## Quarterly Closed-End Fund \& BDC Review and Outlook

## Closed-End Fund

4th Quarter 2015 Review \& 1st Quarter 2016 Outlook

Intermediate/Advanced CEF Skill Level

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Closed-End Fund Advisors is a Registered Investment Advisory Firm Specializing in Closed-End Fund \& BDC Research, Trading and Management Founded in 1989.

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## What Is CEF Advisors?

Investment Management, Research \& Data
Independent, Fee Only \& Family Owned
"Scott Letter: Closed-End Fund Report"
Discretionary Portfolio Management (SMA), Unit Investment Trust (UIT) Portfolio Consultant Two Covestor Models (Robo Advisor) Muni \& BDC
 CEF \& BDC News/SEC Alert \& "CEFA's Closed-End Fund Universe" Report (w/ BDCs).

- Consulting with Institutional Investors and CEF Fund Sponsors CEFData.com: CEF/BDC Web Modules Daily Data: Est \$1K- \$4K per quarter based on classification (Indv, RIA or FA / Fund Sponsor)

Specializing in CEF/BDC Research, Trading \& Portfolio Management

## Closed-End Fund Advisors

## Asset Class Annual Returns 2005-2015

| 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2006-2015 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| World Stock 11.73\% | $\begin{aligned} & \text { REIT } \\ & 30.52 \% \end{aligned}$ | $\begin{gathered} \text { MLP } \\ \text { 12.61\% } \end{gathered}$ | Corporate Debt $-3.52 \%$ | $\begin{gathered} \text { Senior Loan } \\ 76.30 \% \end{gathered}$ | $\begin{gathered} \text { BDC } \\ 50.99 \% \end{gathered}$ | $\begin{gathered} \text { MLP } \\ 13.87 \% \end{gathered}$ | $\begin{gathered} \text { BDC } \\ 34.48 \% \end{gathered}$ | US Stock 32.38\% | $\begin{aligned} & \text { REIT } \\ & \mathbf{2 7 . 1 5 \%} \end{aligned}$ | $\begin{aligned} & \text { Preferred } \\ & 5.47 \% \end{aligned}$ | $\begin{gathered} \text { MLP } \\ \mathbf{1 3 . 0 8 \%} \end{gathered}$ |
| $\begin{gathered} \text { REIT } \\ 8.38 \% \end{gathered}$ | $\begin{gathered} \text { BDC } \\ 29.49 \% \end{gathered}$ | $\begin{gathered} \text { World Stock } \\ 7.50 \% \end{gathered}$ | $\begin{gathered} \text { Muni Bond } \\ -5.09 \% \end{gathered}$ | $\begin{gathered} \text { MLP } \\ 75.63 \% \end{gathered}$ | $\begin{gathered} \text { MLP } \\ 35.63 \% \end{gathered}$ | $\begin{gathered} \text { Muni Bond } \\ 10.63 \% \end{gathered}$ | $\begin{aligned} & \text { World Stock } \\ & \text { 16.57\% } \end{aligned}$ | $\begin{gathered} \text { MLP } \\ 27.59 \% \end{gathered}$ | US Stock 13.68\% | $\begin{gathered} \text { REIT } \\ 4.23 \% \end{gathered}$ | $\begin{gathered} \text { BDC } \\ 9.52 \% \end{gathered}$ |
| $\begin{gathered} \text { MLP } \\ 7.76 \% \end{gathered}$ | $\begin{gathered} \text { MLP } \\ 27.06 \% \end{gathered}$ | US Stock 5.57\% | $\begin{aligned} & \text { HY Bond } \\ & -26.39 \% \end{aligned}$ | $\begin{aligned} & \text { HY Bond } \\ & 57.51 \% \end{aligned}$ | $\begin{aligned} & \text { REIT } \\ & 23.89 \% \end{aligned}$ | Corporate Debt $7.77 \%$ | $\begin{aligned} & \text { US Stock } \\ & \text { 15.99\% } \end{aligned}$ | $\begin{aligned} & \text { Convertible } \\ & 26.60 \% \end{aligned}$ | $\begin{aligned} & \text { Convertible } \\ & 9.97 \% \end{aligned}$ | $\begin{gathered} \text { Muni Bond } \\ 3.32 \% \end{gathered}$ | $\begin{aligned} & \text { Convertible } \\ & 9.31 \% \end{aligned}$ |
| $\begin{gathered} \text { BDC } \\ 7.16 \% \end{gathered}$ | World Stock 26.59\% | $\begin{gathered} \text { Covered Call } \\ 5.07 \% \end{gathered}$ | $\begin{gathered} \text { Convertible } \\ -29.44 \% \end{gathered}$ | $\begin{aligned} & \text { Convertible } \\ & \text { 45.63\% } \end{aligned}$ | $\begin{aligned} & \text { Convertible } \\ & \text { 15.68\% } \end{aligned}$ | $\begin{gathered} \text { REIT } \\ 5.35 \% \end{gathered}$ | $\begin{aligned} & \text { HY Bond } \\ & \text { 15.58\% } \end{aligned}$ | World Stock 23.41\% | $\begin{gathered} \text { Muni Bond } \\ 9.26 \% \end{gathered}$ | US Stock 1.38\% | US Stock 9.14\% |
| $\begin{gathered} \text { Senior Loan } \\ 5.66 \% \end{gathered}$ | $\begin{aligned} & \text { US Stock } \\ & \text { 15.78\% } \end{aligned}$ | $\begin{aligned} & \text { Corporate Debt } \\ & 4.78 \% \end{aligned}$ | $\begin{aligned} & \text { Preferred } \\ & -32.02 \% \end{aligned}$ | $\begin{gathered} \text { BDC } \\ \mathbf{4 2 . 7 8 \%} \end{gathered}$ | $\begin{aligned} & \text { HY Bond } \\ & \text { 15.19\% } \end{aligned}$ | $\begin{gathered} \text { HY Bond } \\ 4.38 \% \end{gathered}$ | $\begin{aligned} & \text { Senior Loan } \\ & \text { 14.33\% } \end{aligned}$ | $\begin{aligned} & \text { Covered Call } \\ & 20.84 \% \end{aligned}$ | Covered Call 7.87\% | $\begin{aligned} & \text { Corporate Debt } \\ & -0.06 \% \end{aligned}$ | $\begin{gathered} \text { HY Bond } \\ 8.55 \% \end{gathered}$ |
| US Stock 4.91\% | $\begin{gathered} \text { Covered Call } \\ 14.64 \% \end{gathered}$ | $\begin{gathered} \text { Convertible } \\ 3.95 \% \end{gathered}$ | $\begin{aligned} & \text { Covered Call } \\ & -33.38 \% \end{aligned}$ | World Stock $32.89 \%$ | US Stock 15.06\% | US Stock 2.11\% | $\begin{aligned} & \text { Convertible } \\ & \text { 13.63\% } \end{aligned}$ | $\begin{gathered} \text { BDC } \\ 16.33 \% \end{gathered}$ | Corporate Debt 7.47\% | $\begin{gathered} \text { Covered Call } \\ -0.57 \% \end{gathered}$ | $\begin{gathered} \text { Senior Loan } \\ 7.53 \% \end{gathered}$ |
| $\begin{gathered} \text { Muni Bond } \\ \text { 4.16\% } \end{gathered}$ | $\begin{aligned} & \text { Convertible } \\ & \text { 12.03\% } \end{aligned}$ | Muni Bond 2.81\% | $\begin{aligned} & \text { Us Stock } \\ & -37.00 \% \end{aligned}$ | $\begin{aligned} & \text { Preferred } \\ & 32.12 \% \end{aligned}$ | $\begin{gathered} \text { Senior Loan } \\ \text { 14.98\% } \end{gathered}$ | $\begin{aligned} & \text { Covered Call } \\ & 2.02 \% \end{aligned}$ | $\begin{aligned} & \text { REIT } \\ & 13.40 \% \end{aligned}$ | $\begin{aligned} & \text { Senior Loan } \\ & 11.73 \% \end{aligned}$ | $\begin{aligned} & \text { Preferred } \\ & 6.86 \% \end{aligned}$ | $\begin{gathered} \text { Convertible } \\ -1.15 \% \end{gathered}$ | World Stock 7.23\% |
| $\begin{gathered} \text { Covered Call } \\ 3.93 \% \end{gathered}$ | HY Bond <br> 11.77\% | $\begin{aligned} & \text { HY Bond } \\ & \text { 2.19\% } \end{aligned}$ | $\begin{gathered} \text { MLP } \\ -37.11 \% \end{gathered}$ | $\begin{aligned} & \text { Covered Call } \\ & 27.91 \% \end{aligned}$ | $\begin{aligned} & \text { Covered Call } \\ & 13.69 \% \end{aligned}$ | $\begin{gathered} \text { Senior Loan } \\ 1.48 \% \end{gathered}$ | $\begin{aligned} & \text { Covered Call } \\ & \text { 11.22\% } \end{aligned}$ | $\begin{gathered} \text { HY Bond } \\ 7.42 \% \end{gathered}$ | $\begin{gathered} \text { MLP } \\ 4.80 \% \end{gathered}$ | World Stock -1.84\% | $\begin{gathered} \text { Covered Call } \\ 6.93 \% \end{gathered}$ |
| $\begin{aligned} & \text { HY Bond } \\ & \text { 2.74\% } \end{aligned}$ | $\begin{gathered} \text { Senior Loan } \\ \mathbf{8 . 8 2 \%} \end{gathered}$ | $\begin{gathered} \text { Senior Loan } \\ -0.50 \% \end{gathered}$ | $\begin{aligned} & \text { World Stock } \\ & -40.95 \% \end{aligned}$ | US Stock 26.45\% | World Stock 11.07\% | $\begin{gathered} \text { Convertible } \\ -3.76 \% \end{gathered}$ | $\begin{aligned} & \text { Preferred } \\ & 10.81 \% \end{aligned}$ | $\begin{aligned} & \text { REIT } \\ & -1.74 \% \end{aligned}$ | $\begin{gathered} \text { World Stock } \\ 3.69 \% \end{gathered}$ | $\begin{gathered} \text { Senior Loan } \\ -3.45 \% \end{gathered}$ | $\begin{aligned} & \text { REIT } \\ & 6.12 \% \end{aligned}$ |
| $\begin{gathered} \text { Convertible } \\ -0.19 \% \end{gathered}$ | $\begin{gathered} \text { Corporate Debt } \\ 5.58 \% \end{gathered}$ | $\begin{gathered} \text { BDC } \\ -14.17 \% \end{gathered}$ | $\begin{gathered} \text { REIT } \\ -42.54 \% \end{gathered}$ | $\begin{aligned} & \text { REIT } \\ & 21.90 \% \end{aligned}$ | $\begin{aligned} & \text { Corporate Debt } \\ & 8.72 \% \end{aligned}$ | $\begin{gathered} \text { World Stock } \\ -6.60 \% \end{gathered}$ | Corporate Debt $9.17 \%$ | Corporate Debt $-1.02 \%$ | $\begin{gathered} \text { Senior Loan } \\ 3.02 \% \end{gathered}$ | $\begin{aligned} & \text { HY Bond } \\ & -4.64 \% \end{aligned}$ | $\begin{gathered} \text { Corporate Debt } \\ 5.59 \% \end{gathered}$ |
| $\begin{aligned} & \text { Preferred } \\ & -5.55 \% \end{aligned}$ | $\begin{gathered} \text { Muni Bond } \\ 5.30 \% \end{gathered}$ | $\begin{aligned} & \text { Preferred } \\ & -17.69 \% \end{aligned}$ | $\begin{gathered} \text { BDC } \\ -\mathbf{4 5 . 0 7 \%} \end{gathered}$ | Corporate Debt 17.02\% | $\begin{aligned} & \text { Preferred } \\ & 6.36 \% \end{aligned}$ | $\begin{gathered} \text { BDC } \\ -7.18 \% \end{gathered}$ | $\begin{gathered} \text { Muni Bond } \\ 7.42 \% \end{gathered}$ | $\begin{gathered} \text { Muni Bond } \\ -2.55 \% \end{gathered}$ | $\begin{aligned} & \text { HY Bond } \\ & \mathbf{2 . 5 0 \%} \end{aligned}$ | $\begin{gathered} \text { BDC } \\ -4.69 \% \end{gathered}$ | $\begin{gathered} \text { Muni Bond } \\ 4.82 \% \end{gathered}$ |
|  | $\begin{aligned} & \text { Preferred } \\ & 1.92 \% \end{aligned}$ | $\begin{gathered} \text { REIT } \\ -20.97 \% \end{gathered}$ | $\begin{aligned} & \text { Senior Loan } \\ & -51.37 \% \end{aligned}$ | $\begin{gathered} \text { Muni Bond } \\ \text { 14.63\% } \end{gathered}$ | $\begin{aligned} & \text { Muni Bond } \\ & \text { 2.45\% } \end{aligned}$ | $\begin{aligned} & \text { Preferred } \\ & -7.93 \% \end{aligned}$ | $\begin{gathered} \text { MLP } \\ 4.80 \% \end{gathered}$ | $\begin{aligned} & \text { Preferred } \\ & -6.75 \% \end{aligned}$ | $\begin{gathered} \text { BDC } \\ -7.79 \% \end{gathered}$ | $\begin{gathered} \text { MLP } \\ -34.07 \% \end{gathered}$ | $\begin{aligned} & \text { Preferred } \\ & -0.09 \% \end{aligned}$ |

Closed-End Fund Advisors

## Closed-End Fund Discount / Premium 2005-2015

| 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2006-2015 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \text { BDC } \\ \mathbf{1 5 . 1 2 \%} \end{gathered}$ | $\begin{gathered} \text { BDC } \\ 17.77 \% \end{gathered}$ | $\begin{gathered} \text { BDC } \\ 10.73 \% \end{gathered}$ | $\begin{gathered} \text { MLP } \\ -4.22 \% \end{gathered}$ | $\begin{aligned} & \text { MLP } \\ & \text { 10.99\% } \end{aligned}$ | $\begin{gathered} \text { MLP } \\ 7.93 \% \end{gathered}$ | HY Bond 4.81\% | HY Bond 8.27\% | $\begin{gathered} \text { BDC } \\ 8.03 \% \end{gathered}$ | $\begin{gathered} \text { BDC } \\ 1.69 \% \end{gathered}$ | $\begin{gathered} \text { MLP } \\ -6.10 \% \end{gathered}$ | $\begin{aligned} & \text { MLP } \\ & 0.89 \% \end{aligned}$ |
| $\begin{gathered} \text { MLP } \\ 0.68 \% \end{gathered}$ | $\begin{aligned} & \text { Convertible } \\ & \text { 1.25\% } \end{aligned}$ | $\begin{aligned} & \text { US Stock } \\ & \text {-1.29\% } \end{aligned}$ | $\begin{aligned} & \text { REIT } \\ & -4.29 \% \end{aligned}$ | Investment Grade $0.49 \%$ | HY Bond 2.99\% | $\begin{gathered} \text { MLP } \\ 3.36 \% \end{gathered}$ | $\begin{gathered} \text { MLP } \\ \mathbf{4 . 8 2 \%} \end{gathered}$ | $\begin{aligned} & \text { MLP } \\ & \text { 1.95\% } \end{aligned}$ | Convertible $-3.17 \%$ | Muni Bond -6.44\% | HY Bond $-1.38 \%$ |
| $\begin{gathered} \text { Covered Call } \\ -0.59 \% \end{gathered}$ | HY Bond -0.65\% | $\begin{gathered} \text { MLP } \\ -\mathbf{1 . 8 2 \%} \end{gathered}$ | Investment Grade $-5.75 \%$ | HY Bond $-2.97 \%$ | $\begin{gathered} \text { Muni Bond } \\ 0.57 \% \end{gathered}$ | Investment Grade 0.14\% | Investment Grade 4.32\% | Senior Loan $-0.12 \%$ | HY Bond $-3.48 \%$ | Investment Grade $-6.81 \%$ | Investment Grade $-2.55 \%$ |
| HY Bond $-1.64$ | $\begin{aligned} & \text { US Stock } \\ & -2.10 \% \end{aligned}$ | Convertible $-2.02 \%$ | $\begin{aligned} & \text { Muni Bond } \\ & -6.20 \% \end{aligned}$ | $\begin{gathered} \text { Muni Bond } \\ -3.31 \% \end{gathered}$ | Investment Grade 0.23\% | $\begin{gathered} \text { Muni Bond } \\ -0.53 \% \end{gathered}$ | $\begin{gathered} \text { Preferred } \\ 2.87 \% \end{gathered}$ | HY Bond -0.63\% | $\begin{gathered} \text { MLP } \\ -\mathbf{4 . 5 4 \%} \end{gathered}$ | Preferred $-6.89 \%$ | $\begin{gathered} \text { BDC } \\ -2.59 \% \end{gathered}$ |
| $\begin{gathered} \text { Convertible } \\ -1.68 \% \end{gathered}$ | World Stock -2.70\% | $\begin{aligned} & \text { Senior Loan } \\ & -2.75 \% \end{aligned}$ | Preferred $-8.28 \%$ | Preferred $-4.24 \%$ | Senior Loan $-0.02 \%$ | Senior Loan $-1.27 \%$ | $\begin{gathered} \text { Muni Bond } \\ 1.99 \% \end{gathered}$ | Investment Grade $-2.92 \%$ | Investment Grade -4.93\% | $\begin{aligned} & \text { Convertible } \\ & -7.98 \% \end{aligned}$ | $\begin{aligned} & \text { Muni Bond } \\ & -2.98 \% \end{aligned}$ |
| $\begin{aligned} & \text { US Stock } \\ & \text {-3.23\% } \end{aligned}$ | $\begin{gathered} \text { Muni Bond } \\ -2.74 \% \end{gathered}$ | $\begin{gathered} \text { Muni Bond } \\ -3.11 \% \end{gathered}$ | $\begin{gathered} \text { Convertible } \\ -8.66 \% \end{gathered}$ | World Stock -5.31\% | Covered Call $-1.97 \%$ | Preferred $-1.61 \%$ | $\begin{gathered} \text { BDC } \\ \mathbf{0 . 8 1 \%} \end{gathered}$ | $\begin{gathered} \text { Muni Bond } \\ -3.65 \% \end{gathered}$ | $\begin{aligned} & \text { Muni Bond } \\ & -6.40 \% \end{aligned}$ | $\begin{gathered} \text { BDC } \\ -8.61 \% \end{gathered}$ | Preferred $-4.02 \%$ |
| $\begin{gathered} \text { Muni Bond } \\ -4.17 \% \end{gathered}$ | Covered Call -3.34\% | HY Bond -3.25\% | World Stock $-8.85 \%$ | Convertible $-6.25 \%$ | $\begin{aligned} & \text { Convertible } \\ & -\mathbf{- 2 . 0 9 \%} \end{aligned}$ | $\begin{aligned} & \text { Convertible } \\ & -2.40 \% \end{aligned}$ | $\begin{aligned} & \text { Senior Loan } \\ & -0.37 \% \end{aligned}$ | Preferred $-3.83 \%$ | $\begin{aligned} & \text { Senior Loan } \\ & -6.49 \% \end{aligned}$ | Covered Call -8.11\% | Convertible $-4.08 \%$ |
| $\begin{gathered} \text { Senior Loan } \\ -4.75 \% \end{gathered}$ | $\begin{gathered} \text { MLP } \\ -\mathbf{3 . 5 2 \%} \end{gathered}$ | World Stock $-3.37 \%$ | $\begin{aligned} & \text { US Stock } \\ & -8.86 \% \end{aligned}$ | Covered Call -7.30\% | Preferred $-2.55 \%$ | $\begin{gathered} \text { BDC } \\ -2.92 \% \end{gathered}$ | Convertible -3.25\% | $\begin{aligned} & \text { REIT } \\ & -5.65 \% \end{aligned}$ | Covered Call $-6.62 \%$ | HY Bond -8.41\% | $\begin{gathered} \text { Senior Loan } \\ -4.48 \% \end{gathered}$ |
| World Stock $-4.84 \%$ | $\begin{gathered} \text { Senior Loan } \\ \text {-4.68\% } \end{gathered}$ | Preferred $-4.14 \%$ | HY Bond $-10.47 \%$ | $\begin{gathered} \text { Senior Loan } \\ -\mathbf{8 . 4 3 \%} \end{gathered}$ | $\begin{gathered} \text { BDC } \\ -3.37 \% \end{gathered}$ | $\begin{aligned} & \text { REIT } \\ & -\mathbf{4 . 4 8 \%} \end{aligned}$ | $\begin{aligned} & \text { REIT } \\ & -5.20 \% \end{aligned}$ | Convertible $-6.22 \%$ | Preferred $-6.73 \%$ | $\begin{gathered} \text { Senior Loan } \\ -8.70 \% \end{gathered}$ | World Stock $-6.56 \%$ |
| nvestment Grade $-4.87 \%$ | Preferred $-4.82 \%$ | $\begin{aligned} & \text { REIT } \\ & -4.22 \% \end{aligned}$ | $\begin{gathered} \text { Covered Call } \\ -11.45 \% \end{gathered}$ | $\begin{aligned} & \text { REIT } \\ & -9.66 \% \end{aligned}$ | World Stock -4.03\% | World Stock $-5.69 \%$ | World Stock $-7.47 \%$ | Covered Call $-8.13 \%$ | World Stock $-9.04 \%$ | World Stock $-11.00 \%$ | Covered Call $-6.76 \%$ |
| Preferred $-5.54 \%$ | Investment Grade $-4.93 \%$ | Covered Call $-4.44 \%$ | $\begin{aligned} & \text { Senior Loan } \\ & -11.64 \% \end{aligned}$ | $\begin{aligned} & \text { US Stock } \\ & -10.56 \% \end{aligned}$ | $\begin{aligned} & \text { US Stock } \\ & -7.34 \% \end{aligned}$ | $\begin{gathered} \text { Covered Call } \\ -7.41 \% \end{gathered}$ | Covered Call -8.83\% | World Stock -8.15\% | US Stock $-9.63 \%$ | $\begin{aligned} & \text { US Stock } \\ & -11.00 \% \end{aligned}$ | $\begin{aligned} & \text { REIT } \\ & -7.37 \% \end{aligned}$ |
| $\begin{aligned} & \text { REIT } \\ & -9.82 \% \end{aligned}$ | $\begin{gathered} \text { REIT } \\ -8.25 \% \end{gathered}$ | Investment Grade $-5.37 \%$ | $\begin{gathered} \text { BDC } \\ -\mathbf{1 8 . 2 3 \%} \end{gathered}$ | $\begin{gathered} \text { BDC } \\ -\mathbf{3 1 . 7 8 \%} \end{gathered}$ | $\begin{aligned} & \text { REIT } \\ & -9.10 \% \end{aligned}$ | $\begin{aligned} & \text { US Stock } \\ & -8.27 \% \end{aligned}$ | $\begin{aligned} & \text { US Stock } \\ & -9.66 \% \end{aligned}$ | $\begin{aligned} & \text { US Stock } \\ & -9.32 \% \end{aligned}$ | $\begin{aligned} & \text { REIT } \\ & -\mathbf{- 1 0 . 6 3 \%} \end{aligned}$ | $\begin{aligned} & \text { REIT } \\ & -\mathbf{- 1 2 . 2 1 \%} \end{aligned}$ | US Stock -7.81\% |

## Closed-End Fund Advisors

## Closed-End Funds - NAV Total Return Correlation (10 Year)

| MLP | MLP | BDC | Convertible | HY Bond | Muni Bond | Senior Loan | Preferred | World Stock | Cov Call | US Stock | REIT |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mnvestment |  |  |  |  |  |  |  |  |  |  |  |
| Grade |  |  |  |  |  |  |  |  |  |  |  |

## Closed-End Fund Advisors

## Closed-End Funds - Price Total Return Correlation (10 Year)

|  | MLP | BDC | Convertible | HY Bond | Muni Bond | Senior Loan | Preferred | World Stock | Cov Call | US Stock | REIT | Investment Grade |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| MLP | 100\% | 63.7\% | 76.7\% | 74.5\% | 44.0\% | 74.3\% | 40.1\% | 65.2\% | 64.4\% | 69.8\% | 57.9\% | 39.2\% |
| BDC | 63.7\% | 100\% | 80.8\% | 79.9\% | 30.9\% | 83.3\% | 65.2\% | 79.4\% | 78.6\% | 87.7\% | 89.5\% | 53.9\% |
| Convertible | 76.7\% | 80.8\% | 100\% | 94.8\% | 51.5\% | 94.3\% | 77.5\% | 89.8\% | 93.8\% | 95.4\% | 82.5\% | 70.7\% |
| HY Bond | 74.5\% | 79.9\% | 94.8\% | 100\% | 65.9\% | 95.8\% | 85.6\% | 82.5\% | 88.1\% | 91.2\% | 85.3\% | 81.6\% |
| Muni Bond | 44.0\% | 30.9\% | 51.5\% | 65.9\% | 100\% | 56.3\% | 54.6\% | 38.7\% | 43.2\% | 41.2\% | 47.4\% | 64.3\% |
| Senior Loan | 74.3\% | 83.3\% | 94.3\% | 95.8\% | 56.3\% | 100\% | 79.3\% | 84.5\% | 88.7\% | 92.8\% | 86.1\% | 71.3\% |
| Preferred | 40.1\% | 65.2\% | 77.5\% | 85.6\% | 54.6\% | 79.3\% | 100\% | 70.7\% | 79.1\% | 78.6\% | 78.4\% | 92.6\% |
| World Stock | 65.2\% | 79.4\% | 89.8\% | 82.5\% | 38.7\% | 84.5\% | 70.7\% | 100\% | 90.5\% | 91.1\% | 76.7\% | 62.4\% |
| Cov Call | 64.4\% | 78.6\% | 93.8\% | 88.1\% | 43.2\% | 88.7\% | 79.1\% | 90.5\% | 100\% | 95.0\% | 80.0\% | 70.8\% |
| US Stock | 69.8\% | 87.7\% | 95.4\% | 91.2\% | 41.2\% | 92.8\% | 78.6\% | 91.1\% | 95.0\% | 100\% | 89.4\% | 67.3\% |
| REIT | 57.9\% | 89.5\% | 82.5\% | 85.3\% | 47.4\% | 86.1\% | 78.4\% | 76.7\% | 80.0\% | 89.4\% | 100\% | 66.3\% |
| Investment Grade | 39.2\% | 53.9\% | 70.7\% | 81.6\% | 64.3\% | 71.3\% | 92.6\% | 62.4\% | 70.8\% | 67.3\% | 66.3\% | 100\% |



Back-tested results also do not account for those Funds that were previously recommended by the Adviser and which are no longer included as an alternative in a client's asset allocation strategy. Thus, the back-tested performance results shown above may overestimate the potential returns a client LOSED-END Fund could expect to generate due to the effect of recommended manager survivor bias.

Trad CEF - Average Discount / Premium January 1, 2006 - December 31, 2015


# BDC Debt - Total Return <br> January 1, 2006 - December 31, 2015 



Back-tested results also do not account for those Funds that were previously recommended by the Adviser and which are no longer included as an alternative in a client's asset allocation strategy. Thus, the back-tested performance results shown above may overestimate the potential returns a client could expect to generate due to the effect of recommended manager survivor bias.

## BDC Debt - Average Discount / Premium <br> January 1, 2006 - December 31, 2015



## Municipal Bonds - Total Return January 1, 2006 - December 31, 2015



Back-tested results also do not account for those Funds that were previously recommended by the Adviser and which are no longer included as an alternative in a client's asset allocation strategy. Thus, the back-tested performance results shown above may overestimate the potential returns a client could expect to generate due to the effect of recommended manager survivor bias.

Municipal Bonds - Average Discount / Premium
January 1, 2006 - December 31, 2015



Back-tested results also do not account for those Funds that were previously recommended by the Adviser and which are no longer included as an alternative in a client's asset allocation strategy. Thus, the back-tested performance results shown above may overestimate the potential returns a client could expect to generate due to the effect of recommended manager survivor bias.

MLP - Average Discount / Premium
January 1, 2006 - December 31, 2015


# Current Closed-End Fund/BDC Options \& Assets 

## 4Q 2015 Ended with 560 US Traditional Closed-End Funds 52 Business Development Company CEFs

- 38 US Equity CEFs
- 121 (-1) Specialty Equity CEFs
- 63 Non US Equity CEFs 222 Total Equity Traditional CEFs
- 152 (-2) Taxable Bond CEFs
- 103 National Municipal Bond CEFs
- 83 Single State Municipal Bond CEFs 340 Total Bond Traditional CEFs
- 43 Debt Focused BDCs
- 9 Equity Focused BDCs

52 Total BDC Closed-End Funds

Assets of Closed-End Funds by Type, End of Period Millions of dollars

|  | 4Q 2015 | 2Q 2015 | 4Q 2014 | 2Q 2014 | 4Q 2013 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Total Trad CEF Equity | 104,787 | 120,879 | 124,963 | 130,192 | 118,784 |
| U.S. Equity | 21,252 | 23,113 | 23,608 | 23,928 | 22,826 |
| Non U.S. Equity | 14,676 | 17,190 | 16,758 | 17,936 | 17,884 |
| Specialty Equity | 68,858 | 80,576 | 84,598 | 88,327 | 78,074 |
| Total Trad CEF Bond | 128,409 | 134,233 | 137,108 | 140,157 | 132,840 |
| Taxable Bond | 61,650 | 69,115 | 69,968 | 74,656 | 72,761 |
| National Municipal | 47,834 | 46,649 | 48,140 | 46,981 | 43,041 |
| Single State Municipal | 18,925 | 18,470 | 19,000 | 18,521 | 17,038 |
| Total Traditional CEF | 233,195 | 255,112 | 262,072 | 270,349 | 251,624 |
| Debt Focused BDC | 29,601 | 29,958 | 28,936 | 24,882 | N/A |
| Equity Focused BDC | 6,601 | 7,253 | 7,377 | 7,001 | N/A |
| Total BDC CEF | 36,202 | 37,212 | 36,312 | 31,884 | N/A |
| CEF GRAND TOTAL | 269,397 | 292,324 | 298,384 | 302,233 | N/A |

# Traditional \& BDC CEF Overview Data for Major Groups 

|  |  | Discount |  |  |  | Yield |  |  | Dividend |  | Rel. <br> UNII | $\begin{gathered} \text { Earn } \\ \text { Cov\% } \end{gathered}$ | $\begin{array}{\|c} \text { Lev } \\ \% \end{array}$ | $\begin{aligned} & \text { Std } \\ & \text { Dev } \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Rel } \\ & \text { SD } \\ & \hline \end{aligned}$ | $\begin{gathered} \text { Exp } \\ \text { Rt } \end{gathered}$ | $\begin{aligned} & \text { Net } \\ & \text { Ast } \\ & \hline \end{aligned}$ | $\begin{gathered} \text { Avg } \\ \text { Daily \$ } \\ \hline \end{gathered}$ | $\begin{aligned} & \text { Shares } \\ & \text { Inst\% } \\ & \hline \end{aligned}$ | $\begin{array}{\|l} \text { Shares } \\ \text { Activ\% } \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FundSector | Funds | Current | Rel | $\begin{gathered} \text { 1-Yr } \\ \text { Z-Stat } \end{gathered}$ |  | Inc | Tot | LevAdj <br> NAV | $\begin{gathered} \% \mathrm{RoC} \\ 3 \mathrm{~m} \\ \hline \end{gathered}$ | $\begin{gathered} \text { Inc/ } \\ \text { Dec(\%) } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  |  |  |  |
| EQUITY FUNDS | 222 Funds | -10.06 | 0.3 | -0.24 |  | 3.5 | 9.4 | 7.1 | 29 | -1 |  | 36 | 14 | 20.3 | 2.4 | 1.76 | \$472 | 2,300 | 26.45 | 14.73 |
| U.S. Equity Funds | 38 Funds | -12.19 | 0.6 | -0.22 |  | 3.2 | 8.9 | 7.3 | 21 | 7 |  | 28 | 12 | 17.3 | 2.1 | 1.66 | \$559 | 1,578 | 18.36 | 13.30 |
| Non U.S. Equity Funds | 63 Funds | -12.38 | 0.6 | -0.52 |  | 2.6 | 9.3 | 7.4 | 21 | -8 |  | 44 | 7 | 19.4 | 2.0 | 1.75 | \$233 | 880 | 33.18 | 27.30 |
| Specialty Equity Funds | 121 Funds | -8.18 | 0.1 | -0.09 |  | 4.0 | 9.6 | 7.0 | 36 | -1 |  | 34 | 19 | 21.7 | 2.7 | 1.79 | \$569 | 3,266 | 25.56 | 8.67 |
| BOND FUNDS | 338 Funds | -6.49 | 1.3 | 0.77 |  | 6.6 | 7.1 | 4.7 | 4 | -4 | 6.4 | 95 | 29 | 10.9 | 6.7 | 1.60 | \$380 | 1,289 | 17.18 | 9.48 |
| Taxable Bond Funds | 152 Funds | -8.51 | 1.4 | 0.28 |  | 7.9 | 9.1 | 6.1 | 10 | -5 | -2.2 | 91 | 26 | 12.3 | 6.8 | 1.82 | \$406 | 1,971 | 28.30 | 15.83 |
| National Muni Bond | 103 Funds | -5.00 | 1.3 | 1.31 |  | 5.7 | 5.7 | 3.6 | 0 | -4 | 12.9 | 99 | 31 | 9.2 | 5.8 | 1.37 | \$464 | 998 | 11.39 | 5.09 |
| Single State Muni Bond | 83 Funds | -4.62 | 1.2 | 0.97 |  | 5.2 | 5.2 | 3.3 | 0 | -4 | 13.6 | 99 | 33 | 10.5 | 7.4 | 1.50 | \$228 | 400 | 8.07 | 3.76 |
| Traditional CEF AVERAGE | 560 Funds | -7.90 | 0.9 | 0.4 |  | 5.3 | 8.0 | 5.6 | 14 | -3 | 44.8 | 72 | 23 | 14.6 | 5.0 | 1.66 | \$416 | 1,690 | 20.68 | 11.55 |
|  |  | Discount |  |  |  | Yield |  |  | Dividend |  |  |  |  |  |  |  |  |  |  |  |
| FundSector | Funds | Current | Rel | $\begin{gathered} \text { 1-Yr } \\ \text { Z-Stat } \\ \hline \end{gathered}$ | $\begin{gathered} \text { 3-Yr } \\ \text { Z-Stat } \\ \hline \end{gathered}$ | Inc | Tot | LevAdj NAV | $\begin{gathered} \text { \% RoC } \\ \text { 3m } \\ \hline \end{gathered}$ |  | \% NAV <br> Growth | $\begin{array}{\|c} \hline \text { Earn } \\ \text { Cov\% } \\ \hline \end{array}$ | $\begin{array}{\|l} \text { Lev } \\ \% \end{array}$ | $\begin{aligned} & \text { Std } \\ & \text { Dev } \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Rel } \\ & \text { SD } \end{aligned}$ | $\begin{gathered} \text { Exp } \\ \text { Rt } \end{gathered}$ | $\begin{aligned} & \text { Net } \\ & \text { Ast } \end{aligned}$ | $\begin{gathered} \text { Avg } \\ \text { Daily \$ } \end{gathered}$ |  | Shares <br> Activ\% |
| Debt Focused BDC CEF | 43 Funds | -17.51 |  | -1.46 | -1.71 | 11.9 | 11.9 | 5.5 | 0 |  | -2.1 | 103 | 42 | 25.0 |  | 9.66 | \$688 | 4,177 | 30.56 | 11.56 |
| Equity Focused BDC CEF | 9 Funds | -37.37 |  | -1.37 | -1.48 | 0.9 | 3.0 | 1.5 | 20 |  | -4.5 | -260 | 16 | 26.6 |  | 3.88 | \$733 | 6,253 | 34.31 | 18.02 |
| BDC CEF AVERAGE | 52 Funds | -20.95 |  | -1.4 | -1.7 | 10.0 | 10.4 | 4.8 | 2 |  | -2.5 | 72 | 38 | 25.2 |  | 8.66 | \$696 | 4,536 | 31.21 | 12.67 |
| OVERALL CEF AVERAGE | 612 Funds | -9.01 |  | 0.2 |  | 5.7 | 8.2 | 5.6 | 13 |  |  | 72 | 25 | 15.5 |  | 2.26 | \$440 | 1,932 | 21.76 | 11.65 |

Source: CEFA's Closed-End Fund Universe 12/31/15 (www.cefuniverse.com)

## CEF Universe Update

| Fund Grouping | Discount / Premium |  | 4Q NAV TR |  | 4Q Price TR |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Discount | Premium | Positive | Negative | Positive | Negative |
| Equity Traditional CEFs | $\begin{gathered} 209 \\ (94 \%) \end{gathered}$ | $\begin{gathered} 13 \\ (6 \%) \end{gathered}$ | $\begin{gathered} 155 \\ (69 \%) \end{gathered}$ | $\begin{gathered} 68 \\ (30 \%) \end{gathered}$ | $\begin{gathered} 162 \\ (73 \%) \end{gathered}$ | $\begin{gathered} 60 \\ (27 \%) \end{gathered}$ |
| Taxable Bond Traditional CEFs | $\begin{gathered} 138 \\ (91 \%) \end{gathered}$ | $\begin{gathered} 14 \\ (9 \%) \end{gathered}$ | $\begin{gathered} 38 \\ (25 \%) \end{gathered}$ | $\begin{gathered} 113 \\ (74 \%) \end{gathered}$ | $\begin{gathered} 121 \\ (80 \%) \end{gathered}$ | $\begin{gathered} 30 \\ (20 \%) \end{gathered}$ |
| Municipal Bond Traditional CEFs | $\begin{gathered} 157 \\ (84 \%) \end{gathered}$ | $\begin{gathered} 29 \\ (16 \%) \end{gathered}$ | $\begin{gathered} 185 \\ (99 \%) \end{gathered}$ | $\begin{gathered} 1 \\ (1 \%) \end{gathered}$ | $\begin{gathered} 186 \\ (100 \%) \end{gathered}$ | $\begin{gathered} 0 \\ (0 \%) \end{gathered}$ |
| BDCs | $\begin{gathered} 47 \\ (90 \%) \end{gathered}$ | $\begin{gathered} 5 \\ (10 \%) \end{gathered}$ | $\begin{gathered} 31 \\ (60 \%) \end{gathered}$ | $\begin{gathered} 19 \\ (37 \%) \end{gathered}$ | $\begin{gathered} 4 \\ (8 \%) \end{gathered}$ | $\begin{gathered} 48 \\ (92 \%) \end{gathered}$ |
| ALL CEFs | $\begin{gathered} 551 \\ (90 \%) \end{gathered}$ | $\begin{gathered} 61 \\ (10 \%) \end{gathered}$ | $\begin{gathered} 409 \\ (67 \%) \end{gathered}$ | $\begin{gathered} 201 \\ (33 \%) \end{gathered}$ | $\begin{gathered} 473 \\ (77 \%) \end{gathered}$ | $\begin{gathered} 360 \\ (23 \%) \end{gathered}$ |

## Current Closed-End Discounts

Avg CEF Discount \% as of December 31, 2015


Source: CEFA's Closed-End Fund Universe (www.cefuniverse.com)

# Closed-End Discount Trends 

## Traditional \& BDC

## 4Q 2015 Ended with an average CEF Discount of -9.01\%

Main Peer Groups - Average CEF Discount<br>May 11, 2012 - December 31, 2015



Source: CEFA's Closed-End Fund Universe (www.cefuniverse.com)

## Closed-End Discount Trends

## Main Peer Groups - Average CEF Discount May 11, 2012 - December 31, 2015



Source: CEFA's Closed-End Fund Universe (www.cefuniverse.com)

## Traditional Closed-End Funds: By Average Daily Liquidity (thousands)



Note: 560 traditional closed-end funds; data as of 12/31/15, Source: CEFA's Closed-End Fund Universe (www.cefuniverse.com)

## BDCs : By Average Daily Liquidity (thousands)



Note: 52 business development company CEF; data as of 12/31/15, Source: CEFA's Closed-End Fund Universe (www.cefuniverse.com)

## CEF Volume Trends - 4Q 2015

| Fund Grouping | Avg Vol <br> 4Q 2015 | Avg Vol <br> 3Q 2015 | Volume <br> Trend |
| :---: | :---: | :---: | :---: |
| US Equity Funds | 104,965 | 98,996 | $6 \%$ |
| Non-US Equity Funds | 65,926 | 63,909 | $3 \%$ |
| Specialty Equity Funds | 187,787 | 152,634 | $23 \%$ |
| Ave Traditional Equity CEF | 139,028 | 118,428 | $17 \%$ |
| Taxable Bond Funds | 150,875 | 126,478 | $19 \%$ |
| National Muni Bond Funds | 62,621 | 56,123 | $12 \%$ |
| State Muni Bond Funds | 24,866 | 21,890 | $14 \%$ |
| Ave Traditional Bond CEF | 92,866 | 79,495 | $17 \%$ |
| Average Traditional CEF | 111,199 | 94,944 | $17 \%$ |
| Debt Focused BDC Funds | 321,630 | 317,028 | $1 \%$ |
| Equity Focused BDC Funds | 464,393 | 235,722 | $97 \%$ |
| Average BDC | 346,339 | 302,956 | $14 \%$ |
| Average For ALL CEFs | 131,211 | 112,560 | $17 \%$ |

## Traditional Closed-End Funds: By Yield



## BDCs: By Yield



# Income Only Yield For Closed-End Funds 



Source: CEFA's Closed-End Fund Universe (www.cefuniverse.com)

# Relative UNII for Traditional CEF Municipal Bond Funds 

Nat Muni Bond - Relative UNII<br>May 11, 2012 - December 31, 2015

$\longrightarrow$ Nat Muni Bond $\int$ Av Nat Muni Bond


Source: CEFA's Closed-End Fund Universe (www.cefuniverse.com)

## Earnings Coverage Ratio For Closed-End Funds

## Main Peer Groups - Earnings Coverage Ratio June 01, 2012 - December 31, 2015



Source: CEFA's Closed-End Fund Universe (www.cefuniverse.com)

## Return of Capital (90 Day) For CEFs

## Main Peer Groups - Historical ROC <br> May 11, 2012 - December 31, 2015



Source: CEFA's Closed-End Fund Universe (www.cefuniverse.com)

## Destructive Return of Capital (DRoC)

(Traditional)


## Municipal Bond Closed-End Fund Universe

|  | National <br> Muni Funds | Single State <br> Muni Funds | Total |
| :--- | :---: | :---: | :---: |
| Number of Funds | 103 | 83 | 186 |
| Net Assets (Total) | $\$ 47,834$ | $\$ 18,925$ | $\$ 66,759$ |
| Net Assets | $\$ 464$ | $\$ 228$ | $\$ 359$ |
| Earnings Coverage Ratio \% | 98.7 | 98.6 | 98.7 |
| Premium / Discount \% | -5.00 | -4.62 | -4.83 |
| Total Mkt Yield \% | 5.67 | 5.19 | 5.46 |
| Leverage Adj NAV Yield \% | 3.63 | 3.26 | 3.46 |
| NAV Volatility | 3.35 | 3.13 | 3.25 |
| Leverage \% | 31.5 | 32.7 | 32.0 |
| Leverage Cost \% | 0.40 | 0.41 | 0.40 |
| Duration | 8.92 | 8.80 | 8.87 |
| Insured \% | 17.8 | 21.5 | 19.4 |
| Investment Grade \% | 87 | 92 | 89 |
| Credit Quality | A | A | A |




Note: Volatility is a one year rolling calculation

## Municipal Bond Closed-End Fund Universe





All Muni Bond Groups - Relative UNII May 11, 2012 - December 31, 2015



## Tax Equivalent Yield Comparison Married Couple with W-2 Income of \$1MM+



# CEF Press Release SEC Filings Summary (2257 CEF PRs in 4Q15) 

| Announcement Type | 4Q 2015 | 2015 | 2014 | Avg per Q since 2014 |
| :---: | :---: | :---: | :---: | :---: |
| Rights Issue / Offering | 2 | 6 | 9 | 2 |
| Secondary Offering (Trad CEF) | 0 | 2 | 4 | 1 |
| Secondary Offering (BDCs) | 1 | 16 | 16 | 4 |
| $\longrightarrow$ Tender Offer | 10 | 15 | 16 | 4 |
| Distribution Policy Change(Trad CEF) | 1 | 11 | 19 | 4 |
| Distribution Policy Change (BDCs) | 1 | 1 | 1 | 0 |
| 13 Filings (Trad CEF) | 78 | 906 | - | - |
| $\square \quad$ New N-2 Filings | 22 | 52 | 31 | 10 |
| $\square$ Updated N -2 Filings | 28 | 104 | 52 | 20 |
| Investment Manager / Advisor Change | 0 | 5 | 20 | 3 |
| Portfolio Manager Change | 14 | 45 | 60 | 13 |
| $\longrightarrow$ Leverage Amount / Type Change | 27 | 52 | 47 | 12 |

## CEF \& BDC

## Dividend Increases vs. Decreases

| Dividend <br> Announcement | 4Q 2015 <br> Announcements | 4Q 2015 <br> Average <br> Change | 4Q14 - 3Q15 <br> Number of <br> Announcements | 4Q14 - 3Q15 <br> Average <br> Change |
| :---: | :---: | :---: | :---: | :---: |
| Dividend Maintains | $\mathbf{1 3 0 2 ( 9 2 \% )}$ | N/A | $4992(91 \%)$ | N/A |
| Dividend Increases | $34(2 \%)$ | $+6.0 \%$ | $227(4 \%)$ | $+6.7 \%$ |
| Dividend Decreases | $95(7 \%)$ | $-7.6 \%$ | $280(5 \%)$ | $-6.9 \%$ |
|  |  |  |  |  |
| Under 5\% Increase | $24(71 \%)$ | $+2.1 \%$ | $156(69 \%)$ | $+2.1 \%$ |
| Over 5\% Increase | $10(29 \%)$ | $+15.1 \%$ | $70(31 \%)$ | $+16.9 \%$ |
|  |  |  |  |  |
| Under 5\% Decrease | $46(49 \%)$ | $-2.0 \%$ | $161(57 \%)$ | $-2.6 \%$ |
| Over 5\% Decrease | $48(51 \%)$ | $-13.1 \%$ | $119(43 \%)$ | $-12.7 \%$ |

# 4Q 2015 Closed-End Fund Dividend Increases vs. Decreases 

Major CEF Groups: Number of dividend decreases / increases
Last Quarter \& Last Year


[^0]
# 4Q15, 2015 and 3Q15 Closed-End Fund NAV / Market Price Performance 

| Fund Grouping | 4Q 2015 <br> NAV | 4Q 2015 <br> Mkt Pr | 2015 <br> NAV | 2015 <br> Mkt Pr | 3Q 2015 <br> NAV | 3Q 2015 <br> Mkt Pr |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| US Equity Funds | $3.7 \%$ | $4.9 \%$ | $-4.0 \%$ | $-5.4 \%$ | $-9.6 \%$ | $-11.5 \%$ |
| Non-US Equity Funds | $2.0 \%$ | $3.9 \%$ | $-6.6 \%$ | $-8.6 \%$ | $-13.1 \%$ | $-14.7 \%$ |
| Specialty Equity Funds | $-1.7 \%$ | $-0.3 \%$ | $-11.9 \%$ | $-12.4 \%$ | $-13.1 \%$ | $-11.3 \%$ |
| Avg Traditional Equity CEF | $\mathbf{0 . 3 \%}$ | $\mathbf{1 . 8 \%}$ | $-\mathbf{- 9 . 1 \%}$ | $-\mathbf{- 1 0 . 1 \%}$ | $-\mathbf{- 1 2 . 5 \%}$ | $-\mathbf{- 1 2 . 3 \%}$ |
| Taxable Bond Funds | $-1.4 \%$ | $2.6 \%$ | $-3.4 \%$ | $-4.3 \%$ | $-4.5 \%$ | $-6.3 \%$ |
| National Muni Bond Funds | $2.8 \%$ | $5.6 \%$ | $4.6 \%$ | $6.9 \%$ | $2.5 \%$ | $3.7 \%$ |
| State Muni Bond Funds | $2.8 \%$ | $5.6 \%$ | $4.8 \%$ | $8.1 \%$ | $2.7 \%$ | $2.7 \%$ |
| Avg Traditional Bond CEF | $1.0 \%$ | $4.3 \%$ | $1.1 \%$ | $2.3 \%$ | $-\mathbf{- 0 . 6 \%}$ | $-\mathbf{- 1 . 0 \%}$ |
| Average Traditional CEF | $0.7 \%$ | $3.3 \%$ | $-2.9 \%$ | $-2.6 \%$ | $-5.3 \%$ | $-5.5 \%$ |
| Debt Focused BDC | $0.1 \%$ | $0.6 \%$ | $7.4 \%$ | $-2.4 \%$ | $0.3 \%$ | $-9.7 \%$ |
| Equity Focused BDC | $0.0 \%$ | $0.4 \%$ | $-2.4 \%$ | $-16.0 \%$ | $-4.2 \%$ | $-13.1 \%$ |
| Average BDC | $0.1 \%$ | $0.5 \%$ | $5.9 \%$ | $-6.2 \%$ | $0.5 \%$ | $-10.3 \%$ |

# Closed-End Fund Corp Actions Update 

 4Q 2015| Month Filed | Filing | Closed-End Fund/BDC | Investor/Who | Notes |
| :---: | :---: | :---: | :---: | :---: |
| Dec | 13D | Nuv Glbl Eq Inc Fd (JGV) | Bulldog | $\operatorname{lnc}(6.13 \%)$ <br> Trustees nomination |
| Dec | 8K | Fifth St Sr Flt Rt Corp (FSFR) | Ironsides | Investment Advisory Change (Proposal) |
| Dec | 13D | Zweig Fund Inc (ZF) | Karpus | $\begin{gathered} \text { Inc(13.3\%) } \\ \text { Self-tender Proposal } \end{gathered}$ |
| Dec | 14A | Gladstone Cap Corp (GLAD) | GLAD | Secondary Offer (up to $25 \%$ ) |
| Dec | PR | TICC Capital Corp. (TICC) | TICC | Investment Advisory Change (Failed) |
| Dec | PR | John Hancock Investors $\operatorname{Tr}$ (JHI) | JHI | Repurchase(10\%) |
| Nov | 13D/A | LMP Rel-Est Incm Fd (RIT) | Bulldog | Inc (19.9\%) <br> RIT announced Open-End |
| Nov | PR | WA Imd Muni Fd (SBI) | SBI | Repurchase (10\%) |

# Closed-End Fund Activist Update 4Q 2015 

| Month Filed | Filing | Closed-End Fund/BDC | Investor/Who | Notes |
| :---: | :---: | :---: | :---: | :---: |
| Nov | PR | WA Imd Muni Fd (SBI) | SBI | Repurchase (10\%) |
| Nov | 13D/A | Full Circle Capital Corp. (FULL) | Bulldog | Inc (7.7\%) |
| Nov | 13D | Fifth Street Finance Corp. (FSC) | RiverNorth | 5.9\% Inv Advisory Agrmnt Change |
| Nov | 13D/A | Zweig Tot Rtn (ZTR) | Karpus | Inc (6.53\%) |
| Oct | PR | BDCA Venture Adviser (BDCV) | Changed to Crossroads Capital (XRDC) | Inv Advisory Agrmnt Termination |
| Oct | PR | Strategic Globla Incm Fd (SGL) | SGL | Liquidation |
| Oct | 13D/A | Alliance Bernstein Income Fund, Inc. (ACG) | Karpus | Inc (8.6\%) ACG announced Open-End |
| Oct | PR | WhiteHorse Finance, Inc. (WHF) | WHF | Rights Offering ( $\$ 13.55$ / share) |
| Oct | PR | Fort Dearborn Incm Sec (FDI) | FDI | Open-ending |
| Oct | 13D | NB Rel-Est Sec Incm Fd (NRO) | Bulldog | Inc (8.5\%) |

# CEF Institutional Holdings <br> (Traditional CEFs 4Q 15) 

| Institutional <br> Holdings Trends | Increase: $\mathbf{3 0 6}$ funds <br> Decrease: 130 funds |
| :---: | :---: |

Trad CEFs Groups - \% Shares Owned by Institutions January 18, 2013 - December 31, 2015


Source: CEFA's Closed-End Fund Universe (www.cefuniverse.com)

# CEF Activist Holdings 

## (Traditional CEFs 4Q 15)

## Activist <br> Holdings Trends

Increase: 96 funds Decrease: 66 funds


Source: CEFA's Closed-End Fund Universe (www.cefuniverse.com)

## Traditional Closed-End Fund Historical IPOs (4Q 15)

|  | 2015 | 2014 | 2013 | 2012 | 2011 | 2010 | 2009 | 2008 | 2007 | 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of <br> IPOs | 8 | 9 | 25 | 23 | 19 | 17 | 13 | 2 | 40 | 21 |

Average
$\begin{array}{llllllllllll}\text { Assets } & \$ 291 & \$ 469 & \$ 580 & \$ 517 & \$ 316 & \$ 451 & \$ 200 & \$ 131 & \$ 690 & \$ 506\end{array}$ In \$ millions

Total New CEF IPO Assets in \$
\$2.3B $\$ 4.2 B$

| $\$ 14.5$ | $\$ 11.9$ | $\$ 6.0$ |
| :--- | :--- | :--- |

$\$ 7.7 \quad \$ 2.6$
$\$ 0.3$
\$27.6
\$10.6
Billions

10 Year Average: 18 Funds per year, $\$ 415 \mathrm{M}$ Ave Fund, $\$ 10$ Billion Per Year

## BDC Historical IPOs (4Q 15)

|  | 2015 | 2014 | 2013 | 2012 | 2011 | 2010 | 2009 | 2008 | 2007 | 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of <br> IPOs | 1 | 6 | 4 | 5 | 7 | 5 | 1 | 1 | 5 | 1 |
| Average <br> Assets <br> In \$ millions | $\$ 120$ | $\$ 575$ | $\$ 78$ | $\$ 96$ | $\$ 101$ | $\$ 98$ | $\$ 87$ | $\$ 141$ | $\$ 138$ | $\$ 203$ |
| Total New CEF <br> IPO Assets in \$ <br> Billions | $\$ 0.1$ | $\$ 3.5$ | $\$ 0.3$ | $\$ 0.5$ | $\$ 0.7$ | $\$ 0.5$ | $\$ 0.1$ | $\$ 0.1$ | $\$ 0.7$ | $\$ 0.2$ |

10 Year Average: 3.6 Funds per year, \$164M Ave Fund, \$0.7 Billion Per Year

## 2015 IPO Details 4Q 2015

## Nuv Hi Incm Dec 2018 Tgt Trm Fd (JHA) - Taxable Bond Funds -

 IPOed on November 12, 2015| IPO Price: $\$ 10.00$ | IPO Assets: $\$ 261 \mathrm{M}$ |
| :--- | :--- |
| Price as of $12 / 31 / 15: \$ 10.08$ | Disc/Prm as of $12 / 31 / 15: 4.65 \%$ |

RiverNorth Opportunities Fund (RIV) - Taxable Bond Funds IPOed on December 23, 2015

IPO Price: $\$ 20.00$
Price as of $1 / 7 / 16$ : $\$ 19.75$

IPO Assets: \$75M
Disc/Prm as of $1 / 7 / 16: 2.97 \%$

# IPOs during 1Q 2015 - 3Q 2015 Current Discount / Premium 

| Ticker | Fund Name | Type | Current Disc/Prm | Current Price | IP0 Price | Curr vs IP0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CCD | Calamos Dyn Convt \& Incm Fd | Traditional | $-12.04 \%$ | $\$ 18.05$ | $\$ 25.00$ | $72.20 \%$ |
| GSBD | Goldman Sachs BDC | BDC | $-1.96 \%$ | $\$ 19.00$ | $\$ 20.00$ | $95.00 \%$ |
| ACV | AG Divr Incm \& Convt Fd | Traditional | $-12.36 \%$ | $\$ 18.16$ | $\$ 25.00$ | $72.64 \%$ |
| EGIF | Eagge Gwth \& Incm Opp Fd | Traditional | $-14.69 \%$ | $\$ 15.16$ | $\$ 20.00$ | $75.80 \%$ |
| THW | Tekla Wld Headth Fd | Traditional | $-13.97 \%$ | $\$ 15.83$ | $\$ 20.00$ | $79.15 \%$ |
| JHY | Nuv Hi Incm 2020 Tgt Trm Fd | Traditional | $13.97 \%$ | $\$ 9.95$ | $\$ 10.00$ | $99.50 \%$ |
| FDEU | FT Dyn Euro Eq Incm Fd | Traditional | $-10.02 \%$ | $\$ 17.16$ | $\$ 20.00$ | $85.80 \%$ |

## Traditional Closed-End Fund NAV - Market Price Correlation

| Fund Grouping | Correlation <br> 4 Q 15 | Correlation <br> $3 Q$ | Correlation <br> Trend |
| :---: | :---: | :---: | :---: |
| US Equity Funds | $82.6 \%$ | $93.8 \%$ | $-11 \%$ |
| Non-US Equity Funds | $88.8 \%$ | $95.9 \%$ | $-7 \%$ |
| Specialty Equity Funds | $84.6 \%$ | $85.9 \%$ | $-1 \%$ |
| Ave Equity CEF | $85.4 \%$ | $90.1 \%$ | $-5 \%$ |
| Taxable Bond Funds | $69.3 \%$ | $77.6 \%$ | $-8 \%$ |
| National Muni Bond Funds | $58.8 \%$ | $32.6 \%$ | $26 \%$ |
| State Muni Bond Funds | $43.2 \%$ | $21.0 \%$ | $22 \%$ |
| Ave Bond CEF | $59.7 \%$ | $50.1 \%$ | $10 \%$ |
| Average CEF | $69.9 \%$ | $65.9 \%$ | $4 \%$ |
| Ave |  |  |  |

# Traditional Closed-End Fund 90 Day NAV - Market Price Correlation 

Trad CEFs Groups - 90 Day NAV/Price Correlation June 22, 2012 - December 31, 2015



## Closed-End Fund <br> Market Price volatility vs. NAV volatility (1 vear)



## CEFA's Outlook for 1Q and 2016

- US Equity Funds
- Non-US Equity Funds
- Specialty Equity (Sector) Funds
- Taxable Bond Funds

- National Municipal Bond (Tax-Free) Funds
- State Specific Municipal Bond (Tax-Free) Funds
- Debt-Focused Business Development Companies (BDCs)
- Equity-Focused Business Development Companies (BDCs)
- Sustainable CEF Portfolio Distribution Yields


# Closed-End Funds \& BDCs in a Rising Rate Environment 

(March 2004 to September 2007)

| Group/Sector | $\stackrel{\text { \# }}{\text { CEFs }}$ | Avg Total Return on Mkt Pr. | \% Funds w/ Neg TR Perf |  | $\begin{aligned} & \text { \% CEFs } \\ & \text { with } \end{aligned}$ <br> Dividend Changes |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { US Equity } \\ & \text { Funds } \end{aligned}$ | 30 | +37.7\% | 3.3\% | +100.2\%* | 63.3\% |
| Non US Equity Funds | 39 | +133.0\% | 2.6\% | +681.2\%* | 46.2\% |
| Specialty Equity Funds | 34 | +30.6\% | 11.8\% | +5.65\% | 79.4\% |
| Taxable Bond Funds | 95 | +19.3\% | 4.2\% | -2.06\% | 81.1\% |
| National Municipal Bond Funds | 89 | +17.1\% | 2.3\% | -18.91\% | 96.7\% |
| State Focused Muni Bond Funds | 93 | +12.92\% | 12.4\% | -15.70\% | 100\% |
| Debt-Focused BDC Funds | 5 | +31.94\% | 0.0\% | +4.42\% | 100\% |
| $\begin{gathered} \text { Average } \\ \text { Traditional } \\ \text { CEF } \end{gathered}$ | 361 | +28.48\% | 6.4\% | -2.50\% | 97.2\% |
| S\&P 500 TR |  | +42.33\% TR |  |  |  |
| Barclays Global Agg. Bond Index |  | +16.96\% TR |  |  |  |
| Barclays Municipal Bond Index |  | +13.26\% TR |  |  |  |

Full article on our blog: www.CEF-Blog.com

Avg. Yield change is expressed in percentage terms. If the yield went from $8 \%$ to $7 \%$ the calculation would be $-12.5 \%$, not $-1 \%$. Also the column that shows the percentages of funds with dividend changes includes funds with increases, and is meant to help show which areas of the CEF universe are likely to have a higher number of funds that change their distribution policies.

Index Data from Thompson Reuters. CEF data from CEF Universe Data and Yahoo Finance.

* Over the 43 month period, US CEFs went from yields of $6.1 \%$ yields to $8.1 \%$ and Non-US CEFs went from yields of $4.9 \%$ to $6.1 \%$. Many of the dividends came as semi-annual or annual dividends and were driven by pass through capital gains vs. income to maintain the tax-beneficial status for the fund itself.


## New Data for CEF Universe During 4Q 2015

## CEF \& BDC DATA

- Rel 3yr Z-Stat
- 3Yr Disc Low \%
- 3Yr Disc High \%
- Yr Discount Range
- 3Yr StDev Discount
- 3YR RoC\%
- 3Yr Price StDev
- 3Yr NAV StDev
- 5yr Avg Discount
- 5yr Price TR
- 5yr Price NAV
- 5yr Z-stat
- Premium Days - 5yr
- 5 Yr Disc Low \%
- 5Yr Disc High \%
- 5 Yr StDev Discount
- 5Yr Price StDev
- 5Yr NAV StDev
- 10yr Avg Discount
- 10yr Price TR
- 10yr Price NAV
- 10yr Z-stat
- Premium Days - 10yr
- 10Yr Disc Low \%
- 10Yr Disc High \%
- 10Yr StDev Discount
- 10Yr Price StDev
- 10Yr NAV StDev


## CEF DATA

- \# Bonds
- \# Equity
- 5Yr NAV StDev
- Corr (5Yr)
- 10Yr NAV StDev
- Corr (5Yr)
- NAV - Price Correlation (1 Yr)
- NAV - Price Correlation (3 Yr)
- CEFData.com


## CEF Heat Map (Nota cef Advisors website)

https://cefanalyzer.com/treemap (Example, not a recent day)


[^1]
## Closed-End Fund Mergers

(Traditional)

Closed-End Funds Merged into Other Closed-End Funds (December 2015)


Reasons to Merge:
Source: Fund Press Releases

1. Reduce expense ratio
2. Increase liquidity

Avg. - 21.1 per year
3. Reduce bid/ask spread
4. Improve cost of future leverage

# Closed-End Fund Deaths 

(Traditional)

CEF Funds Open-Ended, Liquidated or Converted to ETF


Causes: Open-ending, liquidation \& conversion

## CEF Advisors Links

- CEFA Website: www.CEFadvisors.com
- CEFA's Blog: www.CEF-Blog.com / BDC Research Site: www.BDCUniverse.net
- Published Articles
- Benzinga: http://www.benzinga.com/author/john-cole-scott
- Seeking Alpha: http://seekingalpha.com/author/john-cole-scott/articles
- WealthManagement.com: http://wealthmanagement.com/author/john-scott
- Vimeo Channel: https://vimeo.com/johncolescott/videos
- Weekly CEF Data (14 Day Trial), Daily News Alerts (10 Day Trial), www.CEFUniverse.com
- CEF Universe Data Definitions: http://www.cefadvisors.com/Download/CEFUDataDefinitions.pdf
- CEFA's Form ADV Part 2A and 2B http://www.cefadvisors.com/Download/ADV-II-Form.pdf


## For Your Information CEF Resources

CEFAnalyzer LLC: http://CEFanalyzer.com
The Closed-End Fund Association: www.Closed-EndFunds.com
CEF Connect (Nuveen Sponsored): www.CEFconnect.com
Morningtar's CEF Site:
http://www.morningstar.com/Cover/CEF-Closed-End-Funds.aspx


Investment Company Institute: http://www.ici.org/research\#fact books
CEFNetwork (Pristine Advisers): www.CEFnetwork.com
CEF Insight (Activist Info from AST Fund Solutions): www.CEFinsight.com
Capital Link's CEF Portal: http://cef.capitallink.com/
Morningstar Discussion Board:
http://socialize.morningstar.com/NewSocialize/forums/100000006.aspx
Yahoo CEF Discussion Board: https://groups.yahoo.com/neo/groups/closedendfunds2/info
The CEF Network on LinkedIN (14375 Members): www.CEF-Network.com
Seeking Alpha: http://seekingalpha.com/articles?filters=closed-end-funds

More Useful Links at: www.cefadvisors.com/investRes.html

## Current CEF Advisors Portfolio Models

Diversified Growth (1/1999)

- $80 \%$ Equity / $10 \%$ Bond / $10 \%$ BDC: Tactical and wide mandate w/ $4 \%-7 \%+$ est. yield

Growth \& Income ( $1 / 1999$ )

- $72 \%$ Equity / $16 \%$ Bond / 12\% BDC: Diversified, tactical and wide mandate w/ $6 \%+$ est. yield

International Opportunity (11/2002)

- Primarily equity oriented funds w/ little direct US exposure 3\%+ est. yield


## Hybrid Income (12/2006)

- $50 \%$ Equity /30\% Bond / 20\% BDC: Diversified, tactical and wide mandate w/9.5\%+ est. yield

Foundation/Balanced (10/2009)

- $55 \%$ Equity / $37 \%$ Bond / $8 \%$ BDC: Diversified and tactical w/ $6 \%-7.5 \%$ est. yield


## Conservative Diversified (5/2009)

- Primarily CEF-based with 37\% Equity / 24\% Bond / 5\% BDC: Diversified \& tactical. Exposure to Non traditional equity/bond ETFs \& OEFs (34\%) seeking to reduce portfolio volatility


## Special Situations (6/2013)

- A focused portfolio of 4-7 CEFs \& BDCs looking for ideas in three areas: 1. Activist Involved Funds 2. Severe Discount Arbitrage 3. CEFA's Best Fundamental Ideas


## Managed Municipal Bond (8/2014)

- Actively managed municipal bond portfolio comprising of both National and State Muni funds. Constantly monitoring for diversified, high quality blended tax free yield while seeking to protect principal


## Diversified Tax-Sensitive Income

- $25 \%-50 \%$ exposure to Municipal Bond CEFs and $20 \%-40 \%$ exposure to low correlation and tax sensitive sectors: MLP and Covered Call Funds. Seeking 7\%-7.5\% after tax income.


## Business Development Company (BDC) Funds (1/2015)

- Diversified selection of BDCs seeking consistent income \& positive growth of principal and exploiting the increased inefficiencies from a group of funds that trade 5 X the liquidity and $20 \%+$ more yield than traditional taxable CEFs. BDCs are generally liquid venture debt exposure to private US companies. www.BDCuniverse.net

Note: When the percentage allocations above do not add up to $100 \%$, the balance is cash exposure for the portfolio model. Account CEFA manages under \$100K in value can have allocation variance's due to a smaller number of funds held in the account. Model allocations are as of 12/31/2015.

## CEFA Portfolio Model Summary Performance

## CEFA Composite Performance (Net)* <br> As of September 30, 2015

| Investment Portfolio Model | QTD | YTD | 1 Year | 3 Year | 5 Year | 10 Year | Since Inception | Inception Date | Benchmarks | QTD | YTD | 1 Year | 3 Year | 5 Year | 10 Year | Since Inception | Inception Date |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Conservative Diversified | -9.41\% | -9.54\% | -9.68\% | 0.59\% | 2.80\% | N/A | 4.78\% | 5/1/2009 | S\&P 500 <br> Total Return | -6.44\% | -5.29\% | -0.62\% | 12.41\% | 13.34\% | 6.80\% | 4.64\% | 1/1/1999 |
| Foundation/Balanced | -9.83\% | -9.53\% | -9.56\% | 2.02\% | 3.86\% | N/A | 6.10\% | 9/1/2009 |  |  |  |  |  |  |  |  |  |
| Global Growith \& Income | -10.95\% | -10.98\% | -12.17\% | 0.92\% | 2.56\% | 2.14\% | 3.58\% | 1/1/1999 | Barclays Capital <br> Global Aggregate <br> Bond | 0.85\% | -2.25\% | -3.27\% | -1.59\% | 0.82\% | 3.71\% | 4.17\% | 1/1/1999 |
| Globally Diversified Growith | -8.36\% | -7.67\% | -8.82\% | 3.13\% | 4.67\% | 3.83\% | 5.26\% | 1/1/1999 | MSCI World (Ex-US) | -10.57\% | -6.69\% | -10.14\% | 4.60\% | 3.42\% | 2.92\% | 7.34\% | 11/1/2002 |
| Hybrid Income | -8.30\% | -7.97\% | -9.36\% | 3.40\% | 6.64\% | N/A | 4.14\% | 12/1/2006 | Barclays Municipal | 1.65\% | 1.77\% | 3.16\% | N/A | N/A | N/A | 3.86\% | 8/1/2014 |
| International Equity | -12.16\% | -10.66\% | -12.98\% | 0.52\% | 1.52\% | 3.24\% | 8.43\% | 11/1/2002 | Bond |  |  |  |  |  |  |  |  |
| Business <br> Development <br> Companies | -4.58\% | $-1.43 \%$ | N/A | N/A | N/A | N/A | -1.43\% | 1/1/2015 | Thomson Taxable Fixed Inc CEF TR | -2.69\% | -2.95\% | -3.78\% | -0.49\% | 3.16\% | N/A | 7.28\% | 12/1/2006 |
| Managed Municipal Bond CEFs | 3.43\% | 2.81\% | 7.27\% | N/A | N/A | N/A | 6.94\% | 8/1/2014 | Thomson All Equity CEF TR | -11.10\% | 10.44\% | -11.53\% | 1.09\% | 3.92\% | N/A | 2.42\% | 12/1/2006 |
| Special Opportunities | -2.84\% | 2.23\% | 0.70\% | N/A | N/A | N/A | 6.17\% | 6/1/2013 | $\begin{aligned} & \text { 60/40 S\&P. } \\ & \text { 500/Barclays Bond } \end{aligned}$ | -3.52\% | -4.07\% | -1.68\% | 6.81\% | 8.33\% | 5.56\% | 4.45\% | 1/1/1999 |

Growth of \$1,000,000 Invested CEFA's Globally Diversified
Growth model on January 1, 1999*

| Globally Diversified Growth | $\$ 2,350,658$ |
| :--- | :--- |
| S\&P 500 Total Return | $\$ 2,130,104$ |
| Barclays Capital Global Agg Bond Total Return | $\$ 1,976,046$ |
| $60 / 40$ S\&P 500/Barclays Bond | $\$ 2,068,481$ |

Disclosure: See full portfolio disclosures at the end of this presentation

## Principals' Biographies

## George Cole Scott

Sr. Portfolio Manager, President of Closed-End Fund Advisors

George's investment career started in 1969 after joining a regional brokerage firm after a journalism career. In 1976 he and a client bought control of a deeply discounted CEF which became Bergstrom Capital. He served on the board of the fund for 27 years. In 1987 he founded The Scott Letter: Closed-End Fund Report which was a well regarded print newsletter ending the publication when he became a shareholder of CEF Advisors in 1996. In 1991 he co-authored the only hardback book on CEFs with a finance professor. He is a graduate of The University of Washington, holds the FINRA 66 License and is a long time member of The CFA Society and CFA Virginia. He has been widely published and interviewed and has worked with closed-end funds on a consulting basis. George is one of two CEF specialists, that we know of, with more than four decades CEF expertise.

John Cole Scott, CFS<br>Chief Investment Officer of Closed-End Fund Advisors

John has worked at the firm since 2001. He sits on the firm's investment committee and holds the FINRA 66 License and the Certified Fund Specialist designation (CFS). He is a graduate of The College of William and Mary and has been quoted widely in the financial press and presented at conferences and for investment groups on more than 40 occasions. In 2008 John founded CEFA's Closed-End Fund Universe, a comprehensive weekly data service covering $180+$ data points for traditional closed-end funds and $115+$ data points on Business Development Company (BDC) CEFs. He also founded and manages The CEF Network group on LinkedIn and is editor of the firm's blog. John is a former board member of The Richmond Association for Business Economics (RABE), and serves on the Investment Committees for The New York State Society of The Cincinnati.

*DISCLOSURES: The net returns presented above for all of CEFA's composites were calculated on a time-weighted return basis. All dividends, interest and income, realized and unrealized gains and losses, brokerage and custodial fees are fully reflected. CEFA advisory fees are fully detailed in its ADV Part 2, which is available upon request by calling John Cole Scott at (804) 288-2482. The CEFA composite includes all actual fee-paying and non-fee-paying, fully discretionary accounts in this investment strategy that have been under CEFA management for at least three months.

Diversified Growth and Growth \& Income Models: These accounts are managed by both John Cole Scott and George Scott. John Cole Scott began managing accounts in the composite $06 / 31 / 2009$. The founder of CEFA, George Scott has been managing accounts since the composites inception. As of December 31, 2013, the percentage of non-fee-paying CEFA accounts in this strategy was $10 \%$ Growth and $11 \%$ Growth \& Income. The inception date of both the Globally Diversified Growth and Growth and Income composite is January 31, 1999. Hybrid Income Model: As of December 31, 2013, the percentage of non-fee-paying CEFA accounts in this strategy was $0 \%$. The inception date of the Hybrid Income composite is November 1, 2006. International Opportunity: These accounts are managed by both John Cole Scott and George Scott. John Cole Scott began managing accounts in the International composite 12/31/2010. The founder of CEFA, George Scott has been managing accounts since the composites inception. As of December 31,2013 , the percentage of non-fee-paying CEFA accounts in this strategy was $11 \%$. The inception date of the International Equity (formerly called International Equity and International REIT) composite is November 1, 2002. Foundation Balanced, Conservative Diversified and Special Opportunities: CEFA composites include all fee paying and nonfee paying clients in the model that have given CEFA full discretion and managed only by John Cole Scott. The percentage of non-fee-paying CEFA accounts these models is 0\%.

The results for individual accounts at different periods may vary. Investors should not rely on prior performance as a reliable indication of future results. These figures are unaudited and may be subject to change. The information provided should not be considered as a recommendation to buy or sell any particular security outside of a managed account. CEFA reserves the right to modify its current investment strategies and techniques based on changing market conditions or client needs. The S\&P 500 and DJ World Stock (excluding U.S.) indices were calculated using total return analysis with dividends reinvested. These indexes have not been selected to represent an appropriate benchmark to compare an client's performance, but rather is disclosed to allow for comparison of the client's performance to that of a certain well-known and widely recognized index.

$$
\begin{aligned}
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& \text { (800) } 356-3508 \text { / (804) } 288-2482 \\
& \text { www.CEFadvisors.com } \\
& \text { www.CEF-Blog.com }
\end{aligned}
$$

# Domestic General Equity Funds Average Premium / Discount 

Domestic Equity - Average CEF Discount
May 11, 2012 - December 31, 2015
UUS Equity $\longrightarrow$ Av US Equity


Source: December 31, 2015 - CEFA's Closed-End Fund Universe Report

# World Equity Funds Average Premium / Discount 

World Equity - Average CEF Discount
May 11, 2012 - December 31, 2015


# Domestic Specialty Equity Funds Average Premium / Discount 

## Domestic Special Equity - Average CEF Discount May 11, 2012 - December 31, 2015



## Taxable Bond Funds Average Premium / Discount

Taxable Bond - Average CEF Discount<br>May 11, 2012 - December 31, 2015



## Municipal Bond Funds Average Premium / Discount

All Muni Bond - Average CEF Discount<br>May 11, 2012 - December 31, 2015




## All Bond - Total Return <br> January 1, 2006 - December 31, 2015



## Taxable Bonds - Total Return January 1, 2006 - December 31, 2015




## Non US Equity - Total Return <br> January 1, 2006 - December 31, 2015

— NAV TR ——Price TR



## Convertible - Total Return January 1, 2006 - December 31, 2015



## Senior Loan - Total Return <br> January 1, 2006 - December 31, 2015



## Preferred Equity - Total Return January 1, 2006 - December 31, 2015





All Equity - Average Discount / Premium
January 1, 2006 - December 31, 2015


## All Bond - Average Discount / Premium <br> January 1, 2006 - December 31, 2015



Taxable - Average Discount / Premium
January 1, 2006 - December 31, 2015


## US Equity - Average Discount / Premium

January 1, 2006 - December 31, 2015


Non US Equity - Average Discount / Premium
January 1, 2006 - December 31, 2015


## High Yield Bond - Average Discount / Premium January 1, 2006 - December 31, 2015



## Convertible - Average Discount / Premium

January 1, 2006 - December 31, 2015


Senior Loan - Average Discount / Premium
January 1, 2006 - December 31, 2015


## Preferred - Average Discount / Premium

January 1, 2006 - December 31, 2015


## US REIT - Average Discount / Premium

January 1, 2006 - December 31, 2015


Covered Call - Average Discount / Premium
January 1, 2006 - December 31, 2015



[^0]:    - Last Q Decreases
    - 1 Year Decreases

    ■ Last Q Increases

    - 1 Year Increases

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