## QUARTERLY CLOSED-END FUND & BDC REVIEW AND OUTLOOK

1st Quarter 2015 Review & 2nd Quarter 2015 Outlook

Intermediate/Advanced CEF Skill Level

April 13, 2015

John Cole Scott, CFS Portfolio Manager, Executive Vice President Closed-End Fund Advisors, Inc.

Closed-End Fund Advisors is a Registered Investment Advisory Firm Specializing in Closed-End Fund & BDC Research, Trading and Management Founded in 1989.

CLOSED

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# What Is CEF Advisors?

- Investment Management, Research & Data
- Independent, Fee Only & Family Owned
- "Scott Letter: Closed-End Fund Report"
- Discretionary Portfolio Management (SMA), Unit Investment Trust (UIT) Portfolio Consultant
- CEF & BDC News/SEC Filings Alert System
  - "CEFA's Closed-End Fund Universe" Report (w/ BDCs)
- Consulting with Institutional Investors and CEF Fund Sponsors
- Founder: "CEF Network" on LinkedIN



www.CEFadvisors.com

Founded in 1989



# Current Closed-End Fund/BDC Options & Assets

#### 1Q 2015 Ended with 567 US Traditional Closed-End Funds 53 Business Development Company CEFs

Millions of dollars

Assets of Closed-End Funds by Type, End of Period

- 38 (-2) US Equity CEFs
- 121 Specialty Equity CEFs
  - 63 (-1) Non US Equity CEFs 222 Total Equity Traditional CEFs
- 153 (-1) Taxable Bond CEFs
  103 National Municipal Bond CEFs
  89 Single State Municipal Bond CEFs 345 Total Bond Traditional CEFs
- 44 (+2) Debt Focused BDCs
   9 Equity Focused BDCs
   53 Total BDC Closed-End Funds

	1Q 2015	4Q 2014	2Q 2014	4Q 2013	2Q 2013
Total Trad CEF Equity	123,849	124,963	130,192	118,784	110,672
U.S. Equity	22,686	23,608	23,928	22,826	20,698
Non U.S. Equity	17,117	16,758	17,936	17,884	16,799
Specialty Equity	84,046	84,598	88,327	78,074	73,176
Total Trad CEF Bond	136,998	137,108	140,157	132,840	134,101
Taxable Bond	69,603	69,968	74,656	72,761	71,420
National Municipal	48,350	48,140	46,981	43,041	45,008
Single State Municipal	19,046	19,000	18,521	17,038	17,673
Total Traditional CEF	260,848	262,072	270,349	251,624	244,773
Debt Focused BDC	27,967	28,936	24,882	N/A	N/A
Equity Focused BDC	7,307	7,377	7,001	N/A	N/A
Total BDC CEF	35,274	36,312	31,884	N/A	N/A
CEF GRAND TOTAL	296,122	298.384	302,233	N/A	N/A



Source: CEFA's CEF Universe Report 3/31/15 (cefuniverse.com)

www.CEFadvisors.com

# Traditional & BDC CEF Overview Data for Major Groups

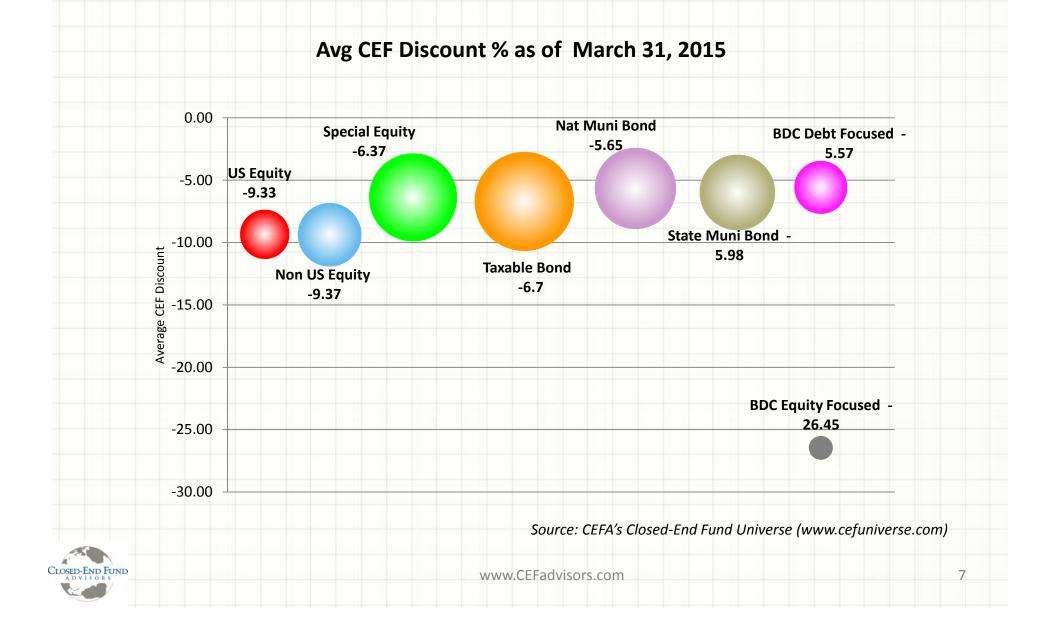
			Disc	ount	_	1.1.1	Yiel	ld		Dividend										
Fund Sector	Funds	Current	Rel	1-Yr Z-Stat		Inc	Tot	LevAdj NAV	%RoC 3m	Inc/ Dec(%)	Rel. UNII	Earn Cov%	Lev %	Std Dev	Rel SD	Exp Rt	Net Ast	Avg Daily \$	Shares Inst%	
EQUITY FUNDS	222 Funds	-7.73	-0.2	-0.12		2.9	8.0	6.7	28	-5	6.2	26	13	16.5	2.7	1.71	\$558	1,403	24,48	13.60
U.S. Equity Funds	38 Funds	-9.33	0.3	-0.14		2.4	8.2	7.1	24	6	-25.9	27	11	15.9	2.5	1.57	\$597	1,105	17,19	12.17
Non U.S. Equity Funds	63 Funds	-9.37	-0.1	-0.51		2.4	8.6	7.4	13	-7	70.5	24	7	16.7	2.6	1.72	\$272	788	29.90	25.62
Specialty Equity Funds	121 Funds	-6.37	-0.3	0.09		3.2	7.6	6.2	37	-8	-18.2	27	17	16.5	2.7	1,76	\$695	1,817	24,13	7,79
BOND FUNDS	345 Funds	-6.20	0.2	0.18		6.3	6.5	4.8	2	-2	7.8	96	29	9.3	5.2	1.59	\$397	886	15,86	9.56
Taxable Bond Funds	153 Funds	-6.70	-0.1	-0.21		7.2	7.7	5.8	5	-2	-0.4	92	25	9.8	4.7	1.71	\$455	1,247	25,32	15.80
National Muni Bond	103 Funds	-5.65	0.4	0.51		5.8	5.8	4.1	0	0	14.2	99	31	8.3	5.0	1,39	\$469	850	11.06	4.86
Single State Muni Bond	89 Funds	-5.98	0.3	0.44		5.3	5.3	3.7	0	-5	14.3	98	33	9.6	6.4	1.60	\$214	306	8.10	4.41
Traditional CEF AVERAGE	567 Funds	-6.80	0.0	0.1		5.0	7.1	5.5	12	-3	7.3	69	23	12.1	4.2	1.64	\$460	1,088	19,10	11.13
			Disc	ount		1	Yiel	ld		Dividend										
Fund Sector	Funds	Current	Rel	1-Yr Z-Stat	3-Yr Z-Stat	Inc	Tot	LevAdj NAV	%RoC 3m		% NAT Growt	Earn h Cov%	Lev %	Std Dev	Rel SD	Exp Rt	Net Ast	Avg Daily \$		Shares Activ%
Debt Focused BDC CEF	44 Funds	-5.57		-0.09	-0.24	9.8	9.8	6.6	0		-1.4	113	41	20.3		10.30	\$682	3,747		11.27
Equity Focused BDC CEF	9 Funds	-26.45		-0.03	-0.04	1.5	9.5	5.9	0		-2.9	96	10	25.8		7.18	\$812	3,144		18.70
BDC CEF AVERAGE	53 Funds	-9.19		-0.1	-0.2	9.1	9.8	6.5	0		-1.6	111	36	21.3		9.75	\$705	3,642		12.53
OVERALL CEF AVERAGE	620 Funds	-7.00		0,1		5.3	7.3	5.6	11			73	24	12.8		2.31	\$480	1,303		11.25



# **CEF Universe Update**

Fund Crouning	Discount /	Premium	1Q N	AV TR	1Q Pr	ice TR
Fund Grouping	Discount	Premium	Positive	Negative	Positive	Negative
Equity Traditional CEFs	196	26	154	67	149	72
	(88%)	(12%)	(69%)	(30%)	(67%)	(32%)
Taxable Bond	137	16	136	15	127	26
Traditional CEFs	(90%)	(10%)	(89%)	(10%)	(83%)	(17%)
Municipal Bond	165	27	191	1	184	8
Traditional CEFs	(86%)	(14%)	(99%)	(1%)	(96%)	(4%)
BDCs	39	13	41	0	39	13
	(75%)	(25%)	(79%)	(0%)	(75%)	(25%)
ALL CEFs	537	82	406	83	499	119
	(87%)	(13%)	(85%)	(13%)	(81%)	(19%)
	31, 2015	www.CEF	<i>So</i> advisors.com	urce: CEFA's Closed	d-End Fund Unive	rse Report 6

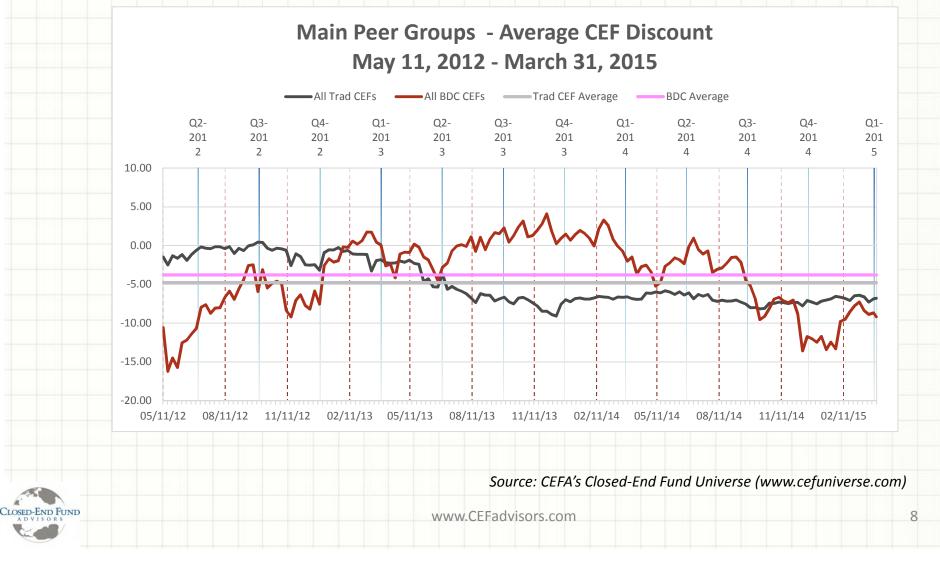
# **Current Closed-End Discounts**



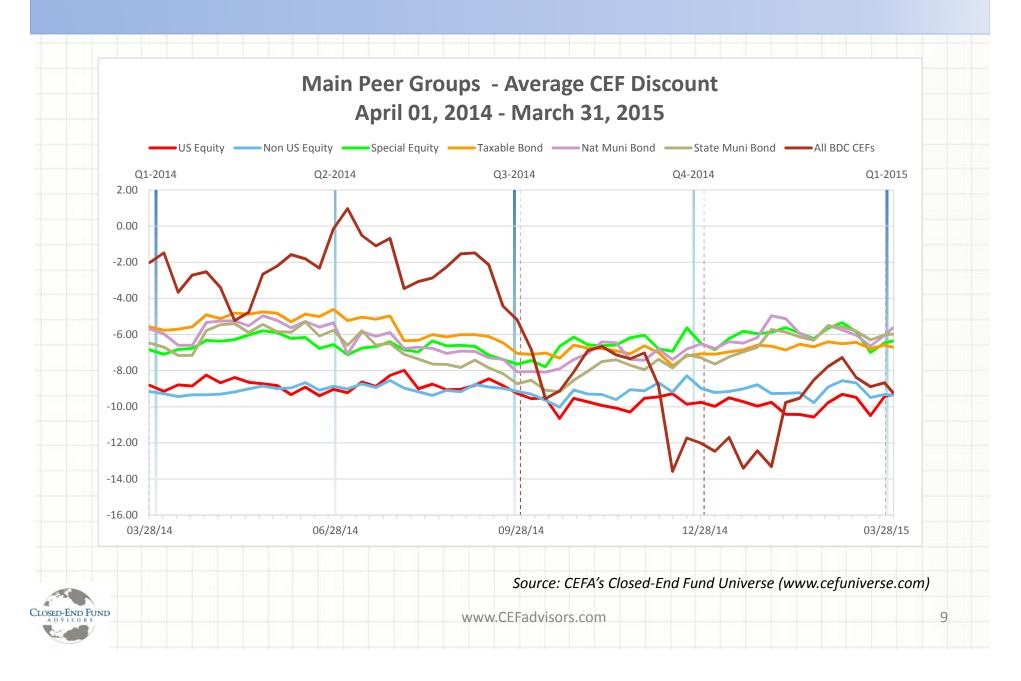
# **Closed-End Discount Trends**

**Traditional & BDC** 

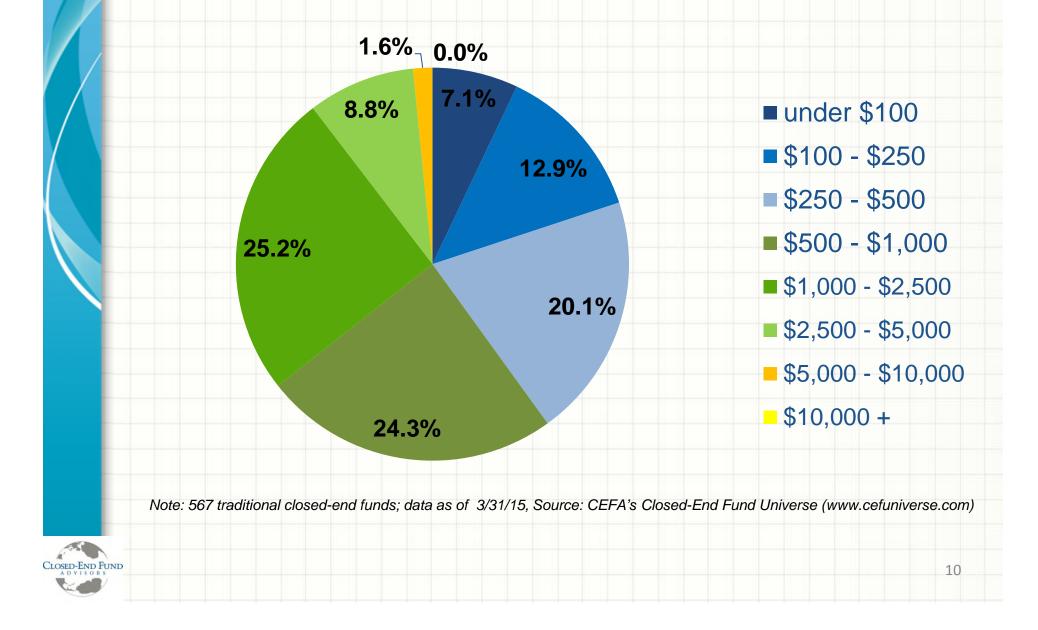
1Q 2015 Ended with an average CEF Discount of -7.00%



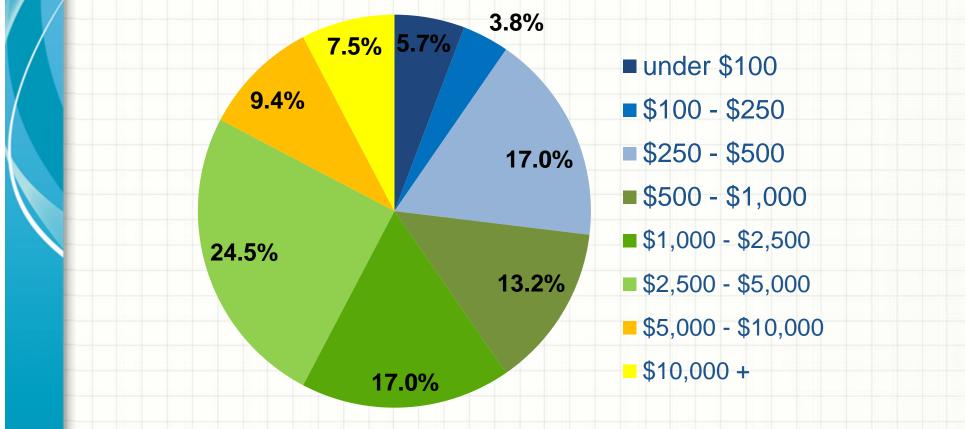
# **Closed-End Discount Trends**



## Traditional Closed-End Funds: By Average Daily Liquidity (thousands)



#### BDCs: By Average Daily Liquidity (thousands)



Note: 53 business development company CEF; data as of 3/31/15, Source: CEFA's Closed-End Fund Universe (www.cefuniverse.com)

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## **CEF Volume Trends – 1Q 2015**

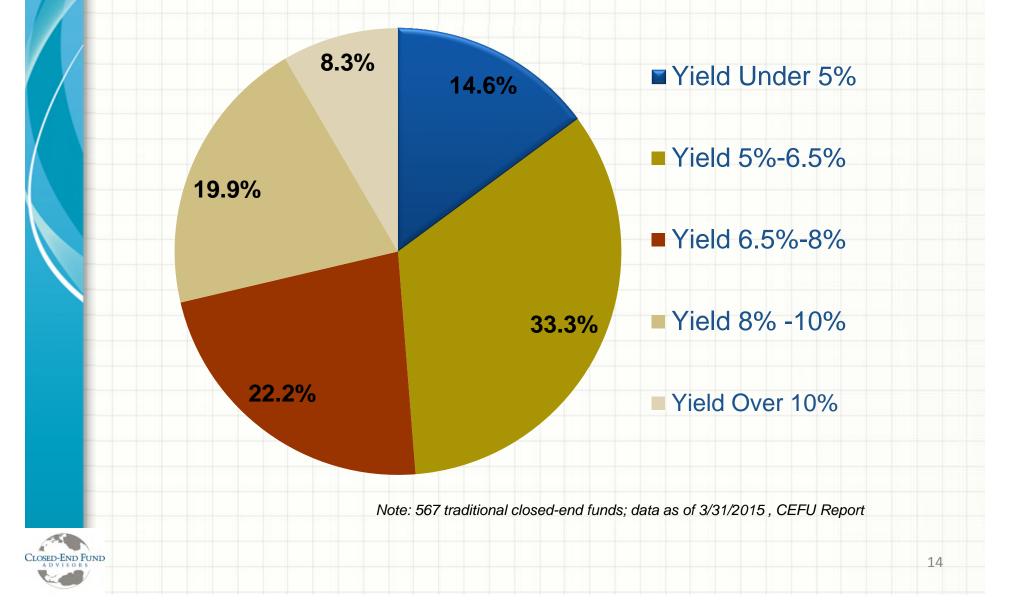
Fund Grouping	Avg Vol 1Q 2015	Avg Vol 4Q 2014	Volume Trend	
US Equity Funds	86,681	97,411	-11%	
Non-US Equity Funds	67,069	89,662	-25%	
Specialty Equity Funds	152,940	171,918	-11%	
Ave Traditional Equity CEF	111,779	135,151	-17%	
Taxable Bond Funds	127,236	154,061	-17%	
National Muni Bond Funds	77,186	68,460	13%	
State Muni Bond Funds	27,345	26,852	2%	
Ave Traditional Bond CEF	86,524	95,719	-10%	
Average Traditional CEF	96,412	111,213	-13%	
Debt Focused BDC Funds	352,738	443,318	-20%	
Equity Focused BDC Funds	243,568	346,694	-30%	
Average BDC	333,843	426,267	-22%	
Average For ALL CEFs	116,358	137,297	-15%	
Data as of March 31, 2015	So www.CEFadvisors.com	ource: CEFA's Closed-End I	Fund Universe Report 12	

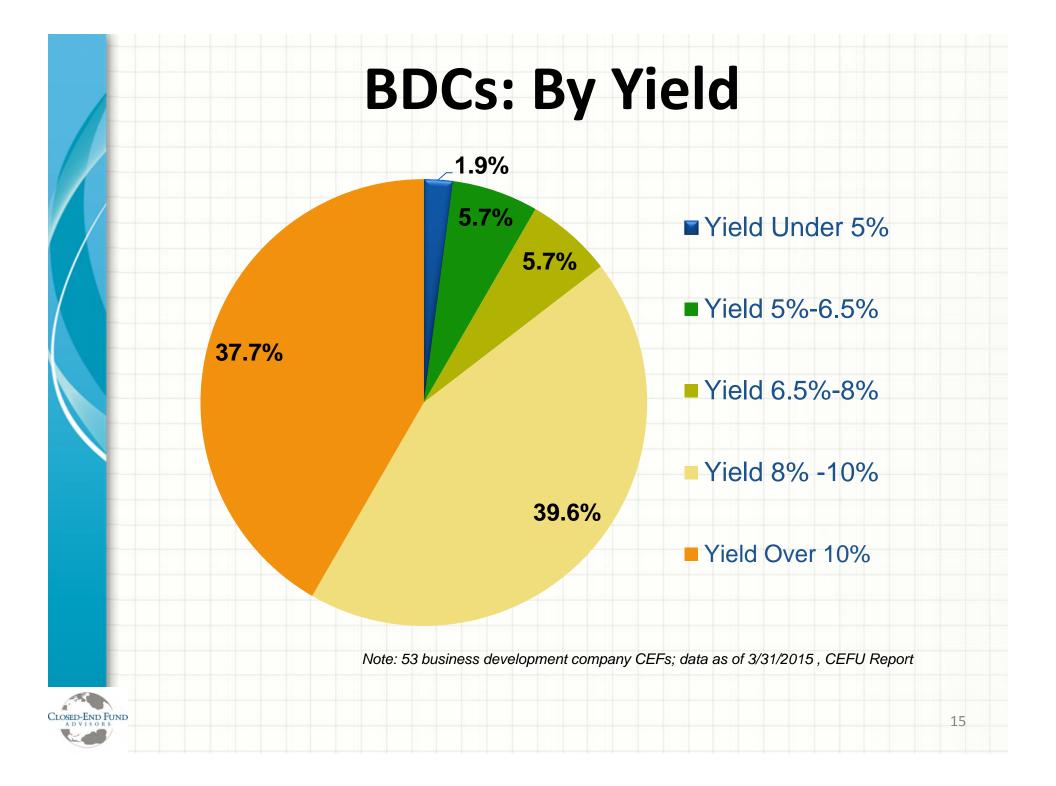
### **CEF Quiet Liquidity: More Depth in Trading**

GRAB

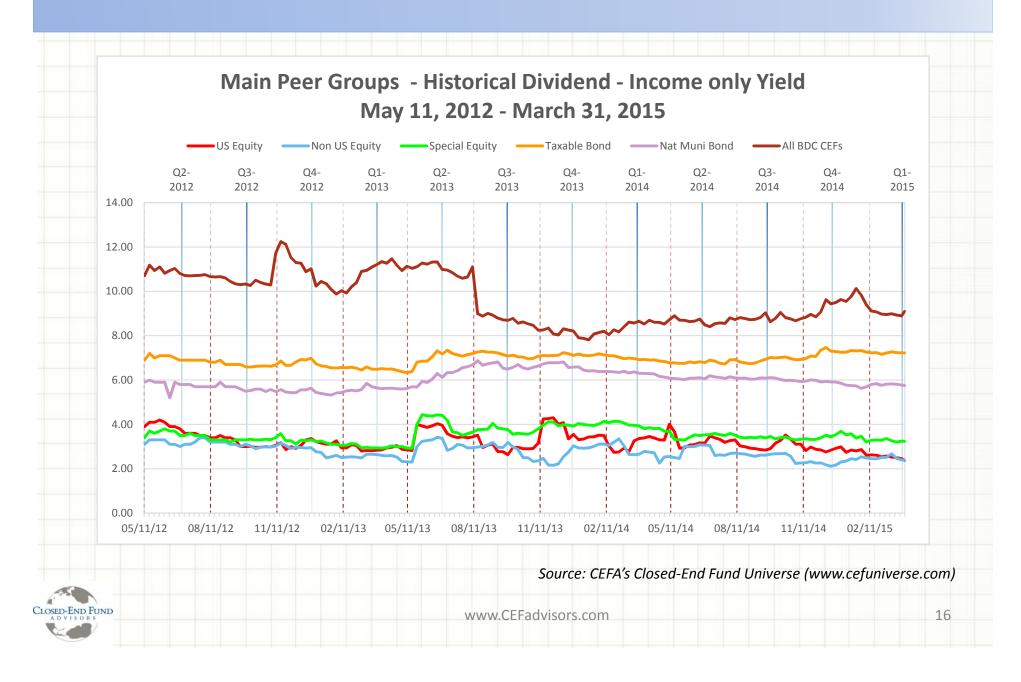
From To	04/15/14 04/15/14	Contract of Contra	4:00:00 5:18:40	Min Size Price Range		High 22	Cond .97 Low 22.85
_	Time B	MMKR	E	Bid/Trd/Ask	E	Size*	AMMKR Cond
	15:18:40		D	22.93		.39	T,OL
	15:18:40		D	22.93		1	Т
	15:18:40		D	22.93		1	т
	15:18:40		D.	22.93		1	т
	15:18:40		D	22.93		6.61	т
	15:18:39		т	22.92		.39	OL
	15:18:39		P	22.92/ 22.93	N	1×2	
	15:18:39		N	22.92		1	
	15:18:39		К	<b>22.91/</b> 22.93	N	19×2	
	15:18:39		К	22.92		1	
	15:18:39		ĸ	22.92		6.61	
	15:18:39		P	22.92		1	
	15:18:39		N	22.92/ 22.93	N	1x2	
	15:18:30		D	22.9289		1	т
	15:18:30		D	22.929		1	Т
	15:18:16		D	22.93		1300	Т
	15:17:19		D	22.9288		3	Т
	15:17:19		К	22.92/ 22.93	N	7x2	
	15:16:51		К	22,92/ 22.93	N	7×1	
	15:14:24		D	22.93		1.50	T
Austral: Japan 81		s	azil 55 ingapor		1 212 318 2000 SN 851197 H	any 49 69 9204 121 Copyright 20 192–4402–0 10–Jun–	Zoom – – – – + 1008 0 Hong Kong 852 2977 600 14 Bloomberg Finance L.P 14 13:43:00 EDT GMT-4:0 ital – www.wallachbeth.com

# Traditional Closed-End Funds: By Yield



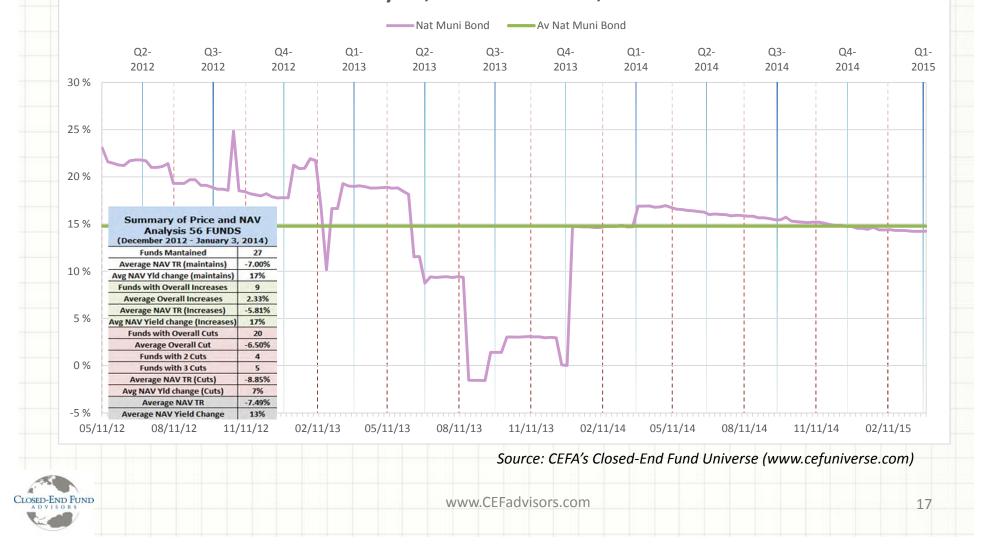


# **Income Only Yield For Closed-End Funds**

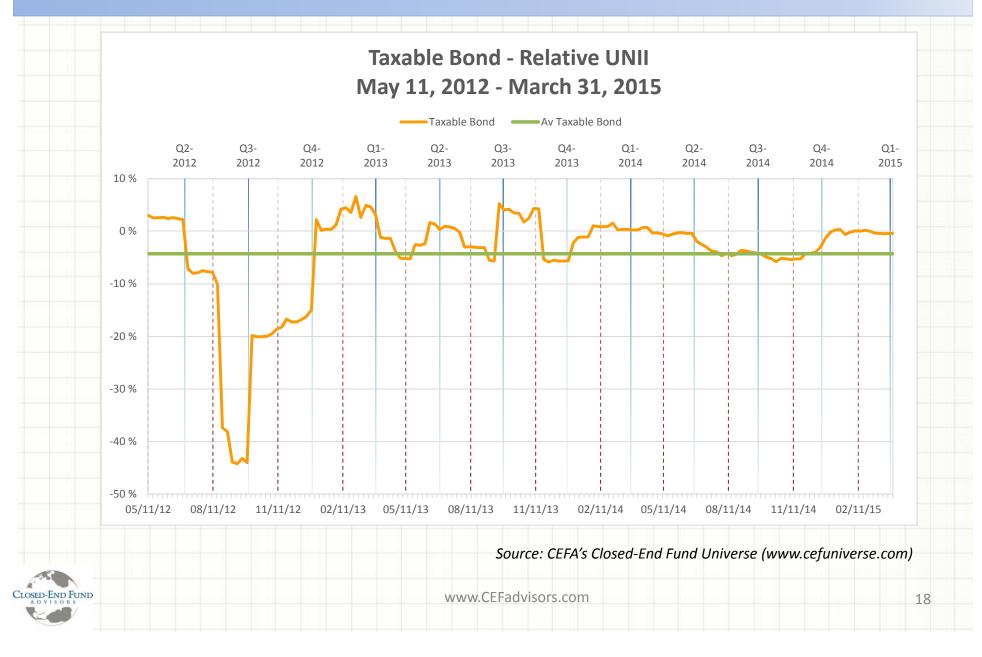


#### **Relative UNII for Traditional CEF Municipal Bond Funds**

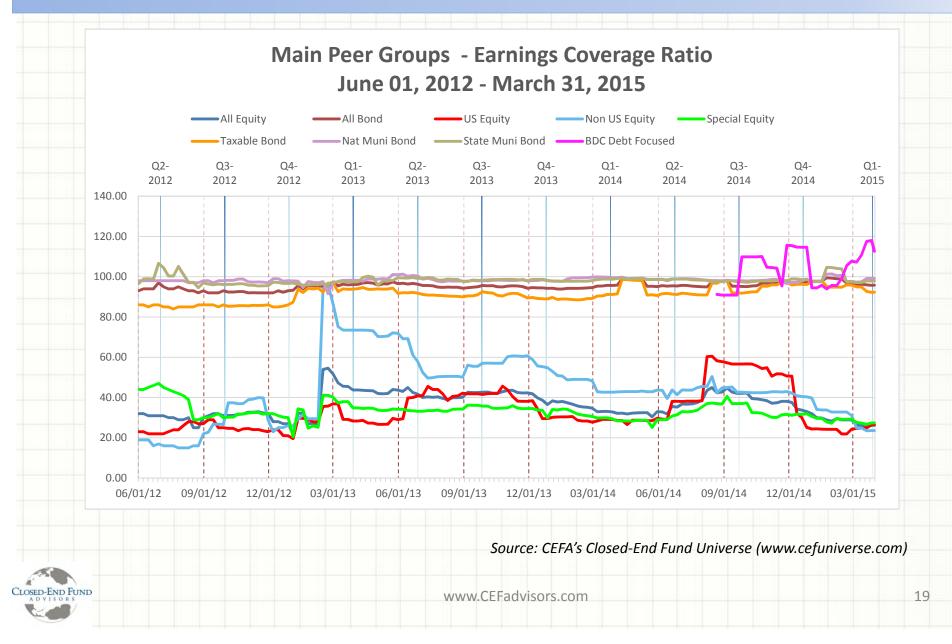
Nat Muni Bond - Relative UNII May 11, 2012 - March 31, 2015



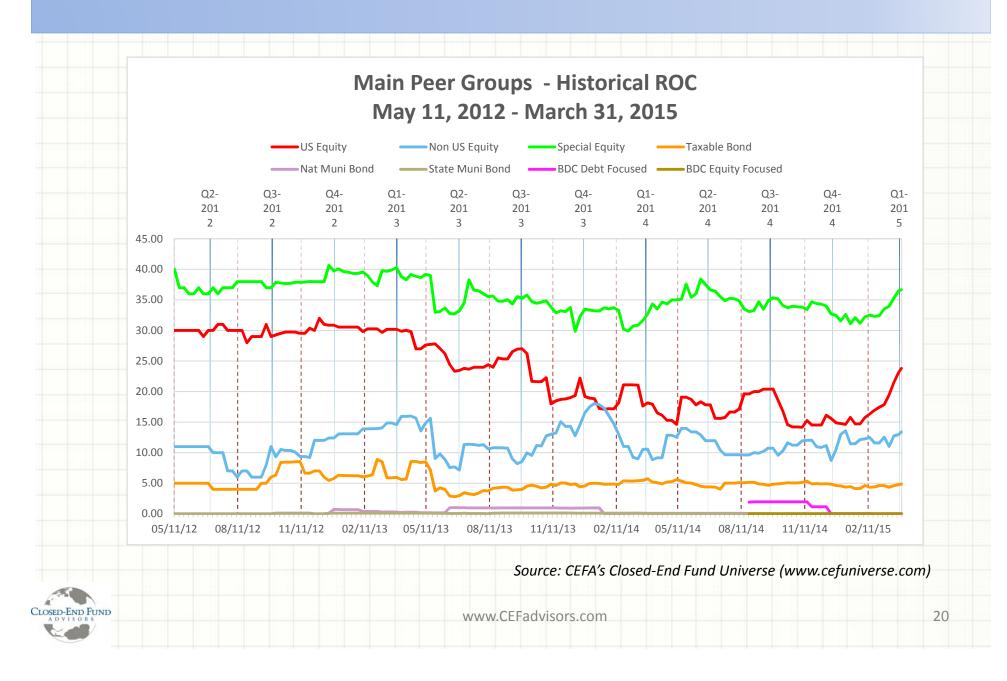
#### Relative UNII for Traditional CEF Taxable Bond Funds



#### Earnings Coverage Ratio For Closed-End Funds



# Return of Capital (90 Day) For CEFs



# **Destructive Return of Capital (DRoC)**

(Traditional)

Fund Grouping	# Funds with Destructive RoC	% Funds with Destructive RoC	Average Destructive RoC %
US Equity Funds	12	32%	36%
Non-US Equity Funds	17	27%	35%
Specialty Equity Funds	39	32%	55%
Equity CEF	68	31%	47%
Taxable Bond Funds	45	29%	11%
National Muni Bond Funds	0	0%	N/A
State Muni Bond Funds	0	0%	N/A
Bond CEF	45	13%	11%
Average CEF	113	20%	33%
*Whitepaper		Source: CEFA's Closed-End (www.cefuniverse.com)	Fund Universe 3/31/2015
ND FUND	www.CEFadvisors.	.com	21

## **Top 10 Funds with Highest Destructive RoC %**

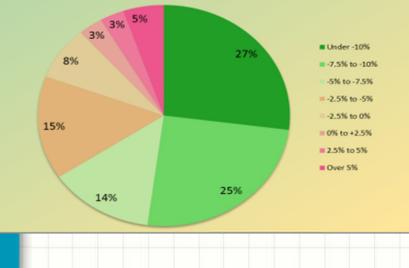
(Traditional)

Rank	Ticker	Name	Classification	Destructiv RoC %			
1	GGN	GAMCO Glbl Gd NtrRes Incm	Specialty Equity Funds	100%			
2	СВА	CB Amrc Nrg MLP Fd	Specialty Equity Funds	100%			
3	NTG	Tortoise MLP Fd	Specialty Equity Funds 100%				
4	JMLP	Nuv All Cap Nrg MLP Opp Fd	<b>Specialty Equity Funds</b>	100%			
5	JMF	Nuv Nrg MLP Total Rtn Fd	Specialty Equity Funds	100%			
6	GNT	GAMCO NtrRes Gd & Incm	Specialty Equity Funds	98%			
7	SRF	Cushing Royalty & Incm Fd	Specialty Equity Funds	98%			
8	CTR	<b>CB Nrg MLP Tot Rtn Fd</b>	<b>Specialty Equity Funds</b>	95%			
9	FMO	F/C MLP Opp Fd	<b>Specialty Equity Funds</b>	95%			
10	ЕМО	CB Nrg MLP Opp Fd	Specialty Equity Funds	93%			
D-END FUND		www.CEFadvisors	Source: CEFA's Closed-End Fund Univ (www.cefuniverse.com) .com	<i>verse 3/31/15</i> 22			

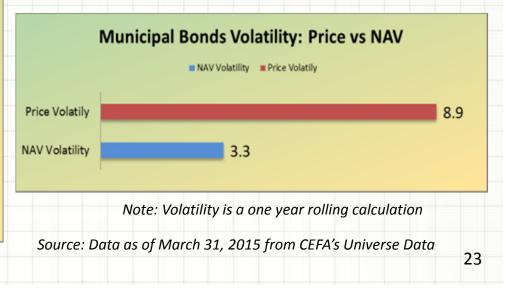
## **Municipal Bond Closed-End Fund Universe**

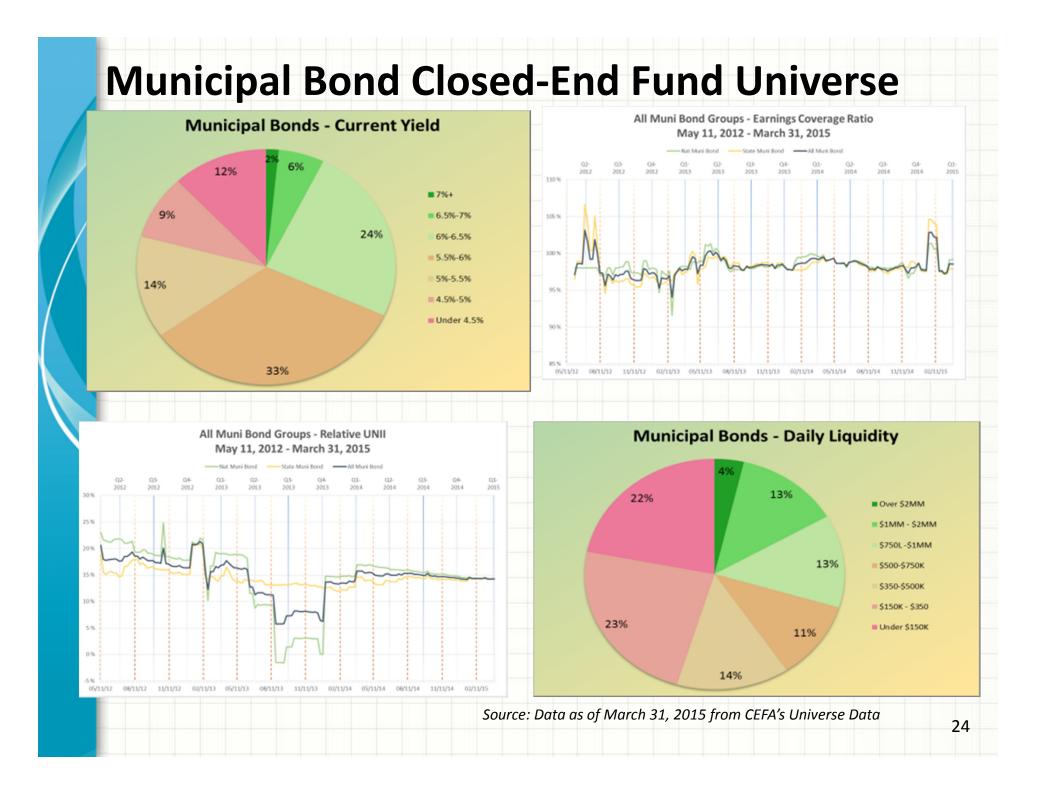
		National	Single State	Total
		Muni Funds	Muni Funds	
	Number of Funds	103	89	192
	Net Assets (Total)	\$48,388	\$19,068	\$67,456
ľ	Net Assets	\$470	\$214	\$351
	Earnings Coverage Ratio %	99.1	98.1	98.6
	Premium / Discount %	-6.13	-6.27	-6.19
/	Total Mkt Yield %	5.78	5.32	5.57
/	Leverage Adj NAV Yield %	4.13	3.74	3.95
	NAV Volatility	3.36	3.16	3.26
	Leverage %	31.4	33.0	32.2
	Leverage Cost %	0.41	0.44	0.43
	Duration	8.64	8.36	8.51
	Insured %	20.8	24.9	22.7
	Investment Grade %	88	92	90
	Credit Quality	А	А	А

#### Municipal Bonds - Discount / Premium

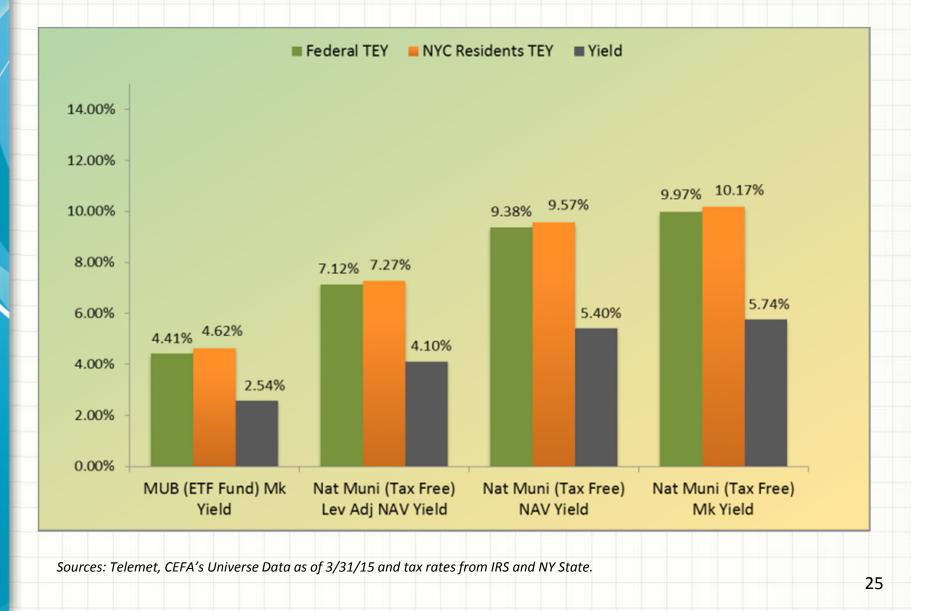


All Muni Bond Groups - Average CEF Discount May 11, 2012 - March 31, 2015 -Nat Muni Bond State Muri Bond -All Muni Bond Av Muni CEFs 02-03. 04 01-03. 04 01 04-Q1-2012 2012 2012 2013 2013 2013 2013 2014 2014 2014 2014 2015 6% 4% 2.% 0.% -2% -4.9 -6% -8.2 -10 % 12 % 05/11/12 08/11/12 11/11/12 02/11/13 05/11/13 08/11/13 11/11/13 02/11/14 05/11/14 08/11/14 11/11/14 02/11/15





#### Tax Equivalent Yield Comparison Married Couple with W-2 Income of \$1MM+



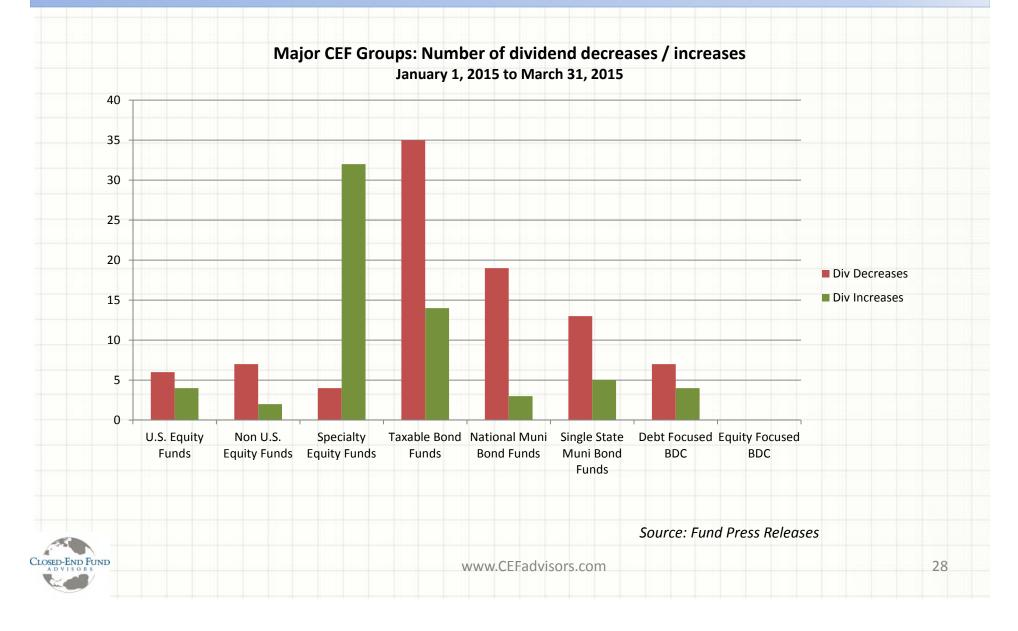
## CEF Press Release SEC Filings Summary (2217 CEF PRs in 1Q15)

Announcement Type	1Q 2015	2014	1Q 2014	Avg per Q since 2013
Rights Issue / Offering	3	32	8	7
Secondary Offering (Trad CEF)	1	16	4	3
Secondary Offering (BDCs)	15	43	-	-
Tender Offer	6	63	14	15
Distribution Policy Change(Trad CEF)	11	23	1	5
Distribution Policy Change (BDCs)	0	1	-	-
13 Filings (Trad CEF)	663	-	-	-
Investment Manager / Advisor Change	0	20	0	6
Portfolio Manager Change	14	89	25	13
Leverage Amount / Type Change	25	119	28	29
End Fund	www.CEFadvisors.cor		nd Press Releases /	SEC Filings.

# Closed-End Fund Dividend Increases vs. Decreases

Dividend Announcement	1Q 2015 Number of Announcements	1Q 2015 Average Change	2014 Number of Announcements	2014 Average Change
Dividend Maintains	1233 (89%)	N/A	4963 (90%)	N/A
Dividend Increases	64 (5%)	+5.76%	235 (4%)	+6.89%
Dividend Decreases	91 (6%)	-9.52%	300 (6%)	-10.01%
Under 5% Increase	42 (66%)	+2.22%	155 (66%)	+2.05%
Over 5% Increase	22 (34%)	+12.51%	80 (34%)	+16.26%
Under 5% Decrease	43(47%)	-2.75%	147 (49%)	-2.45%
Over 5% Decrease	48 (53%)	-15.58%	153 (51%)	-17.27%
			Source: Fund Press Rele	eases
END FUND		www.CEFadvisors.co	m	27

# 1Q 2015 Closed-End Fund Dividend Increases vs. Decreases



# 1Q15, 2014 and 4Q14 Closed-End Fund NAV / Market Price Performance

Fund Grouping	1Q 2015 NAV	1Q 2015 Mkt Pr	2014 NAV	2014 Mkt Pr	4Q 2014 NAV	4Q 2014 Mkt Pr
US Equity Funds	1.2%	1.8%	8.1%	8.7%	3.5%	3.7%
Non-US Equity Funds	2.6%	2.7%	1.6%	2.2%	-1.2%	-1.2%
Specialty Equity Funds	0.1%	0.7%	9.4%	10.7%	-1.4%	-1.2%
Avg Traditional Equity CEF	1.0%	1.4%	6.9%	7.9%	-0.4%	-0.3%
Taxable Bond Funds	2.0%	2.4%	3.7%	2.8%	-1.2%	-1.5%
National Muni Bond Funds	1.5%	2.8%	18.5%	18.4%	2.5%	3.8%
State Muni Bond Funds	1.2%	3.2%	16.8%	17.3%	2.1%	3.1%
Avg Traditional Bond CEF	1.6%	2.7%	11.5%	11.2%	0.7%	1.3%
Average Traditional CEF	1.4%	2.2%	9.7%	9.9%	0.3%	0.6%
Debt Focused BDC	2.2%	4.9%	8.6%	-5.9%	2.5%	-4.8%
Equity Focused BDC	0.0%	0.5%	2.3%	-1.1%	3.0%	3.4%
Average BDC	1.8%	4.1%	7.4%	-5.0%	2.6%	-3.3%
Data as of March 31,	2015	www.CEFa	<i>Sou</i> advisors.com	erce: CEFA's Closed	d-End Fund Unive	erse Report 29

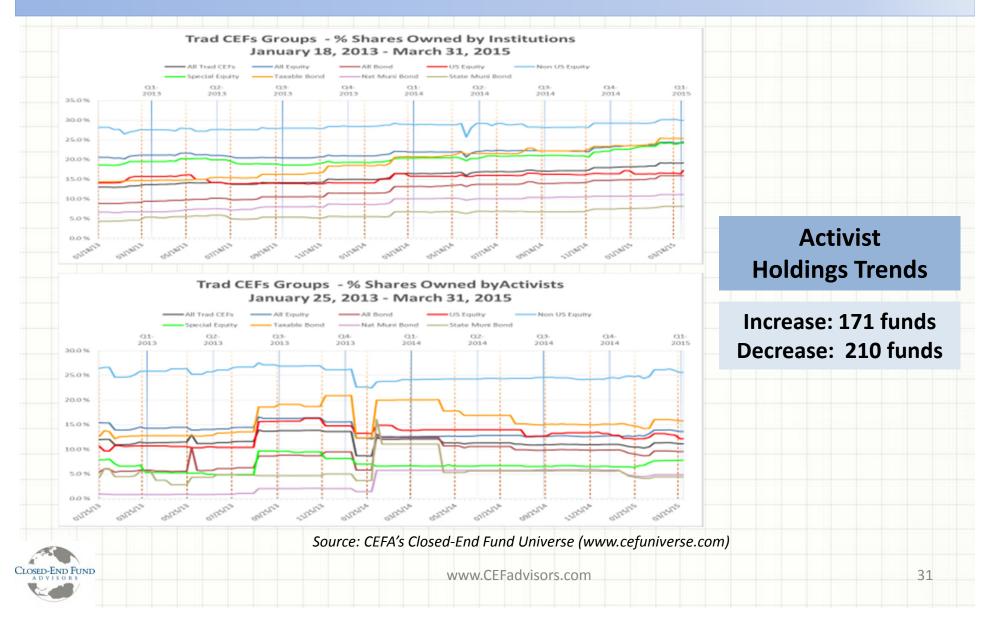
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### Closed-End Fund Activist Update 1Q 2015

Month Filed	Filing	Closed-End Fund	Investor	Notes
March	13G/A	Macquarie Glbl Infra Tot Rtn (MGU)	Bulldog	Inc (10.27%)
March	13D	FT Mortg Incm Fd(FMY)	Sit Inv	Dec (28.74%)
March	Tender	Divr Real Asset Incm Fd(DRA)	Public	Up to 10% (99% of NAV)
Feb	13G/A	BR Flt Rt Incm Stgc Fd(FRA)	First Trust	Dec(12.79%)
Feb	13D/A	Deutsche Hi Incm Opp Fd(DHG)	Bulldog	Inc (8.47%)
Jan	13D/A	Nuv Div Adv Muni Fd 3(NZF)	Karpus	Dec (8.57%)
Jan	13G/A	Mexico Eq & Incm Fd(MXE)	City of London	Inc (25.5%)
CLOSED-END FUND		Source: SEC Filings, Press Releases www.CEFadv	visors.com	30

# **CEF Institutional & Activist Holdings**

#### (Traditional CEFs 1Q 15)



# Traditional Closed-End Fund Historical IPOs (10, 15)

	YTD 2015	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005
Number of IPOs	1	9	25	23	19	17	13	2	40	21	47
Average Assets In \$ millions	\$555	\$469	\$580	\$517	\$316	\$451	\$200	\$131	\$690	\$506	\$452
Total New CEF IPO Assets in \$ Billions	\$0.6B	\$4.2B	\$14.5	\$11.9	\$6.0	\$7.7	\$2.6	\$0.3	\$27.6	\$10.6	\$21.2

**10 Year Average:** 22 Funds per year, \$431M Ave Fund, \$11 Billion Per Year

CLOSED-END FUND

www.CEFadvisors.com

Source: SEC Filings, Press Releases

# **BDC Historical IPOs** (1Q 15)

	YTD 2015	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005
Number of IPOs	1	6	4	5	7	5	1	1	5	1	2
Average Assets In \$ millions	\$120	\$575	\$78	\$96	\$101	\$98	\$87	\$141	\$138	\$203	\$147
Total New CEF IPO Assets in \$ Billions	\$0.1	\$3.5	\$0.3	\$0.5	\$0.7	\$0.5	\$0.1	\$0.1	\$0.7	\$0.2	\$0.3

	10 Year Average:	3.7 Funds per year,	\$166M Ave Fund, \$0.7	7 Billion Per Year
			Source: SEC F	ilings, Press Releases
LOSED-END FUND		www.CE	Fadvisors.com	33

# 2015 IPO Details

#### 1Q 2015

#### Calamos Dynamic Conv & Income (CCD) - Traditional CEF -

IPOed on March 26, 2015

IPO Price: \$25.00

Price as of 3/31/15: \$25.01

IPO Assets: \$555M

Disc/Prm as of 3/31/15 : 5.00%

#### Goldman Sachs BDC (GSBD) - BDC CEF -

IPOed on March 18, 2015

 IPO Price: \$20.00
 IPO Assets: \$120M

 Price as of 3/31/15: \$20.66
 Disc/Prm as of 3/31/15: 6.00%



Source:	Fund Press Releases
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# IPOs during 2Q 2014 – 4Q 2014 Current Discount / Premium

IPO Date	Ticker	Fund Name	Туре	<b>Current Disc/Prm</b>	<b>Current Price</b>	IPO Price	Curr vs IPO
	GGZ	Gabelli Glbl Sml & Mid Cap Val	Traditional	-13.14%	\$10.58	\$12.00	88.17%
	DSE	D&P Sel Nrg MLP Fd	Traditional	-0.70%	\$14.13	\$20.00	70.65%
2Q 2014	FSIC	FS Investment Corp	BDC	3.15%	\$10.14	\$10.00	101.40%
A	ABDC	Alcentra Capital Corp	BDC	-10.56%	\$13.30	\$15.00	88.67%
	TPVG	TP Vntr Gwth BDC Corp	BDC	-3.42%	\$14.11	\$15.00	94.07%
20.2014	THQ	Tekla Health Opp Fd	Traditional	-6.62%	\$20.58	\$20.00	102.90%
3Q 2014	GER	GS MLP & Nrg Renaissance Fd	Traditional	3.13%	\$13.85	\$20.00	69.25%
	ECC	Eagle Point Cr Co	Traditional	9.66%	\$21.00	\$20.00	105.00%
4Q 2014	BST	BR Sci & Tech Tr	Traditional	-9.49%	\$17.83	\$20.00	89.15%
	HIE	Miller/Howard Hi Incm Eq Fd	Traditional	0.88%	\$18.39	\$20.00	91.95%



CLOSED-END FUND

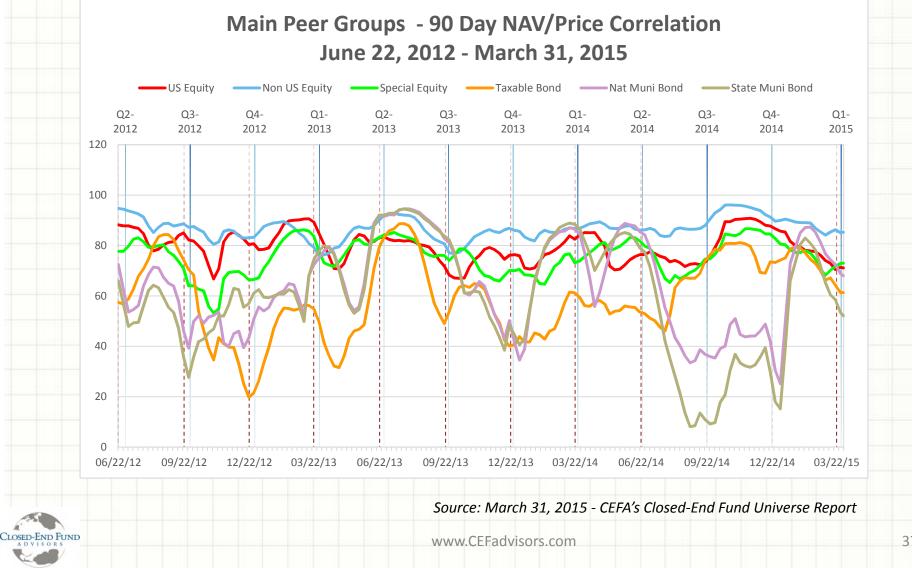
Source: CEFA's Closed-End Fund Universe Report

www.CEFadvisors.com

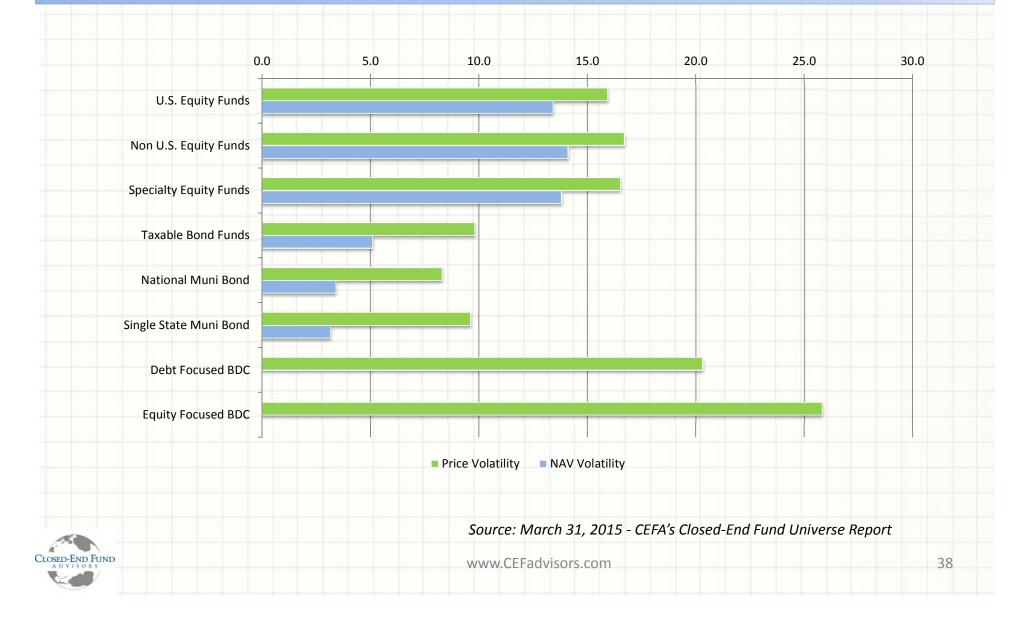
# Traditional Closed-End Fund NAV – Market Price Correlation

Fund Grouping	Correlation 1Q 15	Correlation 4Q 14	Correlation Trend	
US Equity Funds	71.1%	85.9%	-15%	
Non-US Equity Funds	85.3%	89.9%	-5%	
Specialty Equity Funds	73.0%	80.9%	-8%	
Ave Equity CEF	76.2%	84.3%	-8%	
Taxable Bond Funds	61.3%	74.2%	-13%	
National Muni Bond Funds	68.0%	24.8%	43%	
State Muni Bond Funds	52.1%	14.3%	38%	
Ave Bond CEF	60.9%	43.9%	17%	
Average CEF	66.9%	59.8%	7%	
Data as of March 31, 2015	<i>Sou</i> www.CEFadvisors.com	rce: CEFA's Closed-End Fเ	ind Universe Report	

## **Traditional Closed-End Fund** 90 Day NAV – Market Price Correlation



# Closed-End Fund Market Price volatility vs. NAV volatility (1 Year)



# **CEFA's Outlook for 2Q and 2015**

- US Equity Funds
- Non-US Equity Funds
- Specialty Equity (Sector) Funds
- Taxable Bond Funds



- National Municipal Bond (Tax-Free) Funds
- State Specific Municipal Bond (Tax-Free) Funds
- Debt-Focused Business Development Companies (BDCs)
  - Equity-Focused Business Development Companies (BDCs)



### Closed-End Funds & BDCs in a Rising Rate Environment

(March 2004 to September 2007)

Group/Sector	# CEFs	Avg Total Return on Mkt Pr.	% Funds w/ Neg TR Perf	Avg Yield Change %	% CEFs with Dividend Changes						
US Equity Funds	30	+37.7%	3.3%	+100.2%*	63.3%						
Non US Equity Funds	39	+133.0%	2.6%	+681.2%*	46.2%						
Specialty Equity Funds	34	+30.6%	11.8%	+5.65%	79.4%						
Taxable Bond Funds	95	+19.3%	4.2%	-2.06%	81.1%						
National Municipal Bond Funds	89	+17.1%	2.3%	-18.91%	96.7%						
State Focused Muni Bond Funds	93	+12.92%	12.4%	-15.70%	100%						
Debt-Focused BDC Funds	5	+31.94%	0.0%	+4.42%	100%						
Average Traditional 36 CEF		+28.48%	6.4%	-2.50%	97.2%						
S&P 500 1		+42.33% TR									
Barclays Globa Bond Ind		+16.96% TR									
Barclays Mun Bond Ind		+13.26% TR									

Full article on our blog: www.CEF-Blog.com

Avg. Yield change is expressed in percentage terms. If the yield went from 8% to 7% the calculation would be -12.5%, not -1%. Also the column that shows the percentages of funds with dividend changes includes funds with increases, and is meant to help show which areas of the CEF universe are likely to have a higher number of funds that change their distribution policies.

Index Data from Thompson Reuters. CEF data from CEF Universe Data and Yahoo Finance.

\* Over the 43 month period, US CEFs went from yields of 6.1% yields to 8.1% and Non-US CEFs went from yields of 4.9% to 6.1%. Many of the dividends came as semi-annual or annual dividends and were driven by pass through capital gains vs. income to maintain the tax-beneficial status for the fund itself.

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# What You Asked Us to Cover

#### In Webinar Registration

- BDC Discounts, non traded BDCs effects on the public BDC market, BDC Investment Trends (4) / Energy effect on BDCs / BDC Rankings
- Discounts (2) and trends & issues / Trends amongst CEF Groups / Cheapest CEFs vs. Historical Discounts / Most stable fund / UNII – What is it?
- Growth Trends in CEFs / BDCs / BDCs outside the US?
- Dividend Changes (3) / Dividend outlook for PHK / Yield Trends / RoC (2)
- Should CEF bond funds be avoided if rates rise? (4) / Maintain distributions (avoid , RoC )
- BDCs (4) and REITs, BDCs in rising rates, MLPs (4) and Muni CEFs (5)
- Leveraged Loan (CEF/BDC) / Equity Income, Emerging Mkts, Debt / Leverage in a down market ... how do funds handle price declines
- CEF vs. Junk Bond Funds / US/Global CEF Trends
- UIT Ownership of CEFs / Activist Update / Open-end conversions
- New CEFs during the quarter and expected offerings / IPO Outlook (2)
- How do CEFs fit into or compliment and portfolio of stocks ands bonds
- Compelling CEF opportunities / Best Ideas/sectors for 2015 or Outlook (5) / Most Appreciation Potential (2) / Quarterly performance

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- CEF Discussions M\* and LinkedIn / CEF Trading Ideas / M\* CEF Rankings
- Active Management ETFs vs. CEFs / Non listed CEFs / Shorting CEFs
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## New Data for CEF Universe During 1Q 2015

### **BDC Data:**

- Internally/Externally Managed
- Industry Breakdown (24 columns)
- 52-Week Discount Range %
- 1-Year Relative Discount
- 3-Year Relative Discount

### **CEF** Data:

- 6-mo Z-Stat
- 6-mo Rel Z-Stat
- 90-day Avg Daily (\$M)
- Municipal CEFU XLS Tab
- Director/Trustee Compensation

- Coming up on our 3-year data collection anniversary
- Spent the quarter building a better CEF collection system
- Plans for 2015 in our Universe data project



# **CEF Heat Map**

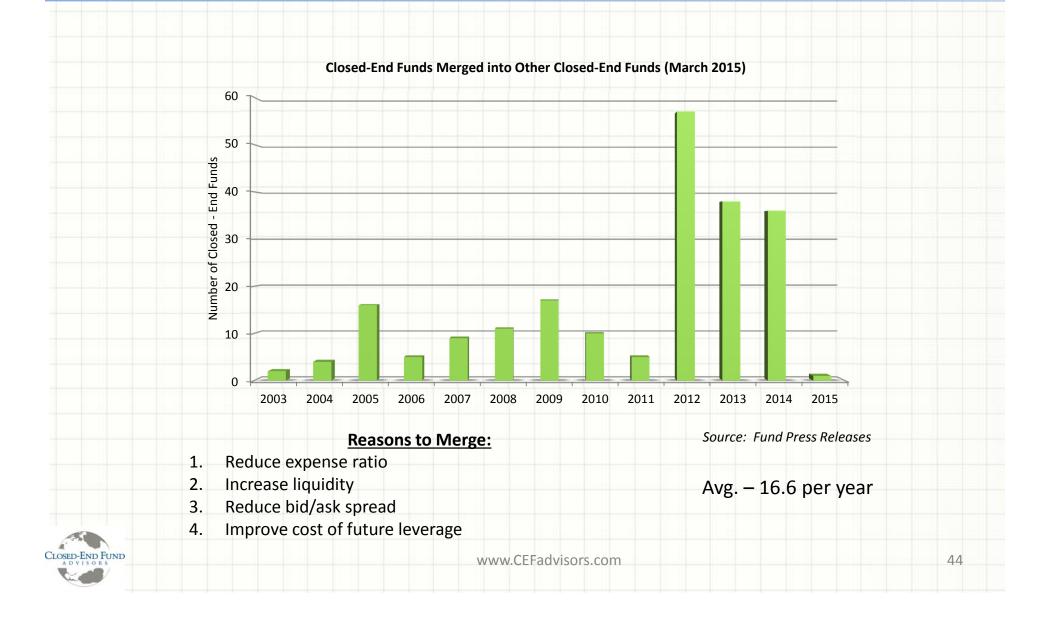
https://cefanalyzer.com/treemap (Example, not a recent day)

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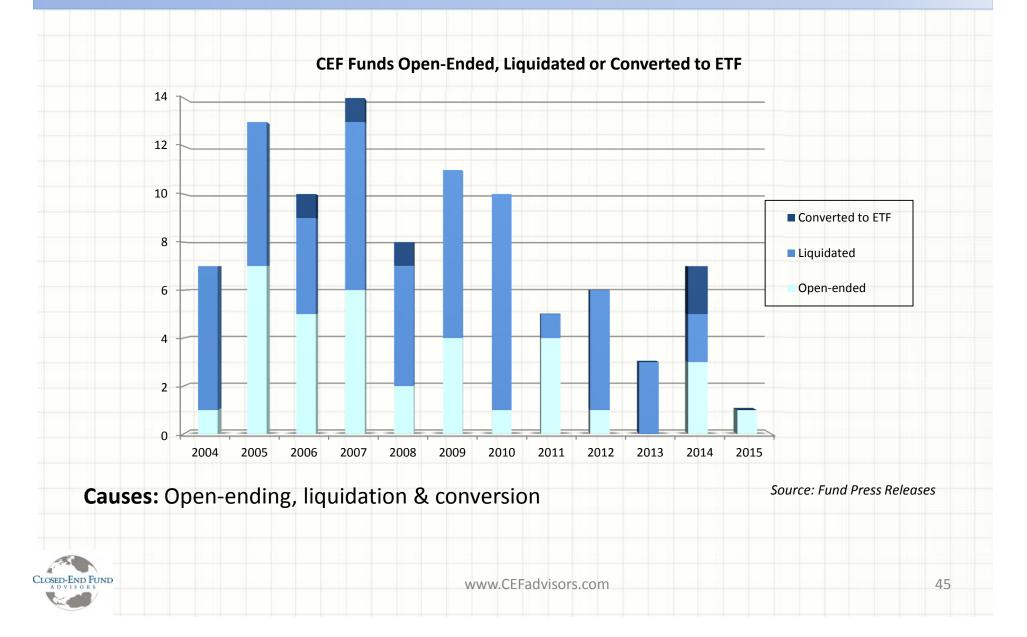
# **Closed-End Fund Mergers**

#### (Traditional)



# **Closed-End Fund Deaths**

#### (Traditional)



# **CEF** Advisors Links

- CEFA Website: <u>www.CEFadvisors.com</u>
- CEFA's Blog: <u>www.CEF-Blog.com</u>
- Published Articles

LOSED-END FUN

- Benzinga: <u>http://www.benzinga.com/author/john-cole-scott</u>
- Seeking Alpha: <u>http://seekingalpha.com/author/john-cole-scott/articles</u>
- WealthManagement.com: <u>http://wealthmanagement.com/author/john-scott</u>
- Vimeo Channel: <a href="https://vimeo.com/johncolescott/videos">https://vimeo.com/johncolescott/videos</a>
- Weekly CEF Data (14 Day Trial), Daily News Alerts (10 Day Trial), Best Ides List <u>www.CEFUniverse.com</u>
- CEF Universe Data Definitions:
  - http://www.cefadvisors.com/Download/CEFUDataDefinitions.pdf
- CEFA's Form ADV Part 2A and 2B

http://www.cefadvisors.com/Download/ADV-II-Form.pdf

www.CEFadvisors.com

## For Your Information Free CEF Resources

CEFAnalyzer LLC: http://CEFanalyzer.com

The Closed-End Fund Association: <u>www.Closed-EndFunds.com</u> CEF Connect (Nuveen Sponsored): <u>www.CEFconnect.com</u> Morningtar's CEF Site: Internet http://www fit

http://www.morningstar.com/Cover/CEF-Closed-End-Funds.aspx Investment Company Institute: http://www.ici.org/research#fact\_books

CEFNetwork (Pristine Advisers): <u>www.CEFnetwork.com</u>

CEF Insight (Activist Info from AST Fund Solutions): <u>www.CEFinsight.com</u> Capital Link's CEF Portal: <u>http://cef.capitallink.com/</u>

Morningstar Discussion Board:

http://socialize.morningstar.com/NewSocialize/forums/10000006.aspx

Yahoo CEF Discussion Board: https://groups.yahoo.com/neo/groups/closedendfunds2/info

The CEF Network on LinkedIN (1315 Members): <a href="http://www.CEF-Network.com">www.CEF-Network.com</a>

Seeking Alpha: <u>http://seekingalpha.com/articles?filters=closed-end-funds</u>

More Useful Links at: <u>www.cefadvisors.com/investRes.html</u>



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# **Current CEFA Portfolio Models**

- Globally Diversified Growth (1/1999)
  - 84% equity, 16% bond: tactical and wide mandate w/ 3%-4% est. yield
- Growth & Income (1/1999)
  - 68% equity, 30% bond: tactical and wide mandate w/ 4%-5% est. yield
- International Opportunity (11/2002)
  - Primarily equity oriented funds w/ little US exposure 2%-3% est. yield
- Hybrid Income (12/2006)
  - 68/30 split of above normal equity & bond income w/ 7.25%-8.75% est. yield
- Foundation/Balanced (10/2009)
  - 62/34 balance of equity & bond funds w/ 5%-6.75% est. yield
- Conservative Diversified (5/2009)
  - Primarily CEF-based with 38/20 balance of equity & bond funds. 36% Exposure to Non traditional equity/bond ETFs & OEFs to reduce portfolio volatility
- Special Situations (6/2013)
  - A focused portfolio of 4-6 CEFs looking for ideas in three areas: 1. Activist Involved Funds 2.
     Severe Discount Arbitrage 3. CEFA's Best Fundamental Ideas
- Managed Municipal Bond (8/2014)
  - Actively managed municipal bond portfolio comprising National and State funds. Constantly
    monitoring for diversified, high quality blended tax free yield while seeking to protect principal
- Business Development Company (BDC) (12/2014)
  - A portfolio comprised of 6-8 BDC CEFs where we balance both the goal for income stability or growth as well as a positive outlook to NAV and the funds market price. Yield is expected to be between 9.5% and 11% seeking growth of principal ahead of inflation. *Note:* BDC CEFs are generally more volatile and act more independently vs. peer funds than traditional CEFs. UIT available through SmartTrust.



**Note:** When the percentage allocations above do not add up to 100%, the balance is cash exposure for the portfolio model. (As of 12/31/14)

### **CEFA** Portfolio Model Summary Performance

CEFA Composite Performance (Net) Through February 28, 2015	QTD	YTD	1 Year	3 Year	5 Year	10 Year	Inception	Inception Date
International Opportunity	5.57%	5.57%	6.09%	6.07%	7.49%	5.65%	10.33%	11/1/2002
Diversified Growth	4.28%	4.28%	7.06%	8.21%	9.20%	5.86%	6.26%	1/1/1999
Business Development Companies (BDCs)	8.56%	8.56%	N/A	N/A	N/A	N/A	8.56%	12/31/2014
Hybrid Income	4.70%	4.70%	8.93%	10.31%	11.93%	N/A	6.08%	12/1/2006
Growth & Income	3.96%	3.96%	5.81%	7.38%	7.99%	4.14%	4.71%	1/1/1999
Foundation/ Balanced	3.83%	3.83%	7.85%	8.23%	8.40%	N/A	9.47%	9/1/2009
Conservative Diversified	3.52%	3.52%	5.29%	5.98%	6.69%	N/A	7.74%	5/1/2009
Municipal Bond	2.15%	2.15%	N/A	N/A	N/A	N/A	7.74%	8/1/2014
Special Opportunities	3.12%	3.12%	6.70%	N/A	N/A	N/A	8.85%	6/1/2013

Performance is annualized if for a period of time covering more than one year. Past performance cannot predict future results and investments may lose value. Please review our ADV From 2 for more information on the firm and our full disclosures.

S&P 500 TR	2.57%	2.57%	15.51%	18.01%	16.19%	7.99%	5.33%	1/1/1999
Barclays Capital Global Agg Bond	-0.97%	-0.97%	-2.79% 8.19%	-0.13%	5.33%	2.35%	4.41%	1/1/1999
60/40 S&P 500 / Barclays Bond	1.15%	1.15%		10.75%	11.85%	5.73%	4.96%	1/1/1999
\$100,000 Invested on Januar	ry 31, 199	9						
CEFA Growth	\$265,569							
S&P 500 TR	\$230,546							
Barclays Capital Global Agg Bond TR	\$21	7,857						
60/40 S&P 500 / Barclays Bond	\$21	5,723						
		Disclosure:	See full port	folio disclos	ures on eac	h models fa	ct sheet	

## **Principals' Biographies**

#### **George Cole Scott**

Sr. Portfolio Manager, President of Closed-End Fund Advisors

George's investment career started in 1969 after joining a regional brokerage firm after a journalism career. In 1976 he and a client bought control of a deeply discounted CEF which became Bergstrom Capital. He served on the board of the fund for 27 years. In 1987 he founded *The Scott Letter: Closed-End Fund Report* which was a well regarded print newsletter ending the publication when he became a shareholder of CEF Advisors in 1996. In 1991 he co-authored the only hardback book on CEFs with a finance professor. He is a graduate of The University of Washington, holds the FINRA 66 License and is a long time member of The CFA Society and CFA Virginia. He has been widely published and interviewed and has worked with closed-end funds on a consulting basis. George is one of two CEF specialists, that we know of, with more than four decades CEF expertise.

#### John Cole Scott, CFS

Portfolio Manager, Executive VP of Closed-End Fund Advisors

John has worked at the firm since 2001. He sits on the firm's investment committee and holds the FINRA 66 License and the Certified Fund Specialist designation (CFS). He is a graduate of The College of William and Mary and has been quoted widely in the financial press and presented at conferences and for investment groups on more than 40 occasions. In 2008 John founded *CEFA's Closed-End Fund Universe*, a comprehensive weekly data service covering 165+ data points for traditional closed-end funds and 100+ data points on Business Development Company (BDC) CEFs. He also founded and manages The CEF Network group on LinkedIn and is editor of the firm's blog. John is a board member of The Richmond Association for Business Economics (RABE), and serves on the Standing and Investment Committees for The New York State Society of The Cincinnati.





\*DISCLOSURES: The net returns presented above for all of CEFA's composites were calculated on a time-weighted return basis. All dividends, interest and income, realized and unrealized gains and losses, brokerage and custodial fees are fully reflected. CEFA advisory fees are fully detailed in its ADV Part 2, which is available upon request by calling John Cole Scott at (804) 288-2482. The CEFA composite includes all actual fee-paying and non-fee-paying, fully discretionary accounts in this investment strategy that have been under CEFA management for at least three months.

Diversified Growth and Growth & Income Models: These accounts are managed by both John Cole Scott and George Scott. John Cole Scott began managing accounts in the composite 06/31/2009. The founder of CEFA, George Scott has been managing accounts since the composites inception. As of December 31, 2013, the percentage of nonfee-paying CEFA accounts in this strategy was 10% Growth and 11% Growth & Income. The inception date of both the Globally Diversified Growth and Growth and Income composite is January 31, 1999. Hybrid Income Model: As of December 31, 2013, the percentage of non-fee-paying CEFA accounts in this strategy was 0%. The inception date of the Hybrid Income composite is November 1, 2006. International Opportunity: These accounts are managed by both John Cole Scott and George Scott. John Cole Scott began managing accounts in the International composite 12/31/2010. The founder of CEFA, George Scott has been managing accounts since the composites inception. As of December 31, 2013, the percentage of non-fee-paying CEFA accounts in this strategy was 11%. The inception date of the International Equity (formerly called International Equity and International REIT) composite is November 1, 2002. Foundation Balanced, Conservative Diversified and Special Opportunities: CEFA composites include all fee paying and nonfee paying clients in the model that have given CEFA full discretion and managed only by John Cole Scott. The percentage of non-fee-paying CEFA accounts these models is 0%.

The results for individual accounts at different periods may vary. Investors should not rely on prior performance as a reliable indication of future results. These figures are unaudited and may be subject to change. The information provided should not be considered as a recommendation to buy or sell any particular security outside of a managed account. CEFA reserves the right to modify its current investment strategies and techniques based on changing market conditions or client needs. The S&P 500 and DJ World Stock (excluding U.S.) indices were calculated using total return analysis with dividends reinvested. These indexes have not been selected to represent an appropriate benchmark to compare an client's performance, but rather is disclosed to allow for comparison of the client's performance to that of a certain well-known and widely recognized index.

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