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Long-Looking Investor

In Strategic-Income Funds, Risks Are Limited: Promising Plays for the Prudent, Yield-Hungry and

Sports

By Barbara Wall

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George Cole Scott, president of Closed-End Fund Advisors in Richmond, Virginia, disagreed with the thesis that the discount was the most important feature of a multisector bond fund.

In his view, the quality of the management must be given equal consideration.

"Tracking discounts might work for professional traders who are moving in and out of funds regularly, but individual investors will probably want to hold on to their investment for the long term," Mr. Scott said. " A good manager will keep fund expenses down and maintain a consistent track record. Both these factors will help keep discounts narrow and stop them from fluctuating too much."

For further information, contact:

CLOSED-END FUND ADVISORS. Telephone: 1 804 225 8418.

THOMAS J. HERZFELD ADVISORS. Telephone: 1 305 271 1900; fax: 1 305 270 1040; mailing address: P.O. Box 161465, Miami, Florida, 33116. Herzfeld sells "Encyclopedia of Closed-End Funds," with information about 480 closed-end funds. It costs \$135

MORNINGSTAR MUTUAL FUNDS DIRECTORY. Telephone: 1 312 696 6299.

For information on the funds, all of which are listed on the New York Stock Exchange:

COLONIAL INTERMARKET INCOME TRUST. Telephone: 1 617 426 3750 Ticker symbol: CMK.

FRANKLIN PRINCIPLE MATURITY TRUST. Telephone: 1 415 312 2000. Web site: www.franklin-templeton.com Ticker symbol: FPT.

KEMPER MULTIMARKET INCOME TRUST. Telephone: 1 312 537 1730. Web site: www.kemper.com Ticker symbol: KMM.

MFS MULTIMARKET INCOME TRUST. Telephone: 1 617 954 5000. Web site: www.mfs.com. Ticker symbol: MMT.

PUTNAM PREMIER INCOME. Telephone: 1 617 292 1000. Ticker symbol: PPT.

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