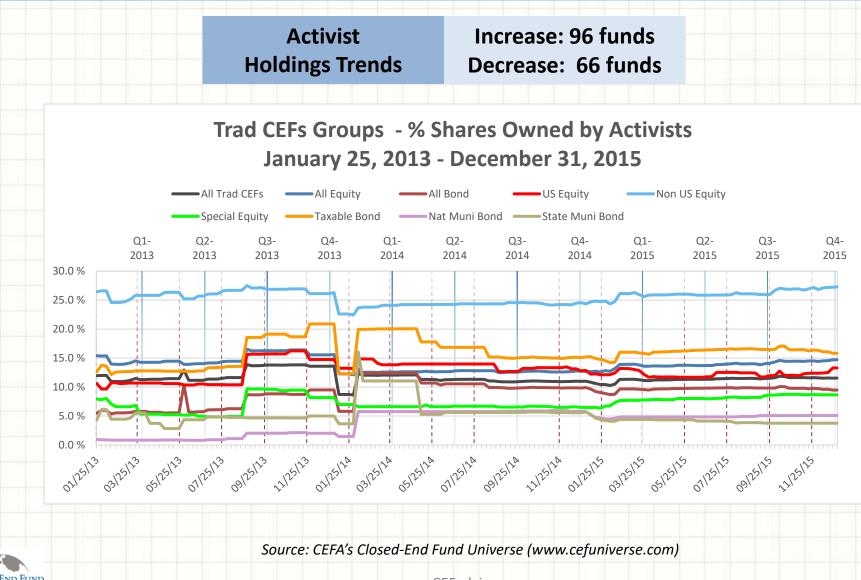
# **CEF Institutional Holdings**

#### (Traditional CEFs 4Q 15)



## **CEF Activist Holdings**

(Traditional CEFs 4Q 15)



## Traditional Closed-End Fund Historical IPOs (4Q 15)

|   | 2015      | 2014     | 2013     | 2012   | 2011    | 2010  | 2009     | 2008      | 2007   | 2006   |
|---|-----------|----------|----------|--------|---------|-------|----------|-----------|--------|--------|
| Number of<br>IPOs                             | 8         | 9        | 25       | 23     | 19      | 17    | 13       | 2         | 40     | 21     |
| Average<br>Assets<br>In \$ millions           | \$291     | \$469    | \$580    | \$517  | \$316   | \$451 | \$200    | \$131     | \$690  | \$506  |
| Total New CEF<br>IPO Assets in \$<br>Billions | \$2.3B    | \$4.2B   | \$14.5   | \$11.9 | \$6.0   | \$7.7 | \$2.6    | \$0.3     | \$27.6 | \$10.6 |
| 10 Ve   | ar Averag | ο. 18 Fi | inds nor | Voar Ś | A15NA A |       | 4 \$10 B | illion Po | r Voar |        |

10 Year Average: 18 Funds per year, \$415M Ave Fund, \$10 Billion Per Year



Source: SEC Filings, Press Releases

## **BDC Historical IPOs** (4Q 15)

|   | 2015  | 2014  | 2013  | 2012  | 2011  | 2010  | 2009  | 2008  | 2007  | 2006  |
|---|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Number of<br>IPOs                             | 1     | 6     | 4     | 5     | 7     | 5     | 1     | 1     | 5     | 1     |
| Average<br>Assets<br>In \$ millions           | \$120 | \$575 | \$78  | \$96  | \$101 | \$98  | \$87  | \$141 | \$138 | \$203 |
| Total New CEF<br>IPO Assets in \$<br>Billions | \$0.1 | \$3.5 | \$0.3 | \$0.5 | \$0.7 | \$0.5 | \$0.1 | \$0.1 | \$0.7 | \$0.2 |

**10 Year Average:** 3.6 Funds per year, \$164M Ave Fund, \$0.7 Billion Per Year



Source: SEC Filings, Press Releases

#### **2015 IPO Details** 4Q 2015

#### Nuv Hi Incm Dec 2018 Tgt Trm Fd (JHA) - Taxable Bond Funds -

IPOed on November 12, 2015

IPO Price: \$10.00IPO Assets: \$261MPrice as of 12/31/15: \$10.08Disc/Prm as of 12/31/15: 4.65%

#### **RiverNorth Opportunities Fund (RIV) - Taxable Bond Funds -**

IPOed on December 23, 2015

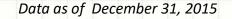
IPO Price: \$20.00IPO Assets: \$75MPrice as of 1/7/16: \$19.75Disc/Prm as of 1/7/16: 2.97%



*Source:* Fund Press Releases

# IPOs during 1Q 2015 – 3Q 2015 Current Discount / Premium

| Ticker | Fund Name                   | Туре        | Current Disc/Prm | <b>Current Price</b> | IPO Price | Curr vs IPO |
|--------|-----------------------------|-------------|------------------|----------------------|-----------|-------------|
| CCD    | Calamos Dyn Convt & Incm Fd | Traditional | -12.04%          | \$18.05              | \$25.00   | 72.20%      |
| GSBD   | Goldman Sachs BDC           | BDC         | -1.96%           | \$19.00              | \$20.00   | 95.00%      |
| ACV    | AG Divr Incm & Convt Fd     | Traditional | -12.36%          | \$18.16              | \$25.00   | 72.64%      |
| EGIF   | Eagle Gwth & Incm Opp Fd    | Traditional | -14.69%          | \$15.16              | \$20.00   | 75.80%      |
| THW    | Tekla Wld Health Fd         | Traditional | -13.97%          | \$15.83              | \$20.00   | 79.15%      |
| JHY    | Nuv Hi Incm 2020 Tgt Trm Fd | Traditional | 13.97%           | \$9.95               | \$10.00   | 99.50%      |
| FDEU   | FT Dyn Euro Eq Incm Fd      | Traditional | -10.02%          | \$17.16              | \$20.00   | 85.80%      |



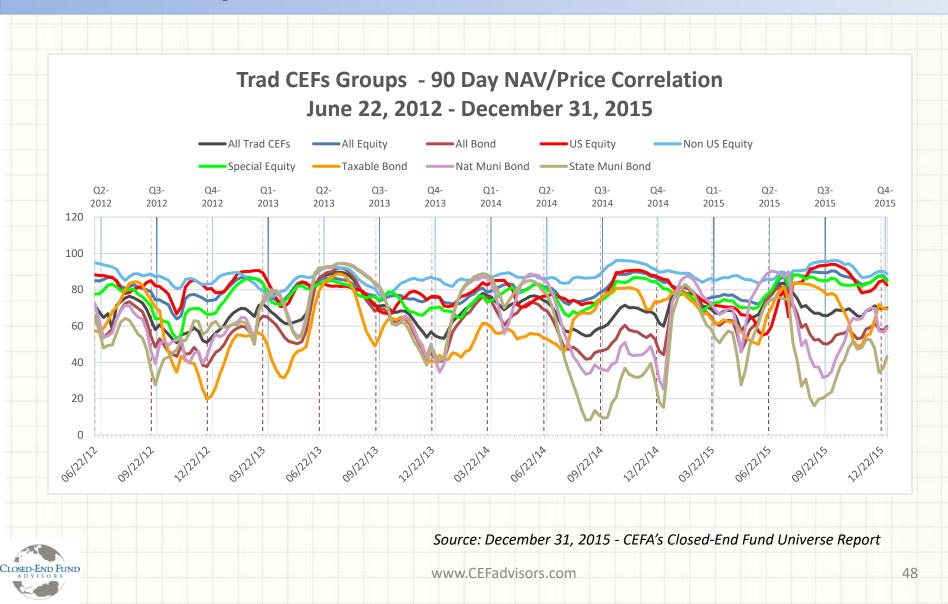
Source: CEFA's Closed-End Fund Universe Report



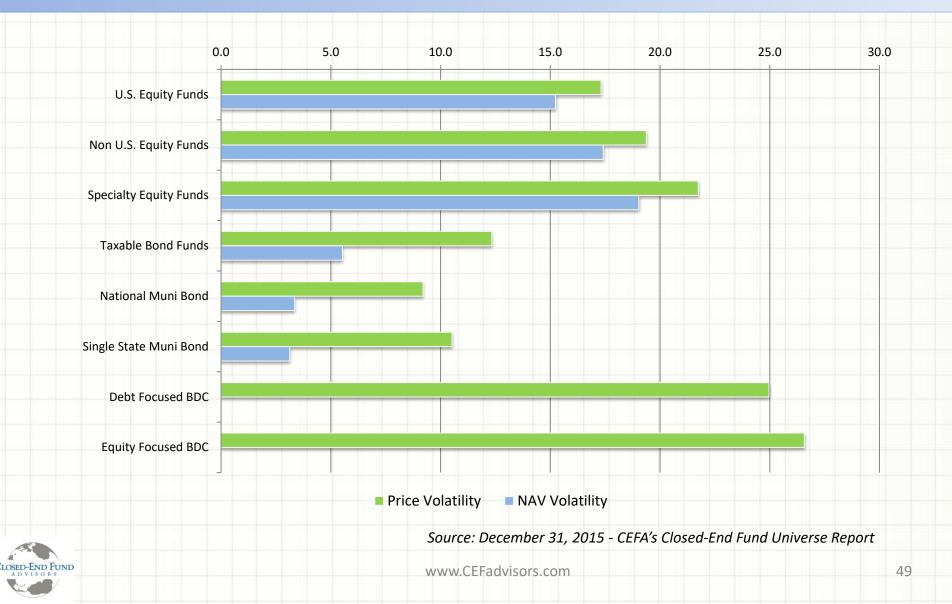
## Traditional Closed-End Fund NAV – Market Price Correlation

|             | Fund Grouping                | Correlation<br>4Q 15                       | Correlation<br>3Q 15 | Correlation<br>Trend |  |  |  |  |
|-------------|------------------------------|--|----------------------|----------------------|--|--|--|--|
|             | US Equity Funds              | 82.6%                                      | 93.8%                | -11%                 |  |  |  |  |
|             | Non-US Equity Funds          | 88.8%                                      | 95.9%                | -7%                  |  |  |  |  |
|             | Specialty Equity Funds       | 84.6%                                      | 85.9%                | -1%                  |  |  |  |  |
|             | Ave Equity CEF               | 85.4%                                      | 90.1%                | -5%                  |  |  |  |  |
|             | Taxable Bond Funds           | 69.3%                                      | 77.6%                | -8%                  |  |  |  |  |
| Ν           | ational Muni Bond Funds      | 58.8%                                      | 32.6%                | 26%                  |  |  |  |  |
|             | State Muni Bond Funds        | 43.2%                                      | 21.0%                | 22%                  |  |  |  |  |
|             | Ave Bond CEF                 | 59.7%                                      | 50.1%                | 10%                  |  |  |  |  |
|             | Average CEF                  | 69.9%                                      | 65.9%                | 4%                   |  |  |  |  |
|             | Data as of December 31, 2015 | Source: CEFA's Closed-End Fund Universe Re |                      |                      |  |  |  |  |
| ED-END FUND | ν                            | vww.CEFadvisors.com                        | 47                   |                      |  |  |  |  |

### **Traditional Closed-End Fund** 90 Day NAV – Market Price Correlation



### **Closed-End Fund Market Price volatility vs. NAV volatility** (1 Year)



# **CEFA's Outlook for 1Q and 2016**

- US Equity Funds
- Non-US Equity Funds
- Specialty Equity (Sector) Funds
- Taxable Bond Funds



- National Municipal Bond (Tax-Free) Funds
- State Specific Municipal Bond (Tax-Free) Funds
- Debt-Focused Business Development Companies (BDCs)
- Equity-Focused Business Development Companies (BDCs)
  - Sustainable CEF Portfolio Distribution Yields



#### **Closed-End Funds & BDCs in a Rising Rate Environment**

(March 2004 to September 2007)

| Group/Sector                        | #<br>CEFs | Avg Total<br>Return on<br>Mkt Pr. | % Funds<br>w/ Neg<br>TR Perf | Avg<br>Yield<br>Change<br>% | % CEFs<br>with<br>Dividend<br>Changes |  |  |  |
|-------------------------------------|-----------|-----------------------------------|------------------------------|-----------------------------|---------------------------------------|--|--|--|
| US Equity<br>Funds                  | 30        | +37.7%                            | 3.3%                         | +100.2%*                    | 63.3%                                 |  |  |  |
| Non US<br>Equity Funds              | 39        | +133.0%                           | 2.6%                         | +681.2%*                    | 46.2%                                 |  |  |  |
| Specialty<br>Equity Funds           | 34        | +30.6%                            | 11.8%                        | +5.65%                      | 79.4%                                 |  |  |  |
| Taxable Bond<br>Funds               | 95        | +19.3%                            | 4.2%                         | -2.06%                      | 81.1%                                 |  |  |  |
| National<br>Municipal<br>Bond Funds | 89        | +17.1%                            | 2.3%                         | -18.91%                     | 96.7%                                 |  |  |  |
| State Focused<br>Muni Bond<br>Funds | 93        | +12.92%                           | 12.4%                        | -15.70%                     | 100%                                  |  |  |  |
| Debt-Focused<br>BDC Funds           | 5         | +31.94%                           | 0.0%                         | +4.42%                      | 100%                                  |  |  |  |
| Average<br>Traditional<br>CEF       | 361       | +28.48%                           | 6.4%                         | -2.50%                      | 97.2%                                 |  |  |  |
| S&P 500 T                           | R         | +42.33% TR                        |                              |                             |                                       |  |  |  |
| Barclays Globa<br>Bond Ind          |           | +16.96% TR                        |                              |                             |                                       |  |  |  |
| Barclays Mun<br>Bond Ind            |           | +13.26% TR                        |                              |                             |                                       |  |  |  |

Full article on our blog: <u>www.CEF-Blog.com</u>

Avg. Yield change is expressed in percentage terms. If the yield went from 8% to 7% the calculation would be -12.5%, not -1%. Also the column that shows the percentages of funds with dividend changes includes funds with increases, and is meant to help show which areas of the CEF universe are likely to have a higher number of funds that change their distribution policies.

Index Data from Thompson Reuters. CEF data from CEF Universe Data and Yahoo Finance.

\* Over the 43 month period, US CEFs went from yields of 6.1% yields to 8.1% and Non-US CEFs went from yields of 4.9% to 6.1%. Many of the dividends came as semi-annual or annual dividends and were driven by pass through capital gains vs. income to maintain the tax-beneficial status for the fund itself.

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## New Data for CEF Universe During 4Q 2015

#### **CEF & BDC DATA**

- Rel 3yr Z-Stat
- 3Yr Disc Low %
- 3Yr Disc High %
- Yr Discount Range
- 3Yr StDev Discount
- 3YR RoC%
- 3Yr Price StDev
- 3Yr NAV StDev
- 5yr Avg Discount
- 5yr Price TR
- 5yr Price NAV
- 5yr Z-stat
- Premium Days 5yr
- 5Yr Disc Low %
- 5Yr Disc High %

- 5Yr StDev Discount
- 5Yr Price StDev
- 5Yr NAV StDev
- 10yr Avg Discount
  - 10yr Price TR
  - 10yr Price NAV
- 10yr Z-stat
- Premium Days 10yr
  - 10Yr Disc Low %
  - 10Yr Disc High %
- 10Yr StDev Discount
- 10Yr Price StDev
- 10Yr NAV StDev

#### **CEF DATA**

- # Bonds
- # Equity
- 5Yr NAV StDev
- Corr (5Yr)
- 10Yr NAV StDev
- Corr (5Yr)
- NAV Price Correlation (1 Yr)
- NAV Price Correlation (3 Yr)
- CEFData.com

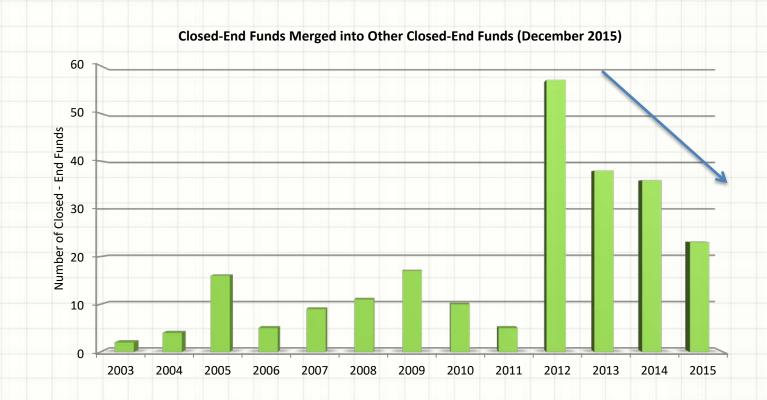
#### CEF Heat Map (Not a CEF Advisors website)

https://cefanalyzer.com/treemap (Example, not a recent day)



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#### Closed-End Fund Mergers (Traditional)



#### **Reasons to Merge:**

Reduce expense ratio

2. Increase liquidity

1.

OSED-END FUND

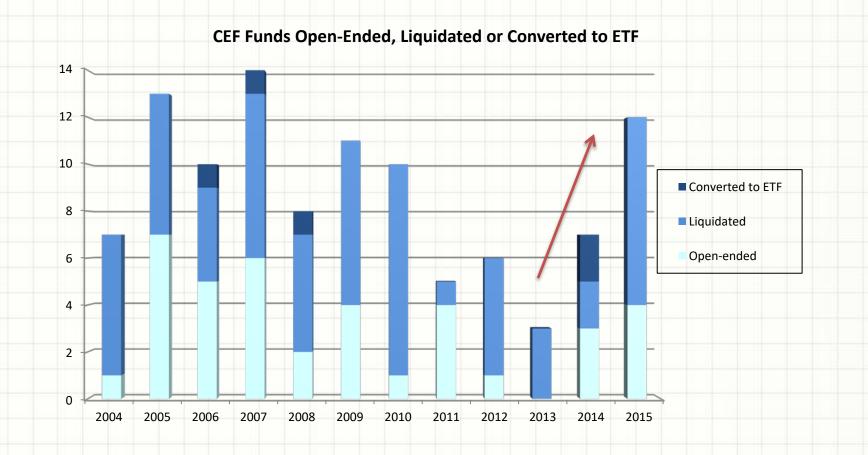
- 3. Reduce bid/ask spread
- 4. Improve cost of future leverage

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Avg. – 21.1 per year

Source: Fund Press Releases

#### Closed-End Fund Deaths (Traditional)



Causes: Open-ending, liquidation & conversion

Source: Fund Press Releases



# **CEF** Advisors Links

- CEFA Website: <u>www.CEFadvisors.com</u>
- CEFA's Blog: <u>www.CEF-Blog.com</u> / BDC Research Site: <u>www.BDCUniverse.net</u>
- Published Articles
  - Benzinga: <u>http://www.benzinga.com/author/john-cole-scott</u>
  - Seeking Alpha: <u>http://seekingalpha.com/author/john-cole-scott/articles</u>
  - WealthManagement.com: <u>http://wealthmanagement.com/author/john-scott</u>
- Vimeo Channel: <a href="https://vimeo.com/johncolescott/videos">https://vimeo.com/johncolescott/videos</a>
- Weekly CEF Data (14 Day Trial), Daily News Alerts (10 Day Trial), <u>www.CEFUniverse.com</u>
- CEF Universe Data Definitions:

http://www.cefadvisors.com/Download/CEFUDataDefinitions.pdf

• CEFA's Form ADV Part 2A and 2B

http://www.cefadvisors.com/Download/ADV-II-Form.pdf



### For Your Information CEF Resources

#### CEFAnalyzer LLC: http://CEFanalyzer.com

The Closed-End Fund Association: <u>www.Closed-EndFunds.com</u> CEF Connect (Nuveen Sponsored): <u>www.CEFconnect.com</u> Morningtar's CEF Site:

http://www.morningstar.com/Cover/CEF-Closed-End-Funds.aspx

Investment Company Institute: http://www.ici.org/research#fact\_books

CEFNetwork (Pristine Advisers): <u>www.CEFnetwork.com</u>

CEF Insight (Activist Info from AST Fund Solutions): <u>www.CEFinsight.com</u> Capital Link's CEF Portal: <u>http://cef.capitallink.com/</u>

**Morningstar Discussion Board:** 

http://socialize.morningstar.com/NewSocialize/forums/10000006.aspx

Yahoo CEF Discussion Board: https://groups.yahoo.com/neo/groups/closedendfunds2/info

The CEF Network on LinkedIN (14375 Members): <u>www.CEF-Network.com</u>

Seeking Alpha: <u>http://seekingalpha.com/articles?filters=closed-end-funds</u>

More Useful Links at: www.cefadvisors.com/investRes.html



http://www

#### **Current CEF Advisors Portfolio Models**

**Diversified Growth** (1/1999) 80% Equity / 10% Bond / 10% BDC: Tactical and wide mandate w/ 4%-7%+ est. yield Growth & Income (1/1999) 72% Equity / 16% Bond / 12% BDC: Diversified, tactical and wide mandate w/ 6%+ est. yield International Opportunity (11/2002) Primarily equity oriented funds w/ little direct US exposure 3%+ est. yield Hybrid Income (12/2006) 50% Equity /30% Bond / 20% BDC: Diversified, tactical and wide mandate w/ 9.5%+ est. yield Foundation/Balanced (10/2009) 55% Equity / 37% Bond / 8% BDC: Diversified and tactical w/ 6%-7.5% est. yield Conservative Diversified (5/2009) Primarily CEF-based with 37% Equity / 24% Bond / 5% BDC: Diversified & tactical. Exposure to Non traditional equity/bond ETFs & OEFs (34%) seeking to reduce portfolio volatility **Special Situations** (6/2013) A focused portfolio of 4-7 CEFs & BDCs looking for ideas in three areas: 1. Activist Involved Funds 2. Severe Discount Arbitrage 3. CEFA's Best Fundamental Ideas Managed Municipal Bond (8/2014) Actively managed municipal bond portfolio comprising of both National and State Muni funds. Constantly monitoring for diversified, high quality blended tax free yield while seeking to protect principal **Diversified Tax-Sensitive Income** • 25%-50% exposure to Municipal Bond CEFs and 20%-40% exposure to low correlation and tax sensitive sectors: MLP and Covered Call Funds. Seeking 7%-7.5% after tax income. Business Development Company (BDC) Funds (1/2015) ۰ Diversified selection of BDCs seeking consistent income & positive growth of principal and exploiting the increased inefficiencies from a group of funds that trade 5X the liquidity and 20%+ more yield than traditional taxable CEFs. BDCs are generally liquid venture debt exposure to private US companies. www.BDCuniverse.net **Note:** When the percentage allocations above do not add up to 100%, the balance is cash exposure for the portfolio model. Account CEFA manages under \$100K in value can have allocation variance's due to a smaller number of funds held in the account. Model allocations are as of 12/31/2015.



#### **CEFA Portfolio Model Summary Performance**

#### CEFA Composite Performance (Net)\* As of September 30, 2015

| Investment<br>Portfolio Model               | QTD     | YTD     | 1 Year  | 3 Year | 5 Year | 10 Year | Since<br>Inception | Inception<br>Date | Benchmarks                                   | QTD       | YTD     | 1 Year  | 3 Year | 5 Year | 10 Year | Since<br>Inception | Inception<br>Date |
|---|---------|---------|---------|--------|--------|---------|--------------------|-------------------|--|-----------|---------|---------|--------|--------|---------|--------------------|-------------------|
| Conservative<br>Diversified                 | -9.41%  | -9.54%  | -9.68%  | 0.59%  | 2.80%  | N/A     | 4.78%              | 5/1/2009          | S&P 500<br>Total Return                      | -6.44%    | -5.29%  | -0.62%  | 12.41% | 13.34% | 6.80%   | 4.64%              | 1/1/1999          |
| Foundation/Balanced                         | -9.83%  | -9.53%  | -9.56%  | 2.02%  | 3.86%  | N/A     | 6.10%              | 9/1/2009          |  |           |         |         |        |        |         |                    |                   |
| Global Growth &<br>Income                   | -10.95% | -10.98% | -12.17% | 0.92%  | 2.56%  | 2.14%   | 3.58%              | 1/1/1999          | Barclays Capital<br>Global Aggregate<br>Bond | 0.85%     | -2.25%  | -3.27%  | -1.59% | 0.82%  | 3.71%   | 4.17%              | 1/1/1999          |
| Globally Diversified<br>Growth              | -8.36%  | -7.67%  | -8.82%  | 3.13%  | 4.67%  | 3.83%   | 5.26%              | 1/1/1999          | MSCI World (Ex-US)                           | -10.57%   | -6.69%  | -10.14% | 4.60%  | 3.42%  | 2.92%   | 7.34%              | 11/1/2002         |
| Hybrid Income                               | -8.30%  | -7.97%  | -9.36%  | 3.40%  | 6.64%  | N/A     | 4.14%              | 12/1/2006         | Barclays Municipal                           | 1.65%     | 1.77%   | 3.16%   | N/A    | N/A    | N/A     | 2 9694             | 8/1/2014          |
| International Equity                        | -12.16% | -10.66% | -12.98% | 0.52%  | 1.52%  | 3.24%   | 8.43%              | 11/1/2002         | Bond   | 1.03%     | 1.// 70 | 3.10%   | N/A    | ny A   | N/A     | 3.00%              | 0/1/2014          |
| Business<br>Development                     | -4.58%  | -1.43%  | N/A     | N/A    | N/A    | N/A     | -1.43%             | 1/1/2015          | Thomson Taxable<br>Fixed Inc CEF TR          | -2.69%    | -2.95%  | -3.78%  | -0.49% | 3.16%  | N/A     | 7.28%              | 12/1/2006         |
| Companies<br>Managed Municipal<br>Bond CEFs | 3.43%   | 2.81%   | 7.27%   | N/A    | N/A    | N/A     | 6.94%              | 8/1/2014          | Thomson All Equity<br>CEF TR                 | -11.10% - | 10.44%  | -11.53% | 1.09%  | 3.92%  | N/A     | 2.42%              | 12/1/2006         |
| Special<br>Opportunities                    | -2.84%  | 2.23%   | 0.70%   | N/A    | N/A    | N/A     | 6.17%              | 6/1/2013          | -60/40 S&P<br>500/Barclays Bond              | -3.52%    | -4.07%  | -1.68%  | 6.81%  | 8.33%  | 5.56%   | 4.45%              | 1/1/1999          |

| Growth of \$1,000,000 Invested CEFA's Globally Diversified |
|--|
| Growth model on January 1, 1999*                           |

| Globally Diversified Growth                   | \$2,350,658 |
|---|-------------|
| S&P 500 Total Return                          | \$2,130,104 |
| Barclays Capital Global Agg Bond Total Return | \$1,976,046 |
| 60/40 S&P 500/Barclays Bond                   | \$2,068,481 |

Disclosure: See full portfolio disclosures at the end of this presentation

### **Principals' Biographies**

#### **George Cole Scott**

Sr. Portfolio Manager, President of Closed-End Fund Advisors

George's investment career started in 1969 after joining a regional brokerage firm after a journalism career. In 1976 he and a client bought control of a deeply discounted CEF which became Bergstrom Capital. He served on the board of the fund for 27 years. In 1987 he founded *The Scott Letter: Closed-End Fund Report* which was a well regarded print newsletter ending the publication when he became a shareholder of CEF Advisors in 1996. In 1991 he co-authored the only hardback book on CEFs with a finance professor. He is a graduate of The University of Washington, holds the FINRA 66 License and is a long time member of The CFA Society and CFA Virginia. He has been widely published and interviewed and has worked with closed-end funds on a consulting basis. George is one of two CEF specialists, that we know of, with more than four decades CEF expertise.

#### John Cole Scott, CFS

Chief Investment Officer of Closed-End Fund Advisors

John has worked at the firm since 2001. He sits on the firm's investment committee and holds the FINRA 66 License and the Certified Fund Specialist designation (CFS). He is a graduate of The College of William and Mary and has been quoted widely in the financial press and presented at conferences and for investment groups on more than 40 occasions. In 2008 John founded *CEFA's Closed-End Fund Universe*, a comprehensive weekly data service covering 180+ data points for traditional closed-end funds and 115+ data points on Business Development Company (BDC) CEFs. He also founded and manages The CEF Network group on LinkedIn and is editor of the firm's blog. John is a former board member of The Richmond Association for Business Economics (RABE), and serves on the Investment Committees for The New York State Society of The Cincinnati.





\*DISCLOSURES: The net returns presented above for all of CEFA's composites were calculated on a time-weighted return basis. All dividends, interest and income, realized and unrealized gains and losses, brokerage and custodial fees are fully reflected. CEFA advisory fees are fully detailed in its ADV Part 2, which is available upon request by calling John Cole Scott at (804) 288-2482. The CEFA composite includes all actual fee-paying and non-fee-paying, fully discretionary accounts in this investment strategy that have been under CEFA management for at least three months.

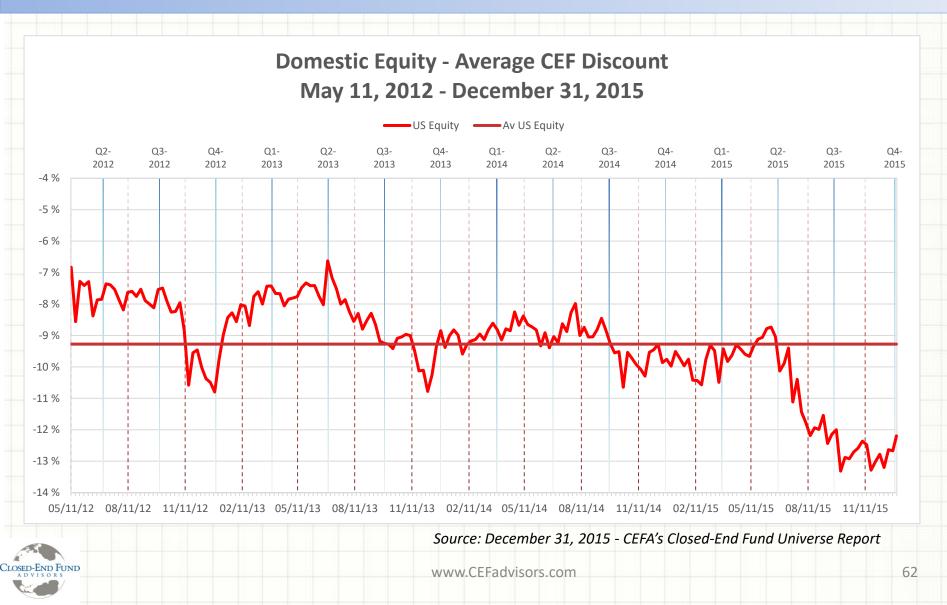
Diversified Growth and Growth & Income Models: These accounts are managed by both John Cole Scott and George Scott. John Cole Scott began managing accounts in the composite 06/31/2009. The founder of CEFA, George Scott has been managing accounts since the composites inception. As of December 31, 2013, the percentage of nonfee-paying CEFA accounts in this strategy was 10% Growth and 11% Growth & Income. The inception date of both the Globally Diversified Growth and Growth and Income composite is January 31, 1999. Hybrid Income Model: As of December 31, 2013, the percentage of non-fee-paying CEFA accounts in this strategy was 0%. The inception date of the Hybrid Income composite is November 1, 2006. International Opportunity: These accounts are managed by both John Cole Scott and George Scott. John Cole Scott began managing accounts in the International composite 12/31/2010. The founder of CEFA, George Scott has been managing accounts since the composites inception. As of December 31, 2013, the percentage of non-fee-paying CEFA accounts in this strategy was 11%. The inception date of the International Equity (formerly called International Equity and International REIT) composite is November 1, 2002. Foundation Balanced, Conservative Diversified and Special Opportunities: CEFA composites include all fee paying and nonfee paying clients in the model that have given CEFA full discretion and managed only by John Cole Scott. The percentage of non-fee-paying CEFA accounts these models is 0%.

The results for individual accounts at different periods may vary. Investors should not rely on prior performance as a reliable indication of future results. These figures are unaudited and may be subject to change. The information provided should not be considered as a recommendation to buy or sell any particular security outside of a managed account. CEFA reserves the right to modify its current investment strategies and techniques based on changing market conditions or client needs. The S&P 500 and DJ World Stock (excluding U.S.) indices were calculated using total return analysis with dividends reinvested. These indexes have not been selected to represent an appropriate benchmark to compare an client's performance, but rather is disclosed to allow for comparison of the client's performance to that of a certain well-known and widely recognized index.

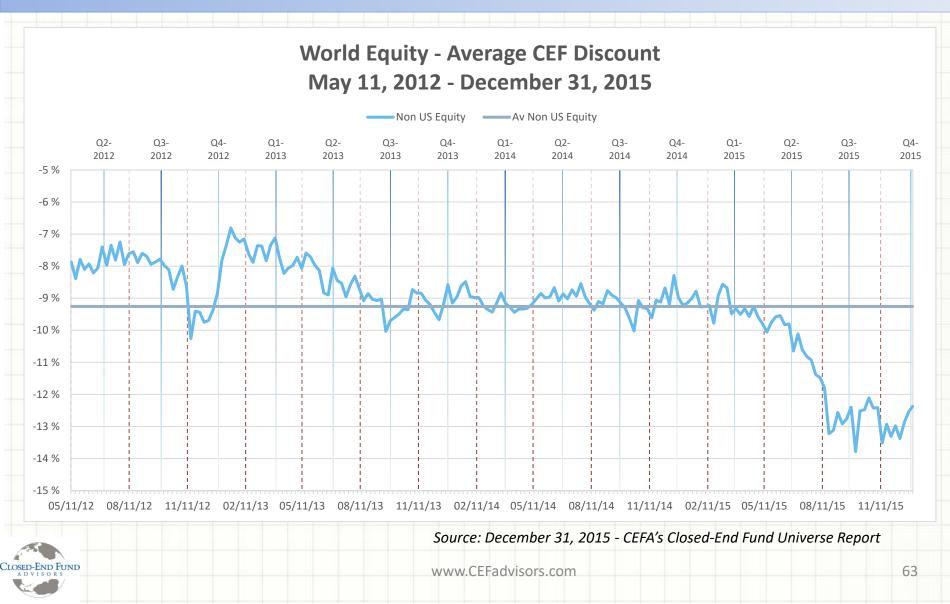
#### **Closed-End Fund Advisors, Inc.**

7204 Glen Forest Drive, Suite #105 Richmond, Virginia 23226 U.S.A (800) 356-3508 / (804) 288-2482 www.CEFadvisors.com www.CEF-Blog.com

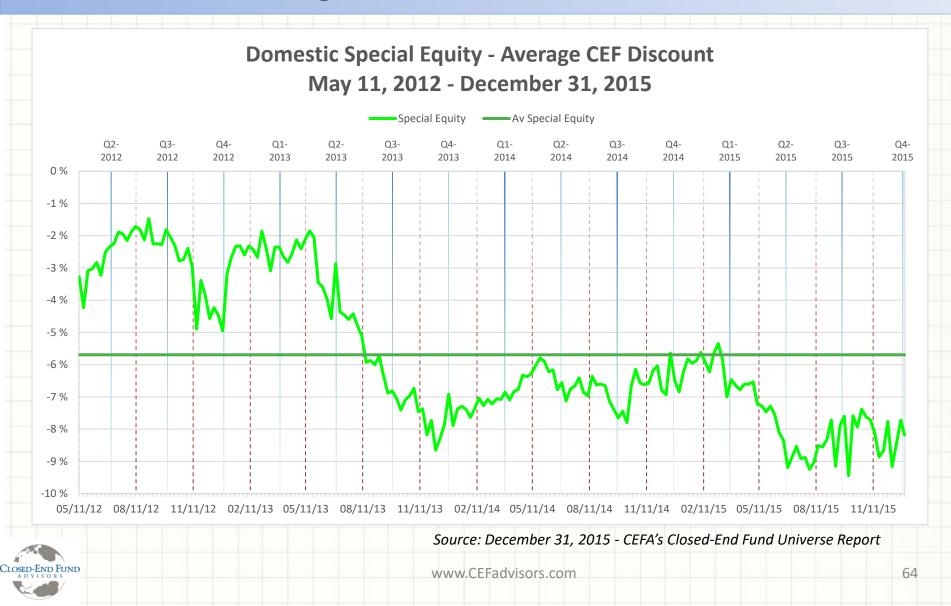
#### **Domestic General Equity Funds** Average Premium / Discount



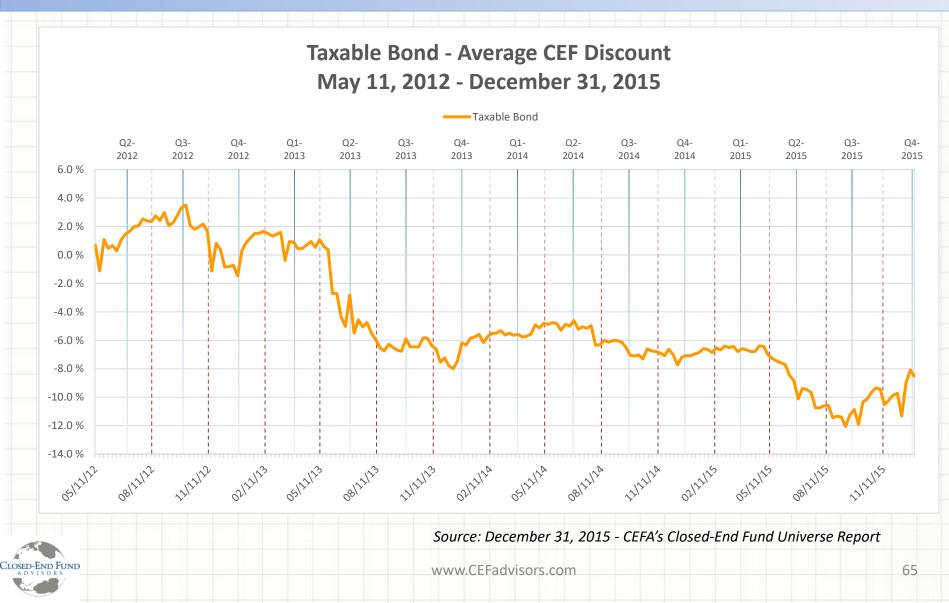
### **World Equity Funds** Average Premium / Discount



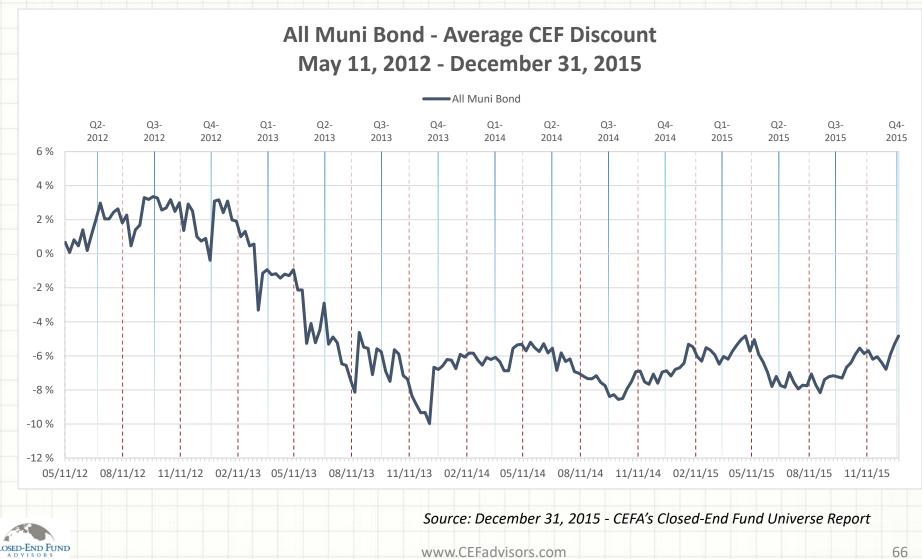
#### **Domestic Specialty Equity Funds** Average Premium / Discount

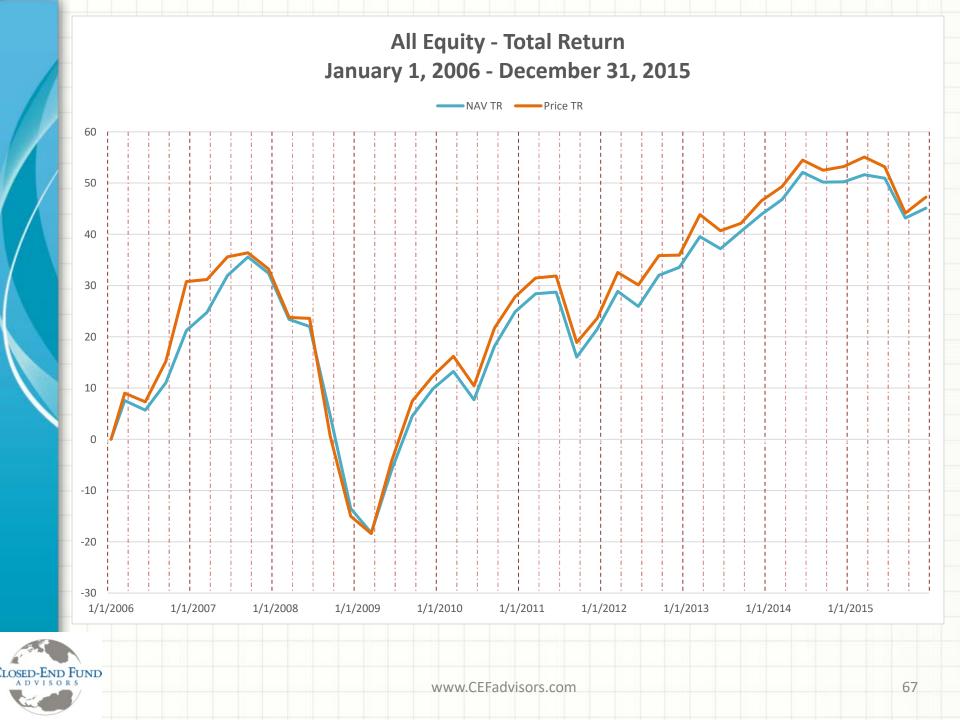


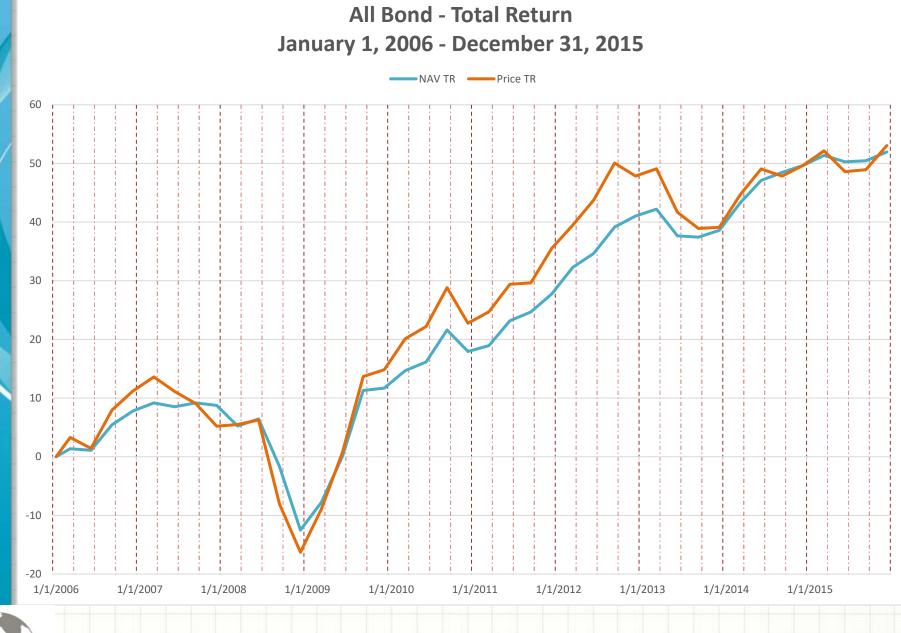
### **Taxable Bond Funds** Average Premium / Discount



### **Municipal Bond Funds Average Premium / Discount**



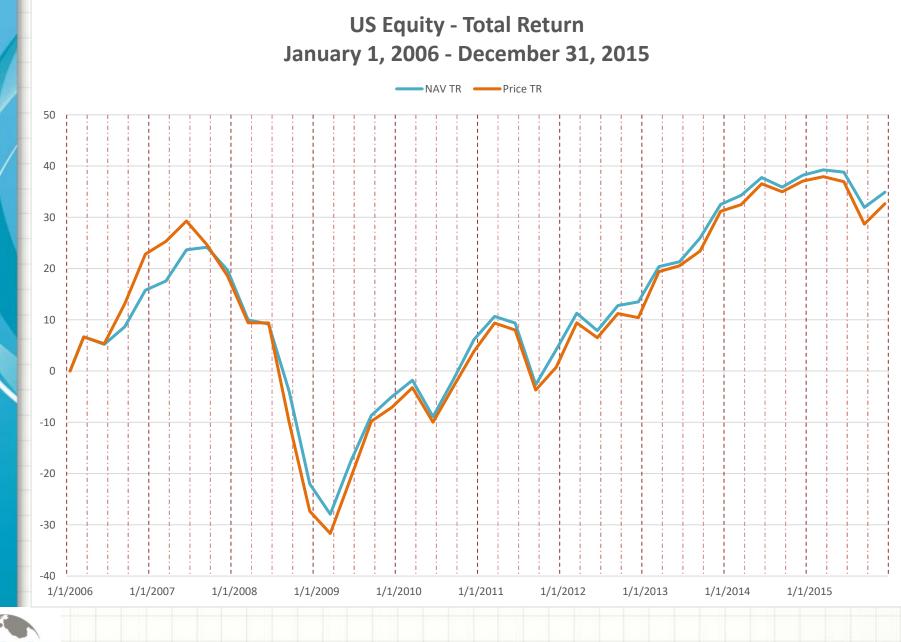




# CLOSED-END FUND

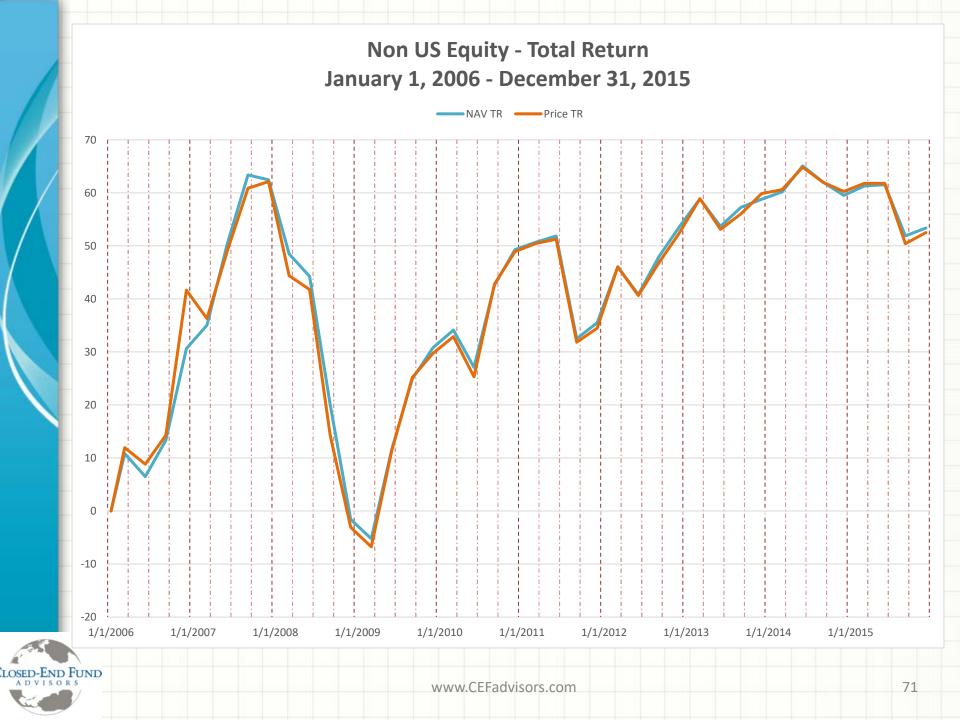
www.CEFadvisors.com

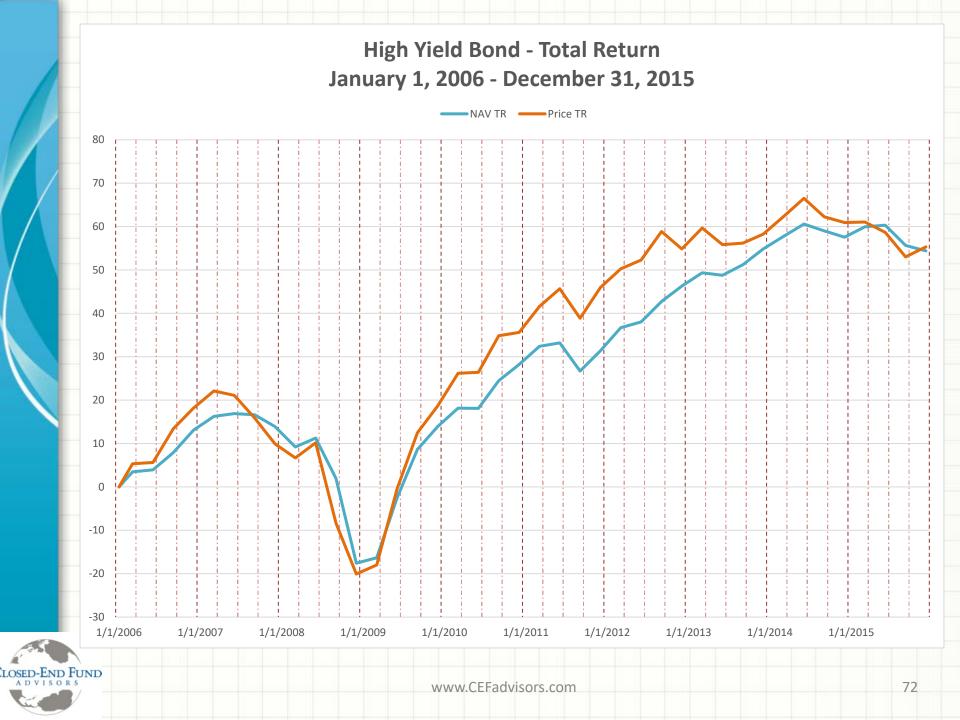


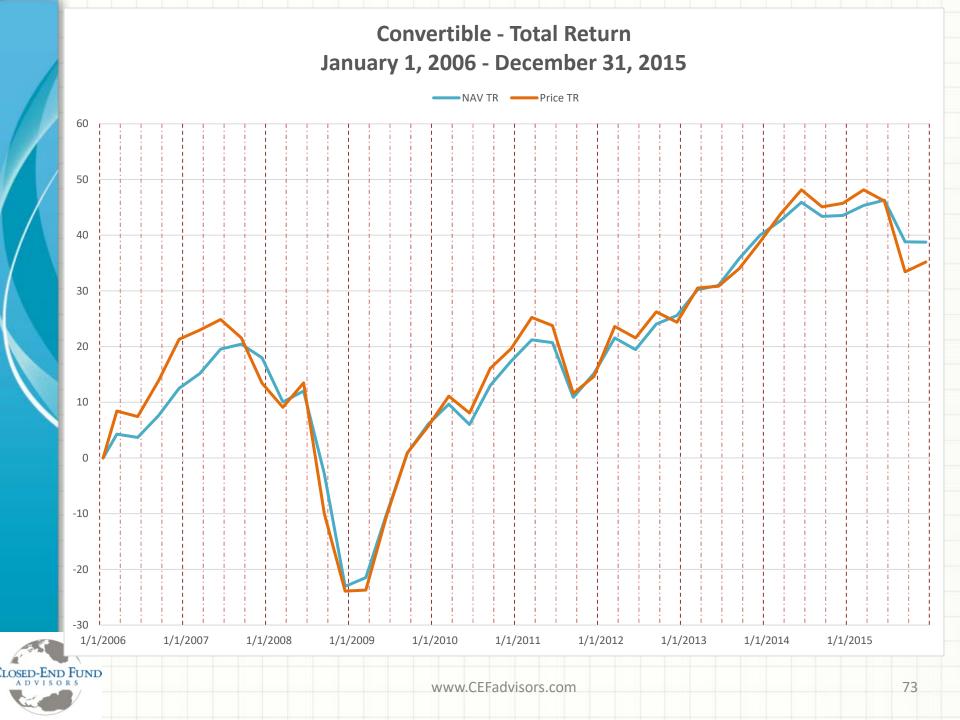


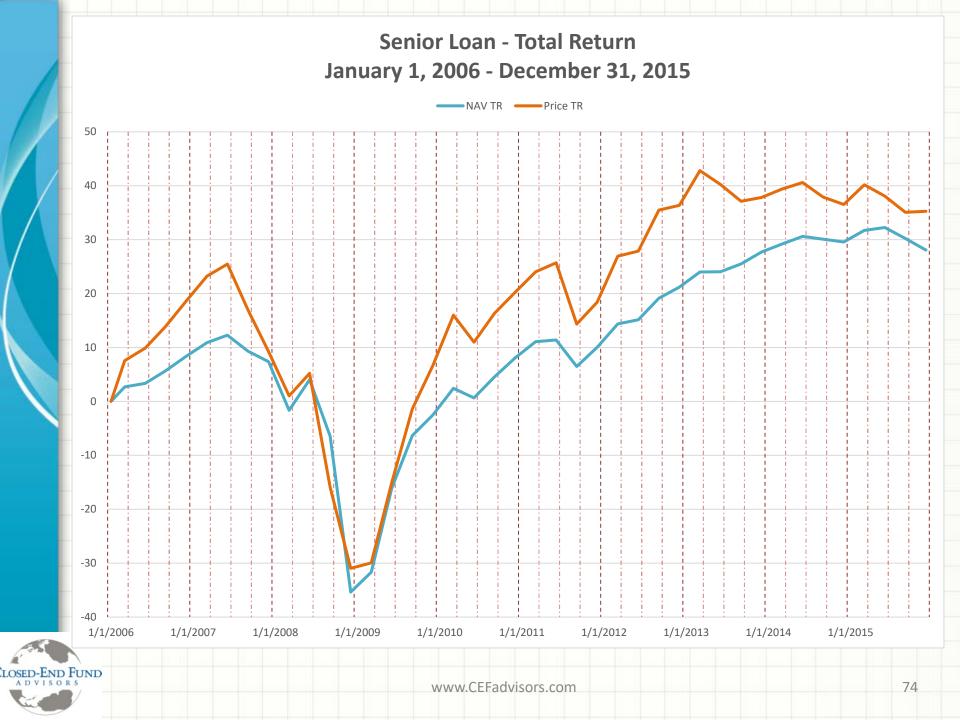
LOSED-END FUND

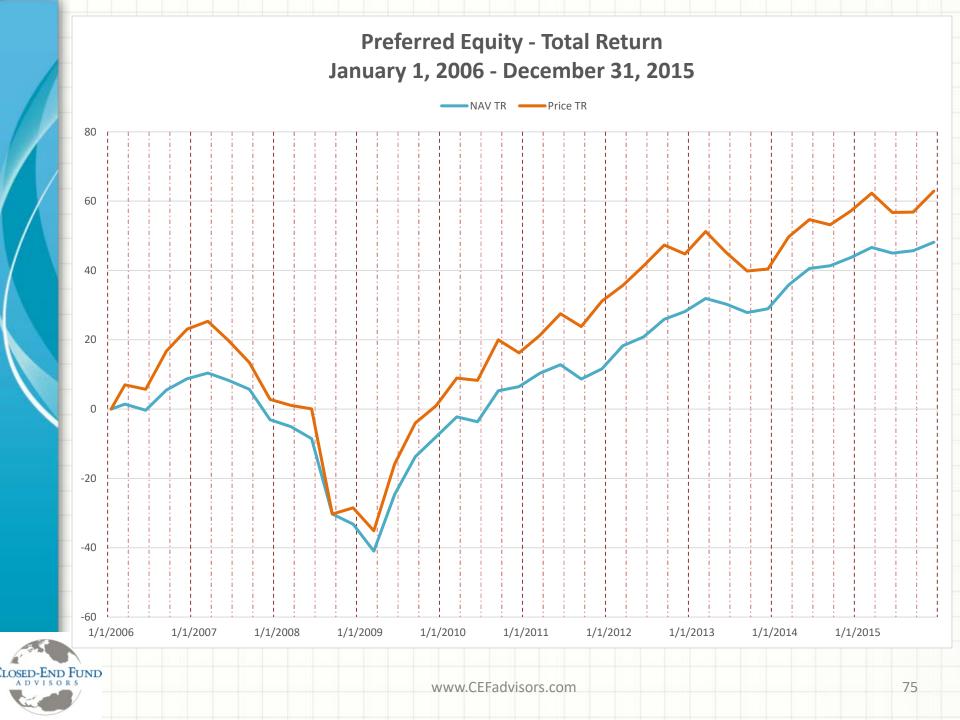
70

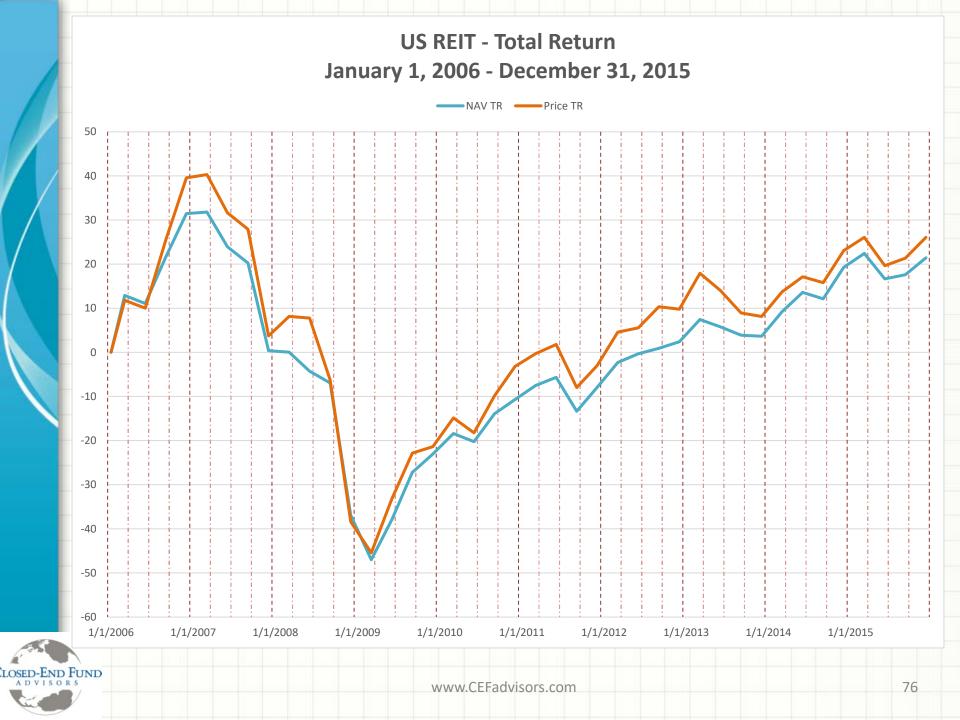


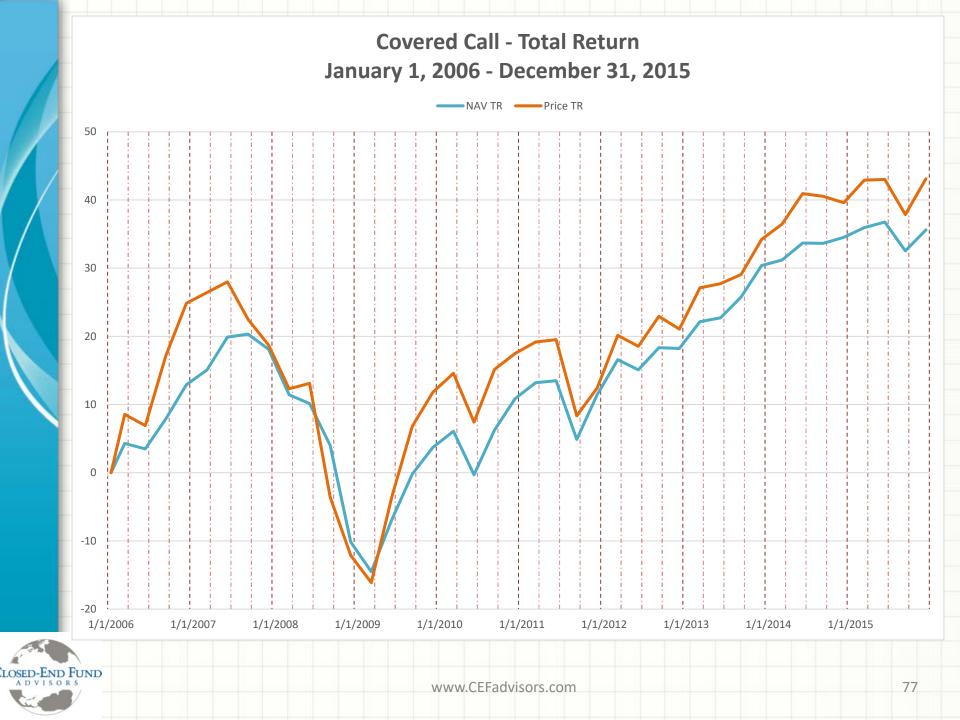


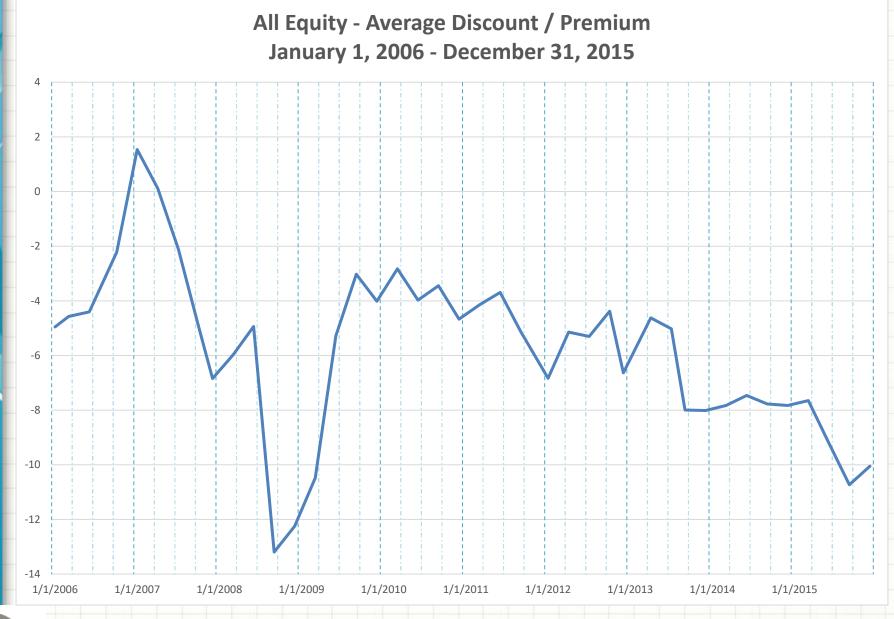




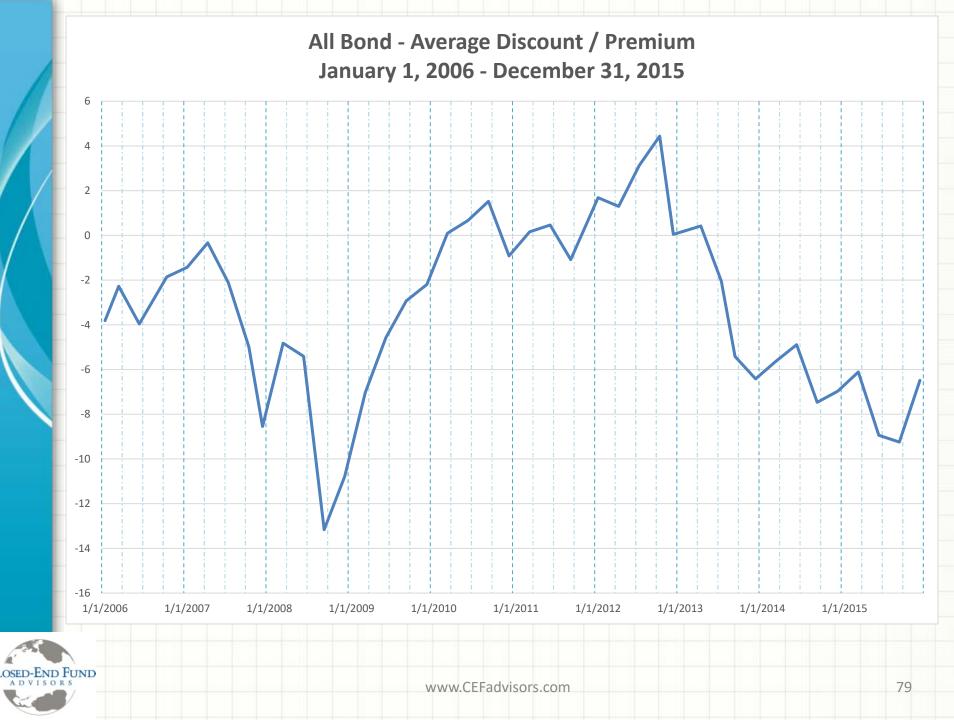


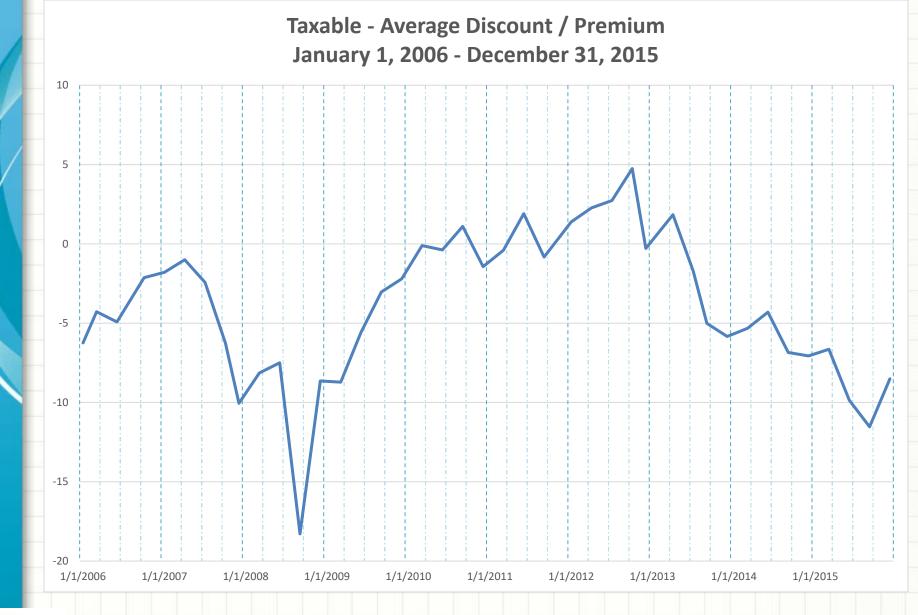




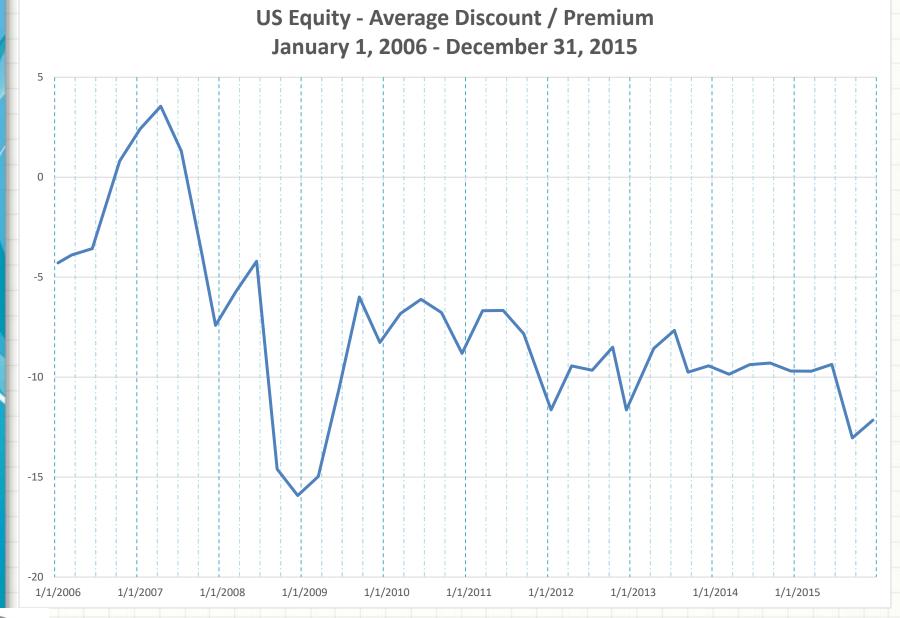




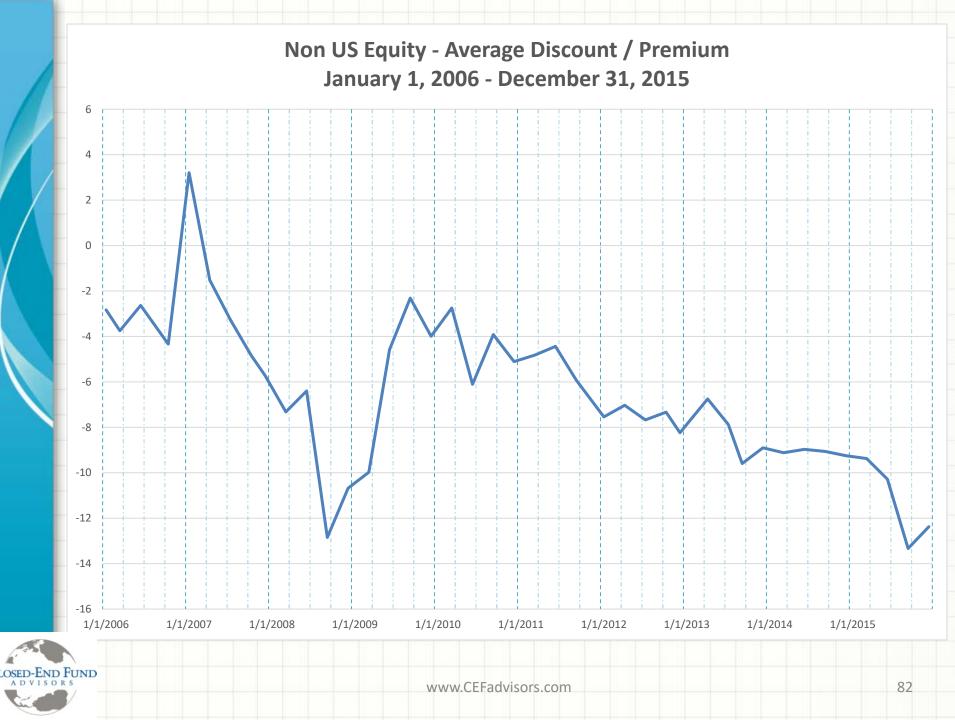


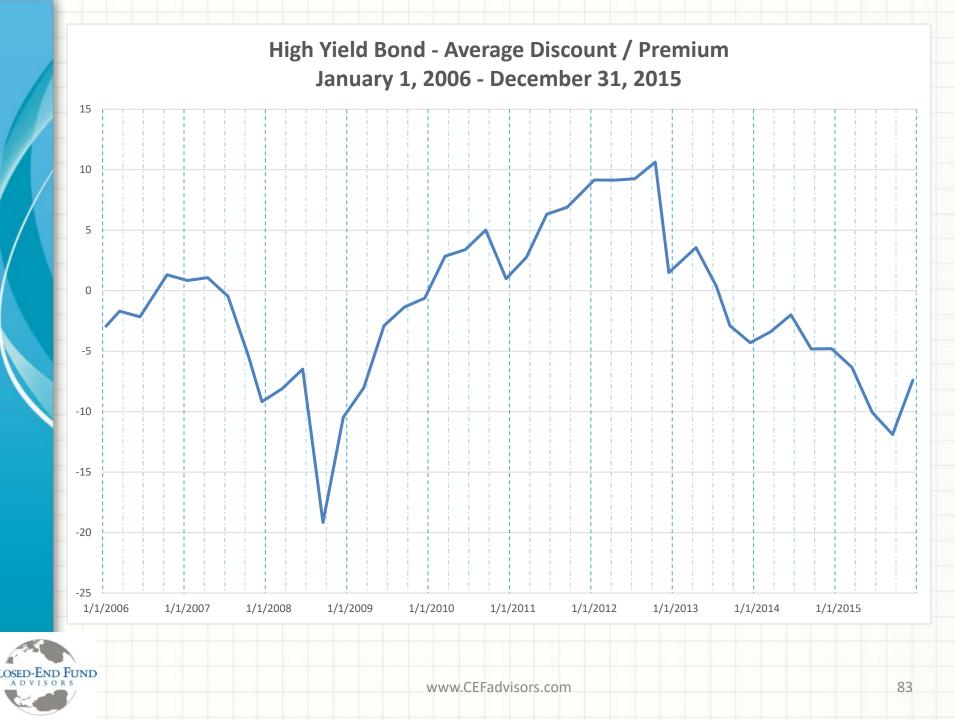


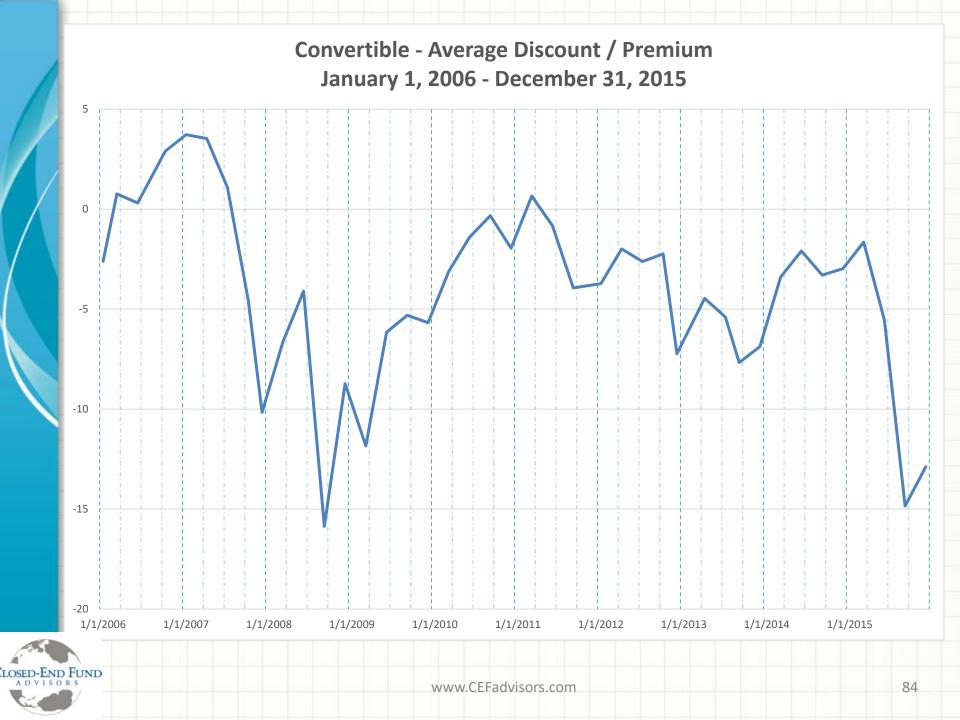




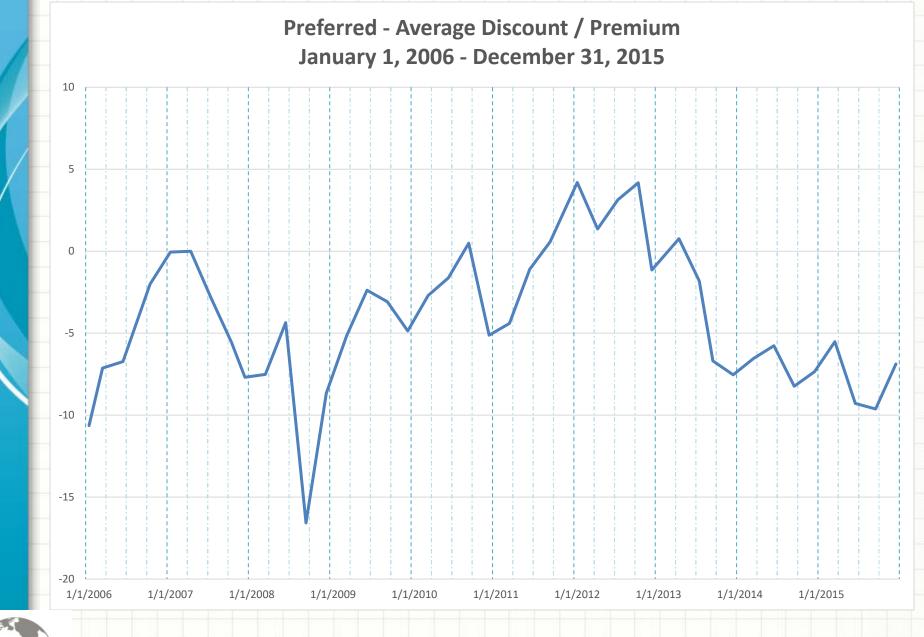












LOSED-END FUND

